

PictureTel Corporation
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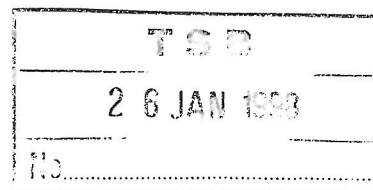
H263-04



Mr. T. Irmer
Director
Telecommunication Standardization Bureau
International Telecommunication Union
Place des Nations
1211 Geneva 20
Switzerland

Fax: +41 22 730 5853

Thursday, 22 January 1998



Dear Mr. Irmer:

This letter is to inform the TSB that PictureTel Corporation holds one or more patents that apply to the revision of ITU-T Rec. H.263 proposed for Decision by ITU-T Study Group 16.

In regard to these patents, PictureTel Corporation will comply with section 2.2 of the ITU-T patent policy:

"2.2 The patent holder is not prepared to waive his rights but would be willing to negotiate licenses with other parties on a non-discriminatory basis on reasonable terms and conditions. Such negotiations are left to the parties concerned and are performed outside the ITU-T."

Sincerely,

Richard Baker
Chief Technology Officer