



## **2nd World Telecommunication Indicators Meeting**

### **(Geneva, 1999)**

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## Documents used as reference material

| Doc N° | Source                     | Title                                                                                                                                                                                                                                   |
|--------|----------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 21     | OFTEL<br>United<br>Kingdom | Market information update - August 1998<br><a href="http://www.oftel.gov.uk/market.htm">http://www.oftel.gov.uk/market.htm</a>                                                                                                          |
| 22     | OFTA<br>HongKong<br>Sar    | Traffic statistics reporting requirements for external telecommunication services<br><a href="http://www.ofta.gov.hk/datastat/rpt-requ.pdf">http://www.ofta.gov.hk/datastat/rpt-requ.pdf</a>                                            |
| 23     | FCC<br>United<br>States    | International telecommunications data<br><a href="http://www.fcc.gov/Bureaus/Common_Carrier/Reports/FCC-State_Link/intl.html">http://www.fcc.gov/Bureaus/Common_Carrier/Reports/FCC-State_Link/intl.html</a>                            |
| 24     | OFTEL<br>United<br>Kingdom | Collection and publication of international call information<br><a href="http://www.oftel.gov.uk/feedback/iar798.htm">http://www.oftel.gov.uk/feedback/iar798.htm</a>                                                                   |
| 25     | FCC<br>United<br>States    | Telephone subscribership in the United States<br><a href="http://www.fcc.gov/Bureaus/Common_Carrier/Reports/FCC-State_Link/IAD/subs1198.pdf">http://www.fcc.gov/Bureaus/Common_Carrier/Reports/FCC-State_Link/IAD/subs1198.pdf</a>      |
| 28     | ITU<br>Switzerland         | Basic indicators and cellular subscribers - 1998<br><a href="http://www.itu.int/ti/industryoverview/index.htm">http://www.itu.int/ti/industryoverview/index.htm</a>                                                                     |
| 29     | OFTA<br>HongKong<br>Sar    | Telecommunication indicators in Hongkong submitted to ITU for the fiscal year ending 31 March 1998<br><a href="http://www.ofta.gov.hk/datastat/hktelecom-indicators.html">http://www.ofta.gov.hk/datastat/hktelecom-indicators.html</a> |



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**Documents No. 21 to 24 and 28 to 29**

**Not available**

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**Pas disponible**

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# NEWS

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**Federal Communications Commission**  
**1919 - M Street, N.W.**  
**Washington, D. C. 20554**

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This is an unofficial announcement of Commission action. Release of the full text of a Commission order constitutes official action. See MCI v. FCC, 515 F.2d 385 (D.C. Cir. 1974).

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February 19, 1999

## **FCC RELEASES NEW TELEPHONE SUBSCRIBERSHIP REPORT**

The FCC today released its latest report on telephone subscribership levels in the United States. The report presents subscribership statistics based on a survey conducted by the Census Bureau in November 1998. Statistics from that survey estimated that 94.2% of all households in the United States had telephone service. This is up 0.1% from the last report, for July 1998, and up 0.4% from November 1997. These increases are not statistically significant. The report also shows different subscribership levels by state, income level, race, age, household size, and employment status.

In November 1998, the telephone subscribership penetration rate was 78.3% for households with annual incomes below \$5,000, while the rate for households with incomes over \$75,000 was 99.0%. By state, the penetration rates ranged from 86.7% in New Mexico to 98.4% in Minnesota. Households headed by whites had a penetration rate of 95.2%, while those headed by blacks had a rate of 87.7% and those headed by Hispanics had a rate of 88.9%. By age, penetration rates ranged from 87.3% for households headed by a person under 25 to 96.3% for households headed by a person over 70. Households with either one person or six or more people had a penetration rate of 91.8%, compared to a rate of 95.3% for households with two or three people. The penetration rate for unemployed adults was 89.0%, while the rate for employed adults was 95.6%.

This report is updated three times a year and is available in the Common Carrier Bureau's public reference room, 2000 M Street, NW, Room 575, Washington, DC. Copies may be purchased by calling International Transcription Service at (202) 857-3800. This report can also be downloaded [file name: SUBS1198.ZIP or SUBS1198.PDF] from the **FCC-State Link** internet site, which can be reached at <http://www.fcc.gov/ccb/stats> on the World Wide Web.

For further information, contact Alexander Belinfante at (202) 418-0944.

- FCC -

# TELEPHONE SUBSCRIBERSHIP IN THE UNITED STATES

(Data Through November 1998)

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Industry Analysis Division  
Common Carrier Bureau  
Federal Communications Commission

Released: February 1999



The number and percentage of households that have telephone service represent the most basic measures of the extent of universal service. Continuing analysis of telephone penetration statistics allows us to examine the aggregate effects of Commission actions on households' decisions to maintain, acquire or drop telephone service. This report presents comprehensive data on telephone penetration statistics collected by the Bureau of the Census under contract with the Federal Communications Commission. Along with telephone penetration statistics for the United States and each of the states from November 1983 to November 1998, data are provided on penetration based on various demographic characteristics.

The most widely used measure of telephone subscribership is the percentage of households with telephone service -- sometimes called a measure of telephone penetration. Prior to the 1980s, precise measurements of telephone subscribership received little attention. Traditionally, telephone penetration was measured by dividing the number of residential telephone lines by the number of households. Measures of penetration based on the number of residential lines, however, became subject to a large margin of error as more households added second telephone lines and more consumers acquired second homes. By 1980, the traditional penetration measure (residential lines divided by the number of households) reached 96%, while the number of households reporting that they had telephones in the 1980 census was 92.9%.

Recognizing the need for precise periodic measurements of subscribership, the Commission requested that the Bureau of the Census include questions on telephones as part of its Current Population Survey (CPS), which monitors demographic trends between the decennial censuses. This survey is a staggered panel survey in which the people residing at particular addresses are included for four consecutive months in one year and the same four months in the following year. Use of the Current Population Survey has several advantages -- it is conducted every month by an independent and expert agency, the sample is large and the questions are consistent. Thus, changes in the results can be compared over time with a great deal of confidence.

Unfortunately, the results of the CPS cannot be directly compared with the penetration figures contained in the 1980 and 1990 decennial censuses. This is due to differences in sampling and survey methodologies and because of differences in the context in which the questions were asked. The 1990 decennial census reported 94.8% of all households in the United States had telephones, whereas the CPS data showed a penetration rate of 93.3% for 1990. This difference is statistically significant and appears to indicate that the CPS value may be on the low side and the decennial census value may be on the high side, with the truth lying somewhere in between.

The specific questions asked in the CPS are: "Is there a telephone in this house/apartment?" and, if the answer to the first question is "no," this is followed up with, "Is there a telephone elsewhere on which people in this household can be called?" If the answer to the first question is "yes," the household is counted as having a telephone "in unit." If the answer to either the first or second question is "yes," the household is counted as having a telephone "available." Although the survey is conducted every month, not all questions are asked

every month. The telephone questions are asked once every four months, in the month that a household is first included in the sample and in the month that the household re-enters the sample a year later. Since the sample is staggered, the reported information for any given month actually reflects responses over the preceding four months. Aggregated summaries of the responses are reported to the Commission, based on the surveys conducted through March, July, and November of each year. These reports are generally released a couple of months after the final month of each four-month survey period.

The Census Bureau data are based on a nationwide sample of about 48,000 households in the 50 states and the District of Columbia. (The CPS does not cover outlying areas that are not states, such as Puerto Rico, Guam, the Virgin Islands, and the Northern Mariana Islands.) Because a sample is used, the estimates are subject to sampling error. For the nationwide totals, changes in telephone penetration between consecutive reports of less than or equal to 0.5% may be due to sampling error and cannot be regarded as statistically significant. As explained below, when comparing the same month in two consecutive years, changes of less than or equal to 0.4% are not statistically significant. When comparing annual averages, changes of less than 0.3% are not statistically significant. The annual averages are the average of the three surveys of the year in question. For individual states or other subgroups of the U.S. population, the amount of sampling variability is much greater, because the sample sizes are smaller.

The data in this report are not seasonally adjusted. Seasonal analysis of the data indicates that, for the nation as a whole, there is no significant seasonal variation in these data.

Census Bureau figures for November 1998, the most recent data available, show that the percentage of households subscribing to telephone service is 94.2%, which is up 0.4% from November 1997. This increase is not statistically significant. As a result of an increasing number of households and the higher penetration rate, 1.5 million households were added to the nation's telephone system between November 1997 and November 1998. The annual average penetration rate for 1998 was 94.1%, which is up 0.2% from the 1997 annual average. This increase is also not statistically significant.

This report includes figures showing subscribership percentages by state, by householder's age and race, by household size, by income, and for individual adults by labor force status. The November 1998 data show that 95.0% of individual adults in the civilian non-institutionalized population have a telephone in their household. This figure is up 0.2% from the November 1997 level. This increase is not statistically significant. The 1998 annual average penetration rate for individual adults was 95.1%, which is up 0.2% from the 1997 annual average. This increase is also not statistically significant.

This report contains twelve tables and eight charts presenting penetration statistics for various geographic and demographic characteristics. The charts and the first two tables present summaries of the available information. Tables 3 through 7 present more detailed information. In these tables, only the annual averages are included for the years 1984 through 1996. March, July, and November data for those years are available in previous subscribership reports or

Monitoring Reports in CC Docket No. 87-339. Tables 8 through 12 provide information necessary to determine the statistical significance of changes in the penetration rates over time.

Table 1 summarizes the telephone penetration for the United States, combining information on the number of households with the penetration rates.

Chart 1 depicts the nationwide penetration rates for households graphically over time.

Table 2 summarizes the telephone penetration rates by state, showing the 1984 and 1998 annual averages, the change between those two years, and an indication as to whether that change is statistically significant. The statistical significance of a change is determined not only by the magnitude of that change, but also by the sizes of the samples used to estimate the change.

Chart 2 depicts the states with average 1998 penetration rates more than 1% below the national average, within 1% of the national average, or more than 1% above the national average. It is based on the data in Table 2.

Chart 3 depicts changes in household penetration rates by state between the 1984 and 1998 annual averages. States with statistically significant increases are shown, along with other states with increases, and states with decreases. It is also based on the data in Table 2.

Chart 4 depicts the relationship between telephone penetration and household income, using average 1998 penetration rates, for all households, and for households headed by white, black, and Hispanic persons. It is based on the data in Table 4.

Chart 5 depicts the relationship between telephone penetration and household size, using average 1998 penetration rates, for all households, and for households headed by white, black, and Hispanic persons. It is based on the data in Table 5.

Chart 6 depicts the relationship between telephone penetration and householder's age, using average 1998 penetration rates, for all households, and for households headed by white, black, and Hispanic persons. It is based on the data in Table 6.

Chart 7 depicts the relationship between telephone penetration and labor force status for civilian non-institutionalized adults, using average 1998 penetration rates, for all households, and for white, black, and Hispanic persons. It is based on the data in Table 7.

Chart 8 depicts the nationwide penetration rates for civilian non-institutionalized adults graphically over time. It is also based on the data in Table 7.

Table 3 shows the Current Population Survey responses for the United States and for each state beginning with November 1983. Because the Current Population Survey began collecting this data only in 1983, comparable values are not available prior to November 1983. For each of the surveys, the column headed "Unit" indicates the percentage of households for which there

is a telephone in the housing unit. The column headed "Avail." indicates the percentage of households which have telephone service available for incoming calls, either in the housing unit or elsewhere.

Table 4 shows the nationwide penetration rates for households by income and the race of the householder. It shows a strong relationship between income and penetration. Caution should be taken in comparing these figures over time, because these income levels are not adjusted for inflation. Thus, the same nominal income level at two points in time will reflect different real incomes in terms of purchasing power. Also, the income categories have changed over time due to the changing value of the dollar.

Table 5 shows the nationwide penetration rates for households by the size of the household and the race of the householder. It shows that penetration is higher for households of 2 to 5 people than it is for single-person households or those with 6 or more people.

Table 6 shows the nationwide penetration rates for households by the age and race of the householder. It shows that the penetration rate is lowest for young and non-white households.

Table 7 shows the nationwide penetration rates for all persons that are at least 15 years old in the civilian non-institutionalized population by their race and employment status. Since this table is for individual adults rather than households, the total penetration rates are different from those in the previous tables. It shows that penetration is lowest among the unemployed.

Tables 8 through 12 present the critical values at the 95% confidence level for testing the statistical significance of changes over time in the earlier tables. These critical values are relevant because changes less than or equal to the values shown are likely to be due to sampling error and thus cannot be regarded as demonstrating that a change in telephone penetration has occurred. In some cases these critical values are very large because the sample sizes are very small for these subcategories, rendering the estimated penetration rates unreliable. Because there is an overlap of half of the sample from year to year, but no overlap in the sample between surveys that are four months apart, annual changes are less subject to variations in sampling error. Consequently, the critical values should be multiplied by 0.8 when making a comparison for the same month in two consecutive years. When comparing the annual averages, the critical values should be multiplied by 0.5774, since these averages are based on three surveys and hence have a lower standard error. When comparing annual averages of two consecutive years, the critical values should be multiplied by .46, taking into account both of the above factors.

Table 1

## Household Telephone Subscribership in the United States

| Date     |      | Households<br>(millions) | Households<br>with<br>Telephones<br>(millions) | Percentage<br>with<br>Telephones | Households<br>without<br>Telephones<br>(millions) | Percentage<br>without<br>Telephones |
|----------|------|--------------------------|------------------------------------------------|----------------------------------|---------------------------------------------------|-------------------------------------|
| November | 1983 | 85.8                     | 78.4                                           | 91.4%                            | 7.4                                               | 8.6%                                |
| March    | 1984 | 86.0                     | 78.9                                           | 91.8%                            | 7.1                                               | 8.2%                                |
| July     | 1984 | 86.6                     | 79.3                                           | 91.6%                            | 7.3                                               | 8.4%                                |
| November | 1984 | 87.4                     | 79.9                                           | 91.4%                            | 7.5                                               | 8.6%                                |
| March    | 1985 | 87.4                     | 80.2                                           | 91.8%                            | 7.2                                               | 8.2%                                |
| July     | 1985 | 88.2                     | 81.0                                           | 91.8%                            | 7.2                                               | 8.2%                                |
| November | 1985 | 88.8                     | 81.6                                           | 91.9%                            | 7.2                                               | 8.1%                                |
| March    | 1986 | 89.0                     | 82.1                                           | 92.2%                            | 6.9                                               | 7.8%                                |
| July     | 1986 | 89.5                     | 82.5                                           | 92.2%                            | 7.0                                               | 7.8%                                |
| November | 1986 | 89.9                     | 83.1                                           | 92.4%                            | 6.8                                               | 7.6%                                |
| March    | 1987 | 90.2                     | 83.4                                           | 92.5%                            | 6.8                                               | 7.5%                                |
| July     | 1987 | 90.7                     | 83.7                                           | 92.3%                            | 7.0                                               | 7.7%                                |
| November | 1987 | 91.3                     | 84.3                                           | 92.3%                            | 7.0                                               | 7.7%                                |
| March    | 1988 | 91.8                     | 85.3                                           | 92.9%                            | 6.5                                               | 7.1%                                |
| July     | 1988 | 92.4                     | 85.7                                           | 92.8%                            | 6.7                                               | 7.2%                                |
| November | 1988 | 92.6                     | 85.7                                           | 92.5%                            | 6.9                                               | 7.5%                                |
| March    | 1989 | 93.6                     | 87.0                                           | 93.0%                            | 6.6                                               | 7.0%                                |
| July     | 1989 | 93.8                     | 87.5                                           | 93.3%                            | 6.3                                               | 6.7%                                |
| November | 1989 | 93.9                     | 87.3                                           | 93.0%                            | 6.6                                               | 7.0%                                |
| March    | 1990 | 94.2                     | 87.9                                           | 93.3%                            | 6.3                                               | 6.7%                                |
| July     | 1990 | 94.8                     | 88.4                                           | 93.3%                            | 6.4                                               | 6.7%                                |
| November | 1990 | 94.7                     | 88.4                                           | 93.3%                            | 6.3                                               | 6.7%                                |
| March    | 1991 | 95.3                     | 89.2                                           | 93.6%                            | 6.1                                               | 6.4%                                |
| July     | 1991 | 95.5                     | 89.1                                           | 93.3%                            | 6.4                                               | 6.7%                                |
| November | 1991 | 95.7                     | 89.4                                           | 93.4%                            | 6.3                                               | 6.6%                                |
| March    | 1992 | 96.6                     | 90.7                                           | 93.9%                            | 5.9                                               | 6.1%                                |
| July     | 1992 | 96.6                     | 90.6                                           | 93.8%                            | 6.0                                               | 6.2%                                |
| November | 1992 | 97.0                     | 91.0                                           | 93.8%                            | 6.0                                               | 6.2%                                |
| March    | 1993 | 97.3                     | 91.6                                           | 94.2%                            | 5.7                                               | 5.8%                                |
| July     | 1993 | 97.9                     | 92.2                                           | 94.2%                            | 5.7                                               | 5.8%                                |
| November | 1993 | 98.8                     | 93.0                                           | 94.2%                            | 5.8                                               | 5.8%                                |
| March    | 1994 | 98.1                     | 92.1                                           | 93.9%                            | 6.0                                               | 6.1%                                |
| July     | 1994 | 98.6                     | 92.4                                           | 93.7%                            | 6.2                                               | 6.3%                                |
| November | 1994 | 99.8                     | 93.7                                           | 93.8%                            | 6.2                                               | 6.2%                                |
| March    | 1995 | 99.9                     | 93.8                                           | 93.9%                            | 6.1                                               | 6.1%                                |
| July     | 1995 | 100.0                    | 94.0                                           | 94.0%                            | 6.0                                               | 6.0%                                |
| November | 1995 | 100.4                    | 94.2                                           | 93.9%                            | 6.2                                               | 6.1%                                |
| March    | 1996 | 100.6                    | 94.4                                           | 93.8%                            | 6.2                                               | 6.2%                                |
| July     | 1996 | 101.2                    | 95.0                                           | 93.9%                            | 6.1                                               | 6.1%                                |
| November | 1996 | 101.3                    | 95.1                                           | 93.9%                            | 6.2                                               | 6.1%                                |
| March    | 1997 | 102.0                    | 95.8                                           | 93.9%                            | 6.2                                               | 6.1%                                |
| July     | 1997 | 102.3                    | 96.1                                           | 93.9%                            | 6.2                                               | 6.1%                                |
| November | 1997 | 102.8                    | 96.5                                           | 93.8%                            | 6.3                                               | 6.2%                                |
| March    | 1998 | 103.4                    | 97.4                                           | 94.1%                            | 6.1                                               | 5.9%                                |
| July     | 1998 | 103.4                    | 97.3                                           | 94.1%                            | 6.1                                               | 5.9%                                |
| November | 1998 | 104.1                    | 98.0                                           | 94.2%                            | 6.1                                               | 5.8%                                |

Details may not appear to add to totals due to rounding.

Chart 1

# Telephone Penetration

Households

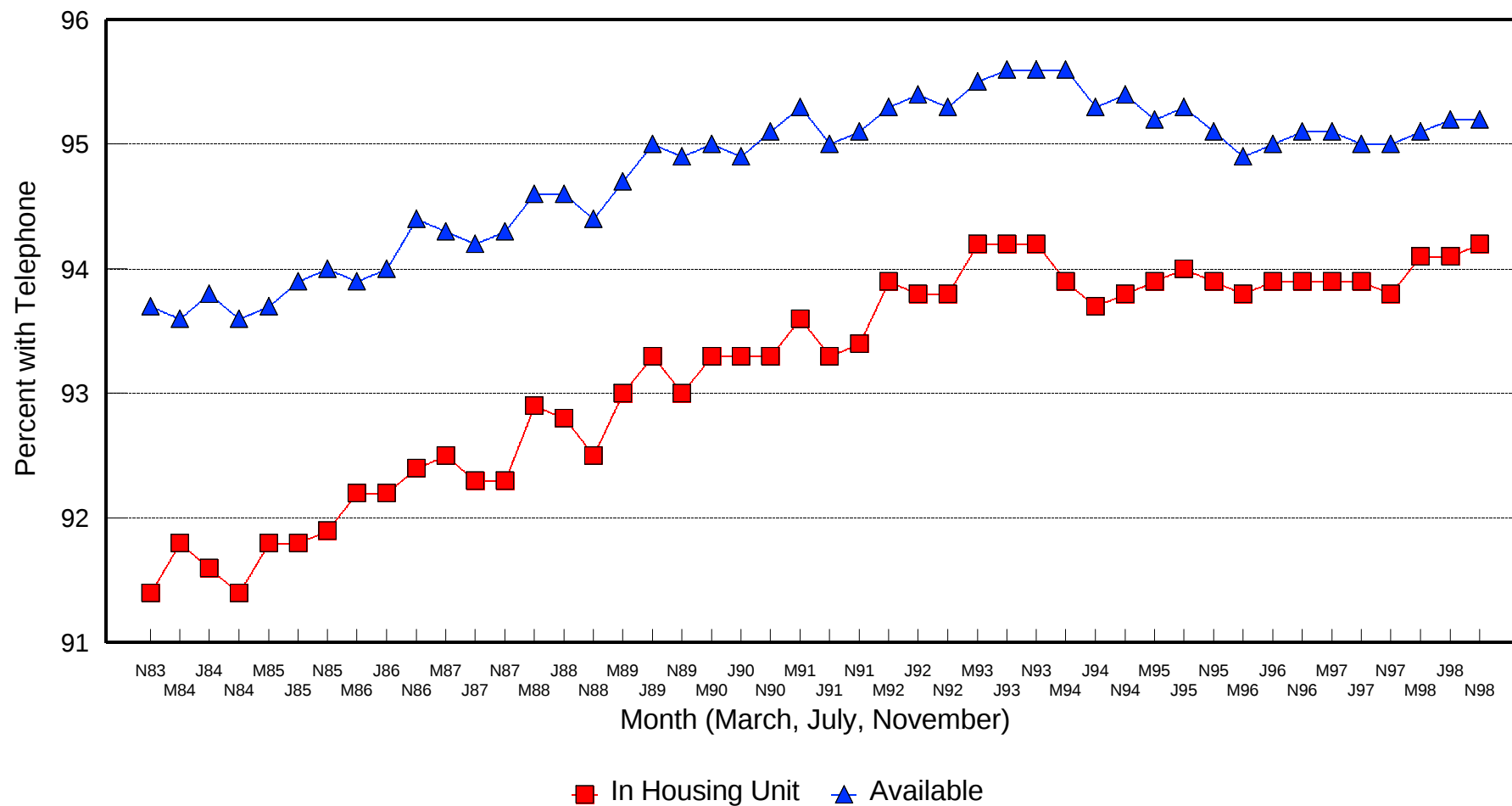


Table 2

Telephone Penetration by State  
(Annual Average Percentage of Households with Telephone Service)

| State                | 1984   | 1997   | Change  |
|----------------------|--------|--------|---------|
| Alabama              | 88.4 % | 93.3 % | 4.8 % * |
| Alaska               | 86.5   | 94.0   | 7.5 *   |
| Arizona              | 86.9   | 91.9   | 5.0 *   |
| Arkansas             | 86.6   | 88.0   | 1.4     |
| California           | 92.5   | 95.2   | 2.7 *   |
| Colorado             | 93.2   | 95.0   | 1.8     |
| Connecticut          | 95.5   | 95.5   | -0.0    |
| Delaware             | 94.3   | 96.7   | 2.4 *   |
| District of Columbia | 94.9   | 91.0   | -3.9 ** |
| Florida              | 88.7   | 92.6   | 3.9 *   |
| Georgia              | 86.2   | 91.4   | 5.3 *   |
| Hawaii               | 93.5   | 95.4   | 1.9 *   |
| Idaho                | 90.7   | 93.3   | 2.6 *   |
| Illinois             | 94.2   | 92.7   | -1.4 ** |
| Indiana              | 91.6   | 94.4   | 2.8 *   |
| Iowa                 | 96.2   | 96.7   | 0.5     |
| Kansas               | 94.3   | 94.3   | 0.0     |
| Kentucky             | 88.1   | 93.3   | 5.2 *   |
| Louisiana            | 89.7   | 92.3   | 2.6 *   |
| Maine                | 93.4   | 96.9   | 3.5 *   |
| Maryland             | 95.7   | 96.5   | 0.8     |
| Massachusetts        | 95.9   | 94.5   | -1.4    |
| Michigan             | 92.8   | 95.0   | 2.1 *   |
| Minnesota            | 95.8   | 97.8   | 2.0 *   |
| Mississippi          | 82.4   | 89.5   | 7.1 *   |
| Missouri             | 91.5   | 94.6   | 3.1 *   |
| Montana              | 91.0   | 94.1   | 3.1 *   |
| Nebraska             | 95.7   | 96.2   | 0.5     |
| Nevada               | 90.4   | 92.3   | 2.0     |
| New Hampshire        | 94.3   | 95.5   | 1.2     |
| New Jersey           | 94.8   | 94.5   | -0.3    |
| New Mexico           | 82.0   | 88.2   | 6.2 *   |
| New York             | 91.8   | 94.8   | 3.0 *   |
| North Carolina       | 88.3   | 93.1   | 4.8 *   |
| North Dakota         | 94.6   | 96.8   | 2.1     |
| Ohio                 | 92.4   | 95.6   | 3.2 *   |
| Oklahoma             | 90.3   | 90.6   | 0.3     |
| Oregon               | 90.6   | 96.0   | 5.4 *   |
| Pennsylvania         | 94.9   | 96.8   | 2.0 *   |
| Rhode Island         | 93.6   | 95.6   | 1.9 *   |
| South Carolina       | 83.7   | 92.9   | 9.2 *   |
| South Dakota         | 93.2   | 90.6   | -2.6 ** |
| Tennessee            | 88.5   | 94.6   | 6.1 *   |
| Texas                | 88.4   | 92.2   | 3.8 *   |
| Utah                 | 92.5   | 97.0   | 4.5 *   |
| Vermont              | 92.3   | 95.2   | 3.0     |
| Virginia             | 93.1   | 93.9   | 0.9     |
| Washington           | 93.0   | 95.2   | 2.2     |
| West Virginia        | 87.7   | 93.8   | 6.1 *   |
| Wisconsin            | 95.2   | 95.9   | 0.7     |
| Wyoming              | 89.9   | 93.7   | 3.8 *   |
| Total United States  | 91.6   | 94.1   | 2.5 *   |

\* Increase is statistically significant at the 95% confidence level.

\*\* Decrease is statistically significant at the 95% confidence level.

Details may not appear to add to total due to rounding.

Chart 2

## 1998 Telephone Penetration

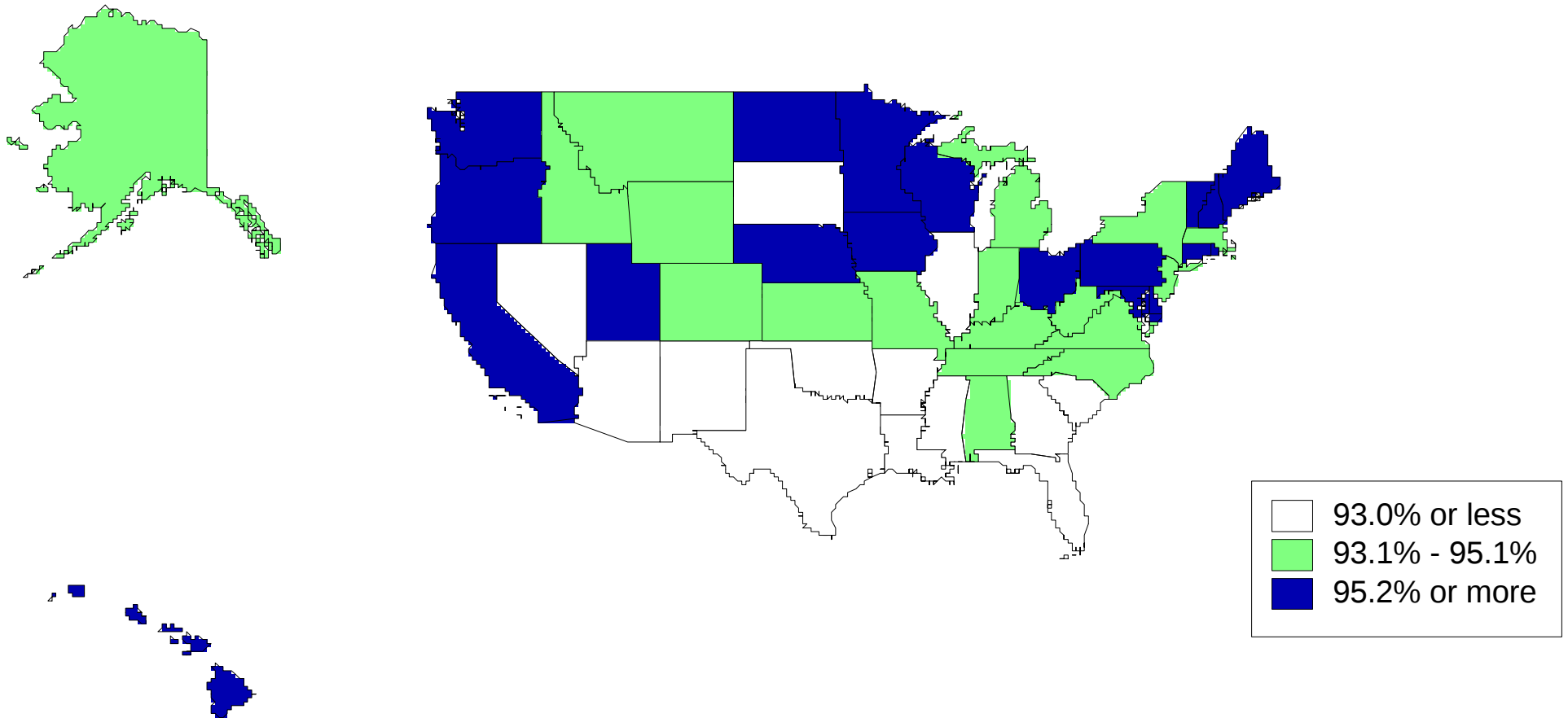


Chart 3

## 1984 - 1998 Penetration Changes

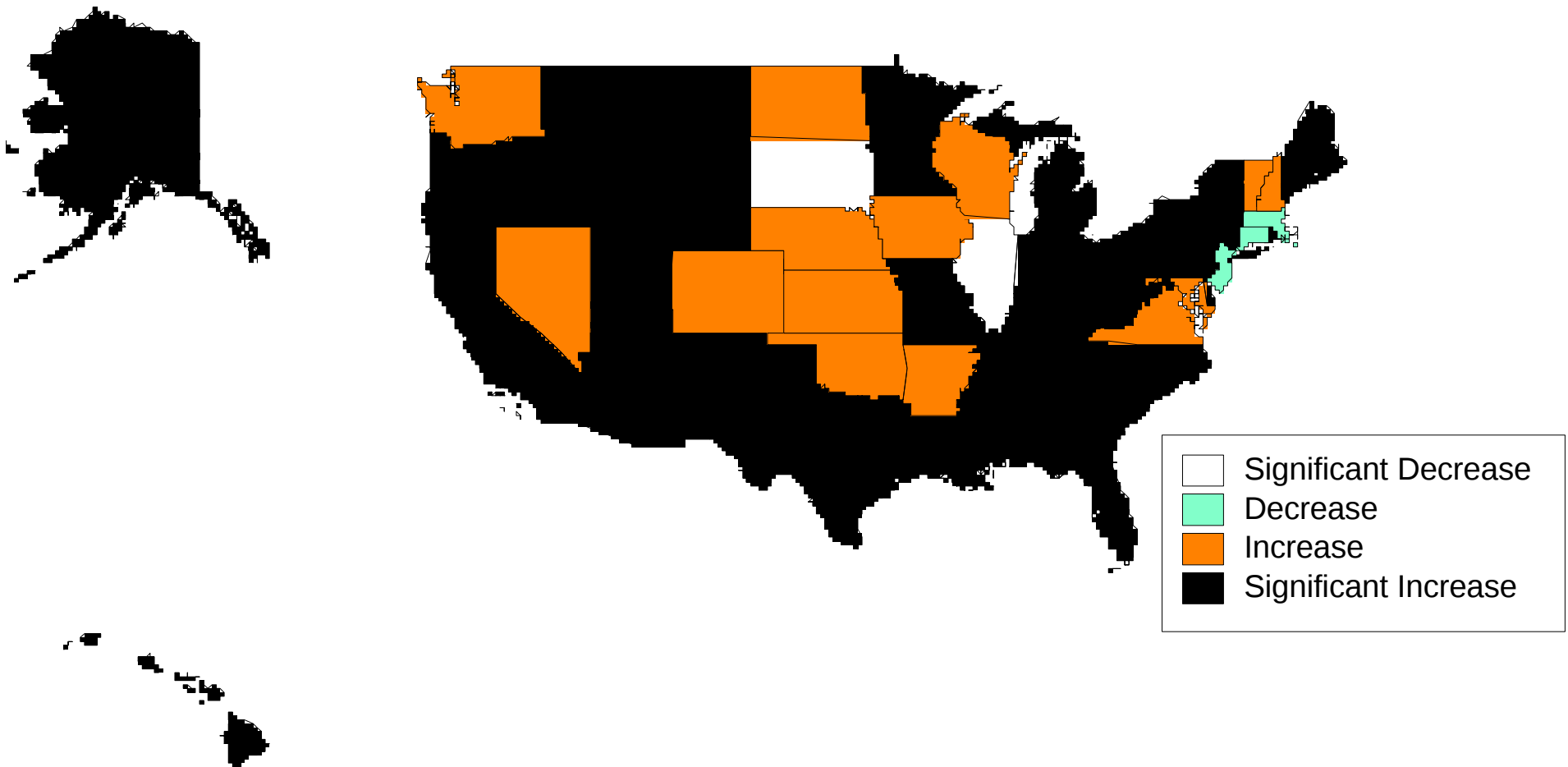


Chart 4

# Telephone Penetration by Income Level 1998 Annual Average

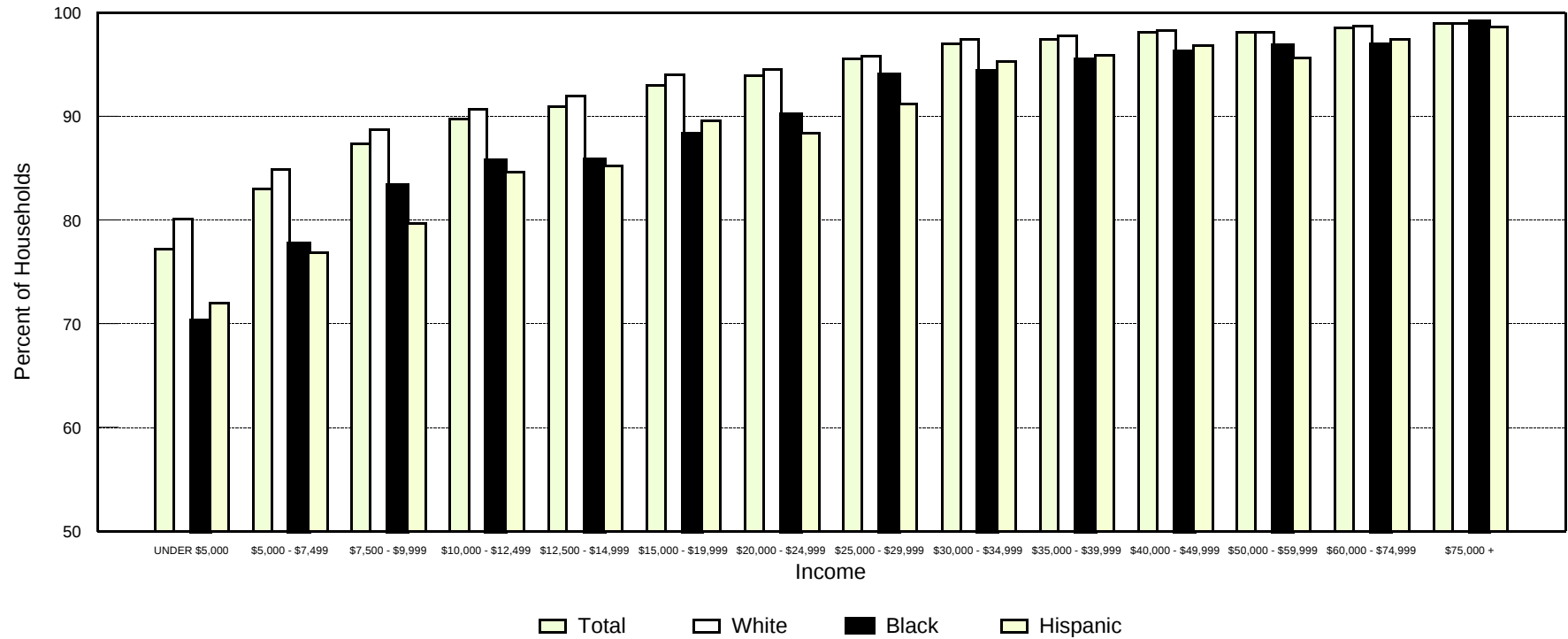


Chart 5

## Telephone Penetration by Household Size

1998 Annual Average

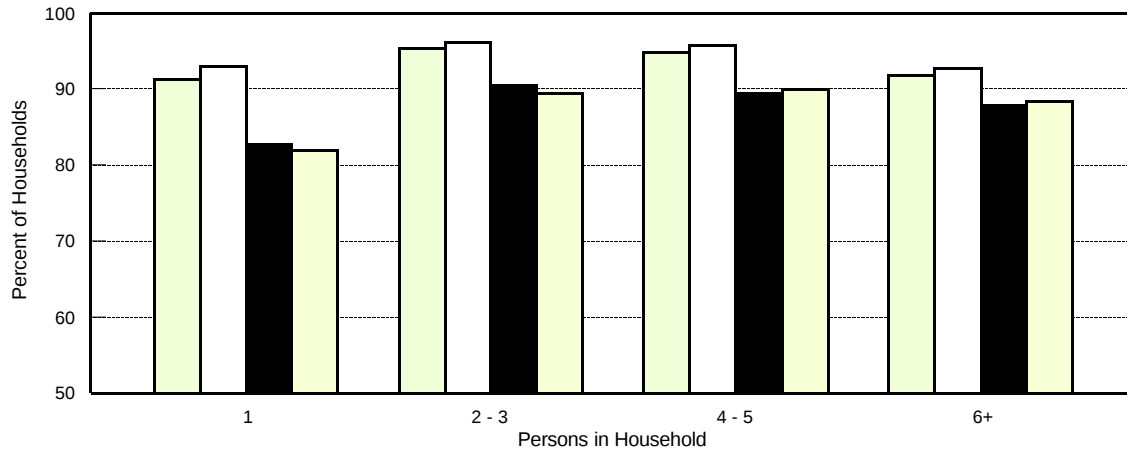


Chart 6

## Telephone Penetration by Householder's Age

1998 Annual Average

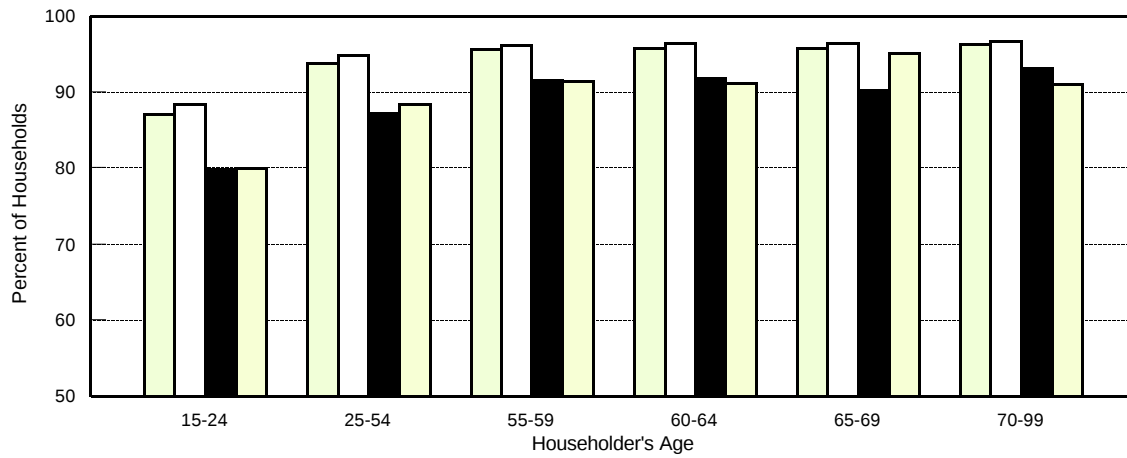


Chart 7

## Telephone Penetration by Labor Force Status

1998 Annual Average

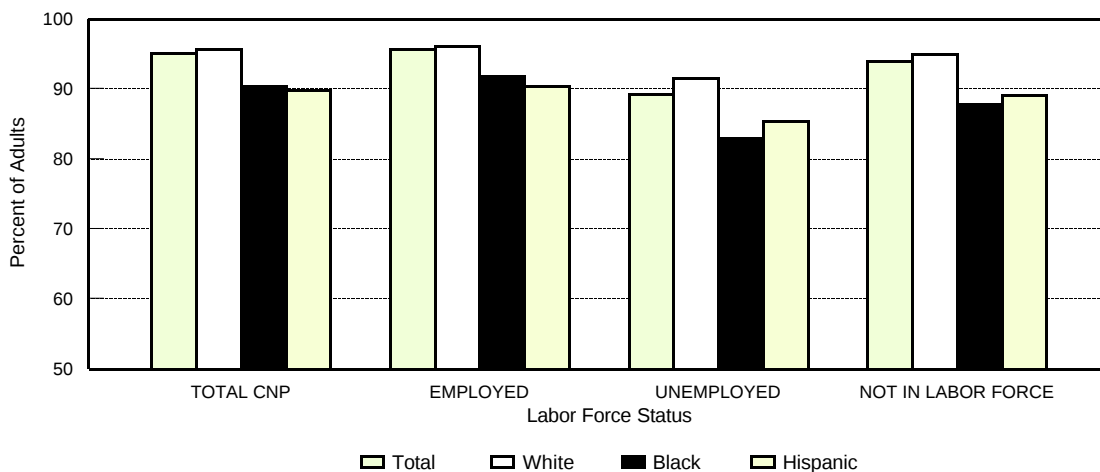


Chart 8

# Telephone Penetration

Civilian Noninstitutionalized Adults

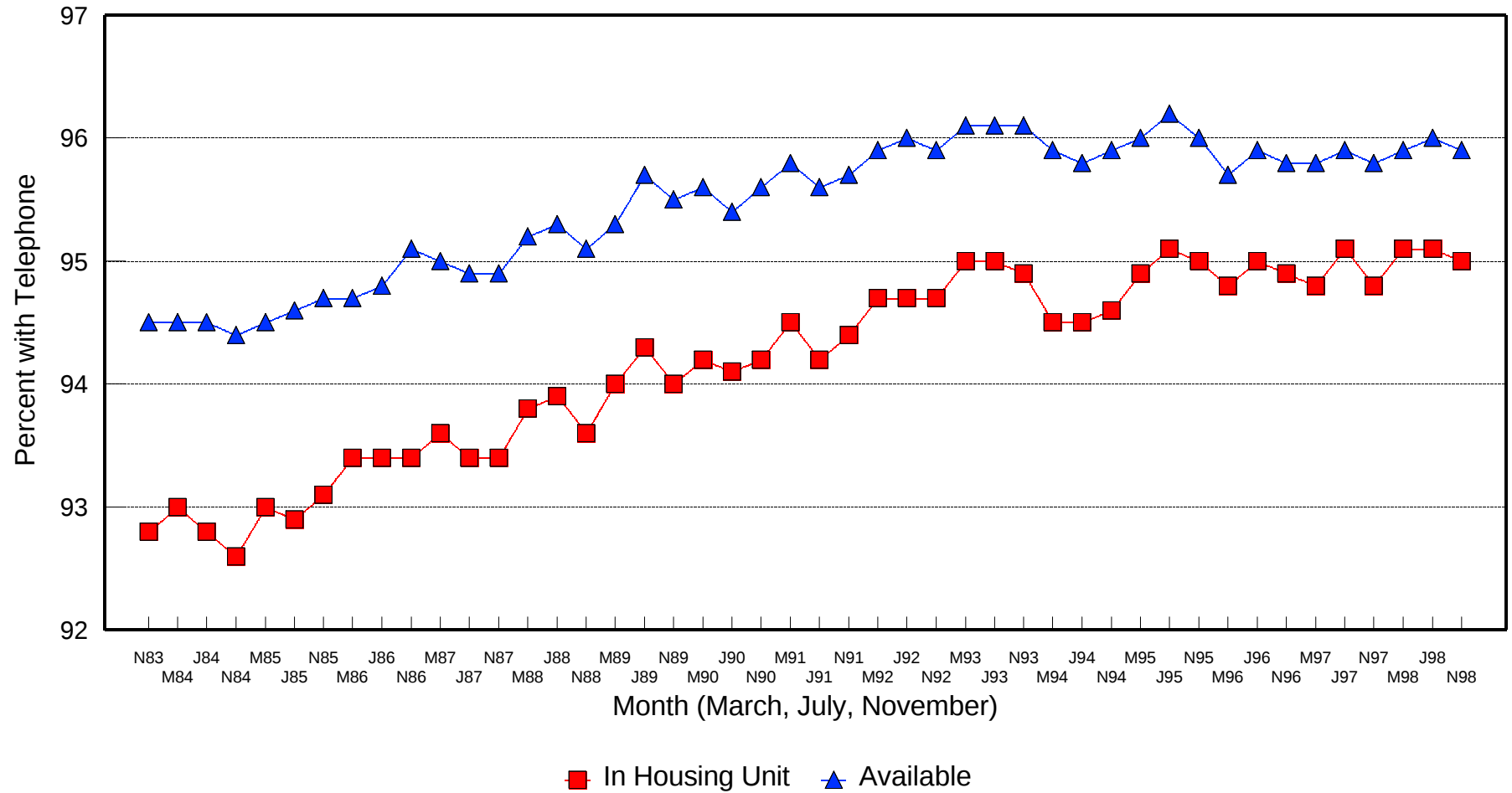


TABLE 3 - PERCENTAGE OF HOUSEHOLDS WITH A TELEPHONE BY STATE

|                      | 1983             |       | 1984                      |       | 1985                      |       | 1986                      |       |
|----------------------|------------------|-------|---------------------------|-------|---------------------------|-------|---------------------------|-------|
|                      | NOVEMBER<br>Unit | Avail | ANNUAL<br>AVERAGE<br>Unit | Avail | ANNUAL<br>AVERAGE<br>Unit | Avail | ANNUAL<br>AVERAGE<br>Unit | Avail |
| <b>UNITED STATES</b> | 91.4             | 93.7  | 91.6                      | 93.7  | 91.8                      | 93.9  | 92.3                      | 94.1  |
| ALABAMA              | 87.9             | 90.2  | 88.4                      | 90.5  | 89.1                      | 91.0  | 88.7                      | 90.4  |
| ALASKA               | 83.8             | 88.8  | 86.5                      | 89.0  | 87.1                      | 89.5  | 86.4                      | 88.9  |
| ARIZONA              | 88.8             | 90.7  | 86.9                      | 89.4  | 87.3                      | 89.6  | 89.4                      | 90.9  |
| ARKANSAS             | 88.2             | 91.4  | 86.6                      | 90.6  | 85.9                      | 89.9  | 86.4                      | 90.4  |
| CALIFORNIA           | 91.7             | 93.5  | 92.5                      | 93.8  | 92.9                      | 94.1  | 93.0                      | 94.0  |
| COLORADO             | 94.4             | 96.5  | 93.2                      | 95.4  | 94.3                      | 96.2  | 94.1                      | 96.0  |
| CONNECTICUT          | 95.5             | 98.4  | 95.5                      | 97.0  | 96.2                      | 97.6  | 97.0                      | 97.9  |
| DELAWARE             | 95.0             | 96.6  | 94.3                      | 95.7  | 94.8                      | 96.2  | 94.7                      | 96.3  |
| DIST OF COLUMBIA     | 94.7             | 95.6  | 94.9                      | 96.3  | 93.6                      | 95.2  | 92.2                      | 94.0  |
| FLORIDA              | 85.5             | 89.9  | 88.7                      | 91.3  | 89.6                      | 91.7  | 90.0                      | 92.5  |
| GEORGIA              | 88.9             | 92.1  | 86.2                      | 89.1  | 87.6                      | 89.7  | 88.4                      | 91.0  |
| HAWAII               | 94.6             | 96.4  | 93.5                      | 94.9  | 93.0                      | 95.0  | 92.2                      | 94.4  |
| IDAHO                | 89.5             | 92.2  | 90.7                      | 91.7  | 91.8                      | 93.1  | 91.5                      | 93.1  |
| ILLINOIS             | 95.0             | 95.9  | 94.2                      | 95.8  | 93.7                      | 95.3  | 93.6                      | 95.2  |
| INDIANA              | 90.3             | 93.5  | 91.6                      | 93.6  | 92.3                      | 94.7  | 92.2                      | 94.3  |
| IOWA                 | 95.4             | 97.2  | 96.2                      | 97.4  | 95.1                      | 96.4  | 95.7                      | 96.5  |
| KANSAS               | 94.9             | 96.7  | 94.3                      | 95.8  | 94.4                      | 96.4  | 94.6                      | 96.1  |
| KENTUCKY             | 86.9             | 90.9  | 88.1                      | 91.0  | 87.4                      | 91.1  | 86.2                      | 90.6  |
| LOUISIANA            | 88.9             | 93.3  | 89.7                      | 92.7  | 90.3                      | 93.6  | 88.7                      | 91.9  |
| MAINE                | 90.7             | 93.1  | 93.4                      | 95.3  | 94.0                      | 95.6  | 93.4                      | 95.4  |
| MARYLAND             | 96.3             | 96.7  | 95.7                      | 96.5  | 95.5                      | 96.7  | 95.7                      | 96.7  |
| MASSACHUSETTS        | 94.3             | 95.9  | 95.9                      | 96.9  | 95.2                      | 96.3  | 96.4                      | 97.1  |
| MICHIGAN             | 93.8             | 94.9  | 92.8                      | 94.5  | 92.9                      | 94.2  | 93.4                      | 94.5  |
| MINNESOTA            | 96.4             | 97.5  | 95.8                      | 97.1  | 96.4                      | 97.4  | 96.2                      | 97.2  |
| MISSISSIPPI          | 82.4             | 89.1  | 82.4                      | 87.5  | 80.9                      | 87.6  | 80.1                      | 87.3  |
| MISSOURI             | 92.1             | 94.1  | 91.5                      | 93.7  | 92.5                      | 94.8  | 93.4                      | 94.9  |
| MONTANA              | 92.8             | 94.5  | 91.0                      | 94.0  | 91.4                      | 93.9  | 90.9                      | 93.7  |
| NEBRASKA             | 94.0             | 95.3  | 95.7                      | 96.8  | 95.3                      | 96.6  | 95.6                      | 96.8  |
| NEVADA               | 89.4             | 91.9  | 90.4                      | 92.8  | 91.8                      | 93.8  | 92.4                      | 93.7  |
| NEW HAMPSHIRE        | 95.0             | 96.9  | 94.3                      | 95.8  | 93.2                      | 94.6  | 94.0                      | 95.0  |
| NEW JERSEY           | 94.1             | 95.1  | 94.8                      | 96.1  | 94.9                      | 96.2  | 94.9                      | 96.1  |
| NEW MEXICO           | 85.3             | 90.9  | 82.0                      | 87.0  | 84.1                      | 88.2  | 85.1                      | 89.1  |
| NEW YORK             | 90.8             | 92.2  | 91.8                      | 93.6  | 92.1                      | 93.6  | 93.2                      | 94.3  |
| NORTH CAROLINA       | 89.3             | 92.9  | 88.3                      | 91.9  | 89.4                      | 92.4  | 90.2                      | 92.5  |
| NORTH DAKOTA         | 95.1             | 97.3  | 94.6                      | 96.8  | 95.3                      | 96.7  | 96.1                      | 97.0  |
| OHIO                 | 92.2             | 93.9  | 92.4                      | 94.4  | 92.2                      | 94.5  | 93.1                      | 94.4  |
| OKLAHOMA             | 91.5             | 93.7  | 90.3                      | 92.5  | 88.8                      | 91.7  | 90.4                      | 93.0  |
| OREGON               | 91.2             | 93.5  | 90.6                      | 92.3  | 90.3                      | 92.1  | 92.7                      | 94.3  |
| PENNSYLVANIA         | 95.1             | 97.1  | 94.9                      | 96.5  | 95.3                      | 96.6  | 96.3                      | 97.4  |
| RHODE ISLAND         | 93.3             | 94.6  | 93.6                      | 94.6  | 94.0                      | 95.1  | 95.9                      | 96.8  |
| SOUTH CAROLINA       | 81.8             | 84.9  | 83.7                      | 87.7  | 86.8                      | 90.5  | 86.3                      | 90.6  |
| SOUTH DAKOTA         | 92.7             | 95.0  | 93.2                      | 94.9  | 92.6                      | 94.5  | 92.6                      | 94.2  |
| TENNESSEE            | 87.6             | 92.6  | 88.5                      | 92.0  | 89.3                      | 92.6  | 89.6                      | 93.6  |
| TEXAS                | 89.0             | 92.6  | 88.4                      | 91.6  | 88.1                      | 91.6  | 88.9                      | 91.9  |
| UTAH                 | 90.3             | 92.2  | 92.5                      | 94.2  | 93.9                      | 95.1  | 93.0                      | 93.9  |
| VERMONT              | 92.7             | 94.3  | 92.3                      | 94.0  | 92.9                      | 94.1  | 93.8                      | 95.6  |
| VIRGINIA             | 93.1             | 94.7  | 93.1                      | 95.1  | 91.7                      | 93.8  | 92.1                      | 94.1  |
| WASHINGTON           | 92.5             | 93.7  | 93.0                      | 94.4  | 94.7                      | 96.2  | 94.6                      | 96.3  |
| WEST VIRGINIA        | 88.1             | 91.1  | 87.7                      | 91.8  | 87.6                      | 91.7  | 88.2                      | 91.9  |
| WISCONSIN            | 94.8             | 96.1  | 95.2                      | 96.6  | 94.1                      | 95.4  | 95.1                      | 95.9  |
| WYOMING              | 89.7             | 93.3  | 89.9                      | 92.8  | 93.4                      | 94.9  | 92.1                      | 95.1  |

TABLE 3 - PERCENTAGE OF HOUSEHOLDS WITH A TELEPHONE BY STATE

|                      | 1987              |       | 1988              |       | 1989              |       | 1990              |       |
|----------------------|-------------------|-------|-------------------|-------|-------------------|-------|-------------------|-------|
|                      | ANNUAL<br>AVERAGE |       | ANNUAL<br>AVERAGE |       | ANNUAL<br>AVERAGE |       | ANNUAL<br>AVERAGE |       |
|                      | Unit              | Avail | Unit              | Avail | Unit              | Avail | Unit              | Avail |
| <b>UNITED STATES</b> | 92.4              | 94.2  | 92.7              | 94.5  | 93.1              | 94.9  | 93.3              | 95.0  |
| ALABAMA              | 87.5              | 89.6  | 87.3              | 89.6  | 89.0              | 91.3  | 89.5              | 91.1  |
| ALASKA               | 87.8              | 90.2  | 87.6              | 89.9  | 86.8              | 89.9  | 89.3              | 92.6  |
| ARIZONA              | 88.6              | 90.7  | 90.6              | 92.3  | 91.6              | 93.2  | 93.0              | 95.1  |
| ARKANSAS             | 86.3              | 90.7  | 86.1              | 90.2  | 87.5              | 91.0  | 88.7              | 91.9  |
| CALIFORNIA           | 93.8              | 95.0  | 94.4              | 95.5  | 94.9              | 96.0  | 94.6              | 95.5  |
| COLORADO             | 92.9              | 95.5  | 93.8              | 95.4  | 94.6              | 96.0  | 94.7              | 96.3  |
| CONNECTICUT          | 97.0              | 98.0  | 96.3              | 98.9  | 98.1              | 98.5  | 97.1              | 97.7  |
| DELAWARE             | 96.5              | 97.3  | 97.0              | 97.9  | 96.6              | 97.5  | 96.0              | 97.1  |
| DIST OF COLUMBIA     | 92.4              | 94.2  | 94.6              | 95.9  | 92.7              | 94.8  | 91.4              | 93.2  |
| FLORIDA              | 91.7              | 93.8  | 92.7              | 94.5  | 92.9              | 94.5  | 93.0              | 94.9  |
| GEORGIA              | 88.7              | 91.3  | 90.1              | 92.4  | 90.2              | 92.9  | 90.9              | 93.4  |
| HAWAII               | 94.2              | 96.6  | 94.5              | 96.3  | 95.1              | 96.9  | 95.3              | 96.8  |
| IDAHO                | 91.1              | 92.5  | 92.2              | 93.3  | 92.5              | 93.6  | 92.8              | 94.1  |
| ILLINOIS             | 93.7              | 95.2  | 94.2              | 95.6  | 93.9              | 95.4  | 94.3              | 95.7  |
| INDIANA              | 91.2              | 93.2  | 92.3              | 94.9  | 93.2              | 95.9  | 92.8              | 95.9  |
| IOWA                 | 95.1              | 96.3  | 95.4              | 96.9  | 96.3              | 97.5  | 96.1              | 96.9  |
| KANSAS               | 95.2              | 96.6  | 94.4              | 95.7  | 94.4              | 95.8  | 95.4              | 96.5  |
| KENTUCKY             | 86.5              | 90.6  | 87.5              | 90.9  | 88.9              | 92.7  | 89.1              | 93.3  |
| LOUISIANA            | 87.5              | 90.8  | 87.3              | 91.1  | 88.6              | 91.3  | 89.4              | 92.0  |
| MAINE                | 93.5              | 95.2  | 94.2              | 95.9  | 95.3              | 96.4  | 95.7              | 97.6  |
| MARYLAND             | 95.4              | 96.6  | 95.9              | 97.2  | 95.0              | 96.6  | 95.4              | 96.7  |
| MASSACHUSETTS        | 96.4              | 97.0  | 96.9              | 97.3  | 97.1              | 97.8  | 96.6              | 97.4  |
| MICHIGAN             | 93.7              | 94.8  | 93.9              | 95.0  | 93.7              | 94.9  | 94.1              | 95.5  |
| MINNESOTA            | 96.0              | 97.4  | 97.2              | 98.4  | 96.8              | 97.8  | 96.9              | 98.1  |
| MISSISSIPPI          | 81.5              | 86.3  | 83.3              | 88.6  | 85.5              | 90.3  | 87.0              | 90.9  |
| MISSOURI             | 93.0              | 95.3  | 93.5              | 95.6  | 91.0              | 93.4  | 92.0              | 95.3  |
| MONTANA              | 90.9              | 93.9  | 91.7              | 94.2  | 91.7              | 94.3  | 92.0              | 94.2  |
| NEBRASKA             | 94.6              | 96.1  | 95.4              | 96.1  | 95.2              | 96.3  | 96.2              | 97.1  |
| NEVADA               | 92.4              | 93.7  | 92.4              | 93.4  | 92.7              | 93.3  | 92.6              | 93.6  |
| NEW HAMPSHIRE        | 94.1              | 96.2  | 95.2              | 96.1  | 95.4              | 97.1  | 95.0              | 96.5  |
| NEW JERSEY           | 95.0              | 96.3  | 94.4              | 95.9  | 94.8              | 96.1  | 94.7              | 95.9  |
| NEW MEXICO           | 86.0              | 89.3  | 85.7              | 89.1  | 85.8              | 89.6  | 85.8              | 89.5  |
| NEW YORK             | 92.7              | 94.2  | 92.4              | 94.0  | 92.3              | 94.0  | 91.1              | 92.8  |
| NORTH CAROLINA       | 89.2              | 91.7  | 90.4              | 92.8  | 91.9              | 94.1  | 91.9              | 94.2  |
| NORTH DAKOTA         | 96.8              | 97.4  | 96.8              | 97.5  | 97.0              | 98.0  | 97.0              | 97.9  |
| OHIO                 | 93.4              | 94.7  | 94.4              | 95.2  | 94.6              | 95.5  | 95.2              | 96.3  |
| OKLAHOMA             | 88.7              | 91.8  | 88.9              | 91.6  | 88.2              | 91.2  | 89.5              | 92.7  |
| OREGON               | 93.3              | 94.8  | 92.0              | 93.5  | 92.3              | 93.9  | 94.5              | 95.9  |
| PENNSYLVANIA         | 96.4              | 97.3  | 96.2              | 97.1  | 97.0              | 97.5  | 96.9              | 97.6  |
| RHODE ISLAND         | 95.2              | 96.3  | 95.4              | 96.5  | 95.4              | 96.3  | 95.6              | 96.5  |
| SOUTH CAROLINA       | 87.7              | 90.6  | 88.5              | 91.4  | 87.8              | 90.8  | 90.2              | 93.2  |
| SOUTH DAKOTA         | 92.8              | 95.0  | 92.9              | 95.4  | 93.3              | 95.0  | 93.4              | 95.3  |
| TENNESSEE            | 89.2              | 92.6  | 90.3              | 93.5  | 91.9              | 95.1  | 91.6              | 94.1  |
| TEXAS                | 89.5              | 92.2  | 88.5              | 91.3  | 88.8              | 91.6  | 89.4              | 92.0  |
| UTAH                 | 92.3              | 94.6  | 92.5              | 94.5  | 95.9              | 96.5  | 95.6              | 96.3  |
| VERMONT              | 95.3              | 96.9  | 95.6              | 96.8  | 93.9              | 95.7  | 94.9              | 96.9  |
| VIRGINIA             | 92.5              | 94.6  | 92.9              | 95.5  | 93.2              | 95.7  | 93.0              | 94.9  |
| WASHINGTON           | 94.3              | 96.4  | 94.3              | 95.7  | 96.4              | 97.3  | 97.1              | 97.7  |
| WEST VIRGINIA        | 87.8              | 91.5  | 87.3              | 91.4  | 86.8              | 90.3  | 87.6              | 91.7  |
| WISCONSIN            | 96.4              | 97.1  | 97.0              | 98.0  | 97.3              | 98.4  | 96.9              | 97.7  |
| WYOMING              | 92.3              | 94.1  | 93.0              | 94.4  | 93.6              | 95.5  | 94.1              | 95.9  |

TABLE 3 - PERCENTAGE OF HOUSEHOLDS WITH A TELEPHONE BY STATE

|                      | 1991              |       | 1992              |       | 1993              |       | 1994              |       |
|----------------------|-------------------|-------|-------------------|-------|-------------------|-------|-------------------|-------|
|                      | ANNUAL<br>AVERAGE |       | ANNUAL<br>AVERAGE |       | ANNUAL<br>AVERAGE |       | ANNUAL<br>AVERAGE |       |
|                      | Unit              | Avail | Unit              | Avail | Unit              | Avail | Unit              | Avail |
| <b>UNITED STATES</b> | 93.4              | 95.1  | 93.8              | 95.3  | 94.2              | 95.6  | 93.8              | 95.4  |
| ALABAMA              | 91.4              | 93.3  | 90.8              | 93.2  | 91.9              | 94.3  | 91.3              | 94.3  |
| ALASKA               | 90.8              | 93.5  | 91.7              | 94.4  | 89.9              | 93.8  | 91.8              | 94.6  |
| ARIZONA              | 93.4              | 94.9  | 93.3              | 94.7  | 93.3              | 94.4  | 93.9              | 95.3  |
| ARKANSAS             | 87.6              | 91.4  | 87.3              | 91.0  | 87.8              | 91.0  | 90.2              | 93.5  |
| CALIFORNIA           | 95.0              | 95.9  | 95.6              | 96.5  | 95.8              | 96.7  | 94.8              | 95.7  |
| COLORADO             | 95.4              | 97.0  | 95.5              | 96.3  | 96.1              | 96.5  | 96.7              | 97.7  |
| CONNECTICUT          | 96.2              | 97.3  | 96.6              | 97.3  | 96.7              | 97.5  | 96.5              | 97.5  |
| DELAWARE             | 96.4              | 97.5  | 96.5              | 97.8  | 96.5              | 96.8  | 95.5              | 97.1  |
| DIST OF COLUMBIA     | 90.9              | 92.6  | 88.7              | 90.5  | 90.2              | 91.7  | 90.0              | 91.2  |
| FLORIDA              | 93.3              | 95.0  | 93.5              | 95.1  | 93.8              | 95.1  | 93.5              | 94.9  |
| GEORGIA              | 89.9              | 91.7  | 90.2              | 91.9  | 93.2              | 94.2  | 91.1              | 93.2  |
| HAWAII               | 95.1              | 96.4  | 95.3              | 96.8  | 94.4              | 96.3  | 94.3              | 96.1  |
| IDAHO                | 92.0              | 93.6  | 93.0              | 94.7  | 94.4              | 95.7  | 94.7              | 96.2  |
| ILLINOIS             | 93.8              | 95.6  | 93.8              | 95.5  | 93.6              | 95.3  | 93.6              | 95.2  |
| INDIANA              | 92.2              | 94.6  | 91.9              | 93.2  | 93.7              | 95.1  | 93.6              | 94.8  |
| IOWA                 | 95.6              | 97.4  | 95.4              | 97.4  | 96.4              | 97.4  | 96.8              | 98.0  |
| KANSAS               | 94.5              | 95.7  | 95.2              | 96.6  | 95.6              | 96.3  | 94.7              | 96.2  |
| KENTUCKY             | 88.1              | 92.9  | 89.6              | 92.6  | 89.8              | 93.1  | 91.2              | 93.8  |
| LOUISIANA            | 91.1              | 93.9  | 91.7              | 93.9  | 90.4              | 92.2  | 91.4              | 93.9  |
| MAINE                | 94.4              | 96.6  | 93.2              | 95.3  | 96.0              | 98.1  | 96.0              | 97.8  |
| MARYLAND             | 96.3              | 97.2  | 96.0              | 97.4  | 96.7              | 97.9  | 95.6              | 96.6  |
| MASSACHUSETTS        | 96.4              | 97.4  | 96.8              | 97.5  | 96.9              | 97.9  | 96.5              | 97.1  |
| MICHIGAN             | 94.1              | 95.5  | 94.4              | 95.5  | 95.6              | 96.5  | 95.0              | 96.6  |
| MINNESOTA            | 97.1              | 97.9  | 96.7              | 98.1  | 96.1              | 97.3  | 95.6              | 97.2  |
| MISSISSIPPI          | 86.0              | 90.9  | 86.3              | 90.4  | 87.2              | 90.6  | 88.6              | 92.5  |
| MISSOURI             | 93.6              | 95.2  | 94.0              | 96.0  | 93.1              | 95.3  | 93.8              | 96.0  |
| MONTANA              | 92.5              | 94.4  | 93.2              | 95.7  | 94.6              | 96.3  | 93.9              | 95.5  |
| NEBRASKA             | 95.9              | 96.4  | 96.4              | 97.1  | 96.6              | 97.2  | 96.7              | 98.0  |
| NEVADA               | 93.3              | 94.5  | 93.7              | 94.6  | 95.4              | 95.9  | 93.0              | 93.5  |
| NEW HAMPSHIRE        | 96.2              | 97.5  | 95.4              | 96.4  | 96.0              | 96.9  | 96.4              | 97.3  |
| NEW JERSEY           | 93.6              | 95.2  | 94.4              | 95.3  | 94.3              | 95.1  | 92.9              | 94.1  |
| NEW MEXICO           | 87.1              | 89.9  | 88.4              | 90.9  | 90.2              | 93.3  | 88.3              | 91.2  |
| NEW YORK             | 91.9              | 93.4  | 93.4              | 94.5  | 93.5              | 94.8  | 93.1              | 94.4  |
| NORTH CAROLINA       | 91.8              | 94.2  | 92.5              | 94.5  | 92.7              | 94.6  | 92.6              | 95.2  |
| NORTH DAKOTA         | 96.3              | 97.6  | 95.8              | 97.1  | 97.1              | 98.0  | 96.5              | 97.7  |
| OHIO                 | 94.5              | 95.8  | 94.6              | 95.6  | 94.9              | 96.0  | 94.8              | 96.0  |
| OKLAHOMA             | 89.3              | 91.9  | 90.9              | 93.1  | 92.1              | 94.0  | 91.8              | 93.6  |
| OREGON               | 94.7              | 95.4  | 93.9              | 94.7  | 94.8              | 95.7  | 96.1              | 97.0  |
| PENNSYLVANIA         | 96.8              | 97.8  | 96.9              | 97.7  | 97.3              | 98.0  | 97.0              | 98.0  |
| RHODE ISLAND         | 94.7              | 96.3  | 94.8              | 96.0  | 95.5              | 96.7  | 95.9              | 97.3  |
| SOUTH CAROLINA       | 90.0              | 93.3  | 89.2              | 92.9  | 89.8              | 91.9  | 89.4              | 92.3  |
| SOUTH DAKOTA         | 93.7              | 95.7  | 94.1              | 95.6  | 93.7              | 95.4  | 94.7              | 96.1  |
| TENNESSEE            | 92.2              | 94.6  | 93.1              | 95.2  | 92.0              | 93.9  | 93.1              | 95.6  |
| TEXAS                | 91.1              | 93.6  | 91.5              | 94.2  | 91.6              | 94.3  | 90.8              | 93.2  |
| UTAH                 | 96.2              | 97.0  | 95.9              | 96.5  | 96.0              | 96.8  | 95.7              | 97.1  |
| VERMONT              | 94.4              | 96.5  | 94.2              | 95.6  | 94.6              | 95.9  | 94.6              | 96.3  |
| VIRGINIA             | 92.6              | 94.7  | 94.8              | 96.4  | 94.3              | 95.9  | 94.8              | 96.7  |
| WASHINGTON           | 96.8              | 97.3  | 96.0              | 96.9  | 96.8              | 98.0  | 96.0              | 97.2  |
| WEST VIRGINIA        | 89.0              | 93.0  | 89.3              | 92.6  | 90.6              | 93.6  | 90.8              | 94.2  |
| WISCONSIN            | 96.5              | 97.5  | 97.0              | 97.7  | 96.9              | 97.6  | 96.1              | 97.6  |
| WYOMING              | 94.6              | 96.3  | 92.7              | 94.9  | 93.9              | 95.7  | 93.5              | 95.5  |

TABLE 3 - PERCENTAGE OF HOUSEHOLDS WITH A TELEPHONE BY STATE

|                      | 1995              |       | 1996              |       | 1997  |       |      |       |
|----------------------|-------------------|-------|-------------------|-------|-------|-------|------|-------|
|                      | ANNUAL<br>AVERAGE |       | ANNUAL<br>AVERAGE |       | MARCH |       | JULY |       |
|                      | Unit              | Avail | Unit              | Avail | Unit  | Avail | Unit | Avail |
| <b>UNITED STATES</b> | 93.9              | 95.2  | 93.9              | 95.0  | 93.9  | 95.1  | 93.9 | 95.0  |
| ALABAMA              | 92.2              | 94.0  | 92.2              | 93.9  | 91.4  | 92.7  | 93.0 | 94.7  |
| ALASKA               | 93.6              | 95.6  | 94.4              | 95.4  | 94.4  | 96.1  | 93.5 | 96.5  |
| ARIZONA              | 93.8              | 95.1  | 93.1              | 94.1  | 89.5  | 91.6  | 93.4 | 94.6  |
| ARKANSAS             | 89.4              | 92.5  | 86.9              | 89.7  | 88.7  | 90.9  | 90.8 | 92.0  |
| CALIFORNIA           | 94.5              | 95.3  | 95.0              | 95.6  | 94.2  | 95.0  | 94.3 | 94.9  |
| COLORADO             | 96.6              | 97.2  | 95.5              | 96.4  | 96.6  | 98.2  | 94.5 | 96.9  |
| CONNECTICUT          | 96.9              | 98.0  | 97.5              | 98.2  | 95.5  | 96.1  | 93.8 | 94.3  |
| DELAWARE             | 96.2              | 96.8  | 96.1              | 97.1  | 95.0  | 96.3  | 95.3 | 96.7  |
| DIST OF COLUMBIA     | 90.9              | 92.3  | 93.0              | 94.2  | 91.3  | 92.1  | 91.7 | 93.2  |
| FLORIDA              | 93.9              | 94.8  | 93.1              | 94.2  | 92.0  | 93.4  | 93.1 | 94.0  |
| GEORGIA              | 90.0              | 91.8  | 89.7              | 91.1  | 90.4  | 91.5  | 93.1 | 93.7  |
| HAWAII               | 94.7              | 96.0  | 94.8              | 95.9  | 94.7  | 96.6  | 94.6 | 95.5  |
| IDAHO                | 95.1              | 96.1  | 92.9              | 94.3  | 95.2  | 95.8  | 92.6 | 93.5  |
| ILLINOIS             | 93.6              | 95.0  | 93.0              | 94.2  | 93.5  | 95.0  | 93.1 | 94.1  |
| INDIANA              | 94.4              | 95.9  | 93.7              | 95.1  | 94.2  | 95.4  | 93.6 | 94.5  |
| IOWA                 | 96.4              | 97.6  | 96.6              | 96.9  | 96.0  | 97.0  | 97.3 | 97.9  |
| KANSAS               | 93.9              | 95.0  | 93.9              | 95.2  | 94.5  | 95.5  | 93.6 | 94.9  |
| KENTUCKY             | 92.1              | 94.2  | 92.3              | 93.3  | 93.1  | 94.8  | 93.2 | 94.3  |
| LOUISIANA            | 92.6              | 95.3  | 91.1              | 93.3  | 91.3  | 93.5  | 91.5 | 94.3  |
| MAINE                | 95.7              | 96.9  | 96.5              | 97.8  | 93.6  | 95.1  | 97.4 | 98.1  |
| MARYLAND             | 96.4              | 96.8  | 96.7              | 97.2  | 95.3  | 95.6  | 95.5 | 96.2  |
| MASSACHUSETTS        | 95.9              | 96.7  | 95.7              | 96.7  | 95.9  | 96.9  | 95.7 | 96.8  |
| MICHIGAN             | 95.2              | 96.0  | 95.0              | 95.6  | 94.9  | 95.6  | 93.3 | 94.2  |
| MINNESOTA            | 97.3              | 98.1  | 97.1              | 98.0  | 97.4  | 98.4  | 96.4 | 97.6  |
| MISSISSIPPI          | 86.5              | 91.1  | 87.5              | 91.6  | 89.3  | 92.9  | 89.8 | 92.9  |
| MISSOURI             | 94.4              | 95.7  | 95.3              | 96.7  | 97.5  | 98.5  | 93.7 | 94.9  |
| MONTANA              | 94.2              | 95.3  | 94.3              | 95.5  | 94.1  | 94.7  | 94.4 | 95.1  |
| NEBRASKA             | 97.1              | 97.8  | 96.0              | 96.9  | 96.9  | 97.9  | 97.9 | 98.1  |
| NEVADA               | 92.6              | 93.6  | 93.5              | 94.1  | 94.1  | 94.4  | 94.6 | 94.9  |
| NEW HAMPSHIRE        | 96.2              | 97.2  | 96.1              | 96.9  | 97.1  | 97.5  | 95.5 | 97.1  |
| NEW JERSEY           | 92.3              | 93.2  | 93.6              | 94.8  | 95.9  | 97.1  | 95.6 | 96.1  |
| NEW MEXICO           | 86.4              | 88.8  | 86.2              | 88.6  | 86.4  | 89.5  | 90.7 | 92.7  |
| NEW YORK             | 92.9              | 93.9  | 93.4              | 94.3  | 94.3  | 95.6  | 93.7 | 94.3  |
| NORTH CAROLINA       | 93.4              | 95.1  | 93.5              | 95.1  | 93.5  | 94.8  | 93.2 | 94.3  |
| NORTH DAKOTA         | 97.2              | 97.9  | 96.3              | 96.7  | 96.1  | 97.0  | 94.6 | 96.8  |
| OHIO                 | 94.0              | 95.0  | 94.5              | 95.6  | 94.9  | 95.8  | 94.3 | 95.2  |
| OKLAHOMA             | 91.5              | 92.9  | 91.3              | 92.6  | 91.6  | 93.8  | 89.9 | 91.1  |
| OREGON               | 96.4              | 96.9  | 96.0              | 96.8  | 95.6  | 96.1  | 95.2 | 96.1  |
| PENNSYLVANIA         | 96.8              | 97.5  | 96.9              | 97.5  | 97.3  | 97.8  | 96.4 | 97.0  |
| RHODE ISLAND         | 96.0              | 97.4  | 95.7              | 96.3  | 94.6  | 95.4  | 94.7 | 95.8  |
| SOUTH CAROLINA       | 90.5              | 92.3  | 91.3              | 93.6  | 92.3  | 93.3  | 92.0 | 93.8  |
| SOUTH DAKOTA         | 94.3              | 95.9  | 93.3              | 94.5  | 94.4  | 95.6  | 92.9 | 93.6  |
| TENNESSEE            | 93.0              | 95.5  | 94.0              | 96.2  | 94.1  | 95.3  | 94.5 | 97.1  |
| TEXAS                | 91.3              | 93.3  | 91.0              | 92.6  | 90.8  | 92.8  | 91.7 | 93.4  |
| UTAH                 | 97.6              | 97.9  | 96.7              | 97.0  | 97.4  | 98.0  | 96.3 | 97.2  |
| VERMONT              | 96.5              | 98.0  | 95.9              | 97.7  | 93.8  | 95.7  | 96.7 | 97.6  |
| VIRGINIA             | 95.9              | 97.3  | 94.9              | 96.1  | 93.5  | 94.9  | 94.6 | 95.3  |
| WASHINGTON           | 95.7              | 96.6  | 94.5              | 95.5  | 95.9  | 96.8  | 96.6 | 97.5  |
| WEST VIRGINIA        | 92.7              | 94.9  | 92.9              | 95.0  | 93.5  | 95.2  | 93.4 | 94.8  |
| WISCONSIN            | 97.3              | 97.7  | 97.0              | 97.7  | 96.2  | 96.4  | 96.7 | 97.7  |
| WYOMING              | 94.1              | 95.5  | 95.0              | 95.7  | 94.5  | 96.1  | 92.7 | 94.5  |

TABLE 3 - PERCENTAGE OF HOUSEHOLDS WITH A TELEPHONE BY STATE

|                      | 1997     |       |                |       | 1998  |       |      |       |
|----------------------|----------|-------|----------------|-------|-------|-------|------|-------|
|                      | NOVEMBER |       | ANNUAL AVERAGE |       | MARCH |       | JULY |       |
|                      | Unit     | Avail | Unit           | Avail | Unit  | Avail | Unit | Avail |
| <b>UNITED STATES</b> | 93.8     | 95.0  | 93.9           | 95.0  | 94.1  | 95.1  | 94.1 | 95.2  |
| ALABAMA              | 92.5     | 93.5  | 92.3           | 93.6  | 93.5  | 94.4  | 93.2 | 94.8  |
| ALASKA               | 95.6     | 96.7  | 94.5           | 96.4  | 92.3  | 94.5  | 94.4 | 96.3  |
| ARIZONA              | 92.0     | 93.3  | 91.6           | 93.2  | 91.9  | 93.0  | 91.0 | 92.3  |
| ARKANSAS             | 89.8     | 92.5  | 89.8           | 91.8  | 86.6  | 89.1  | 88.2 | 89.3  |
| CALIFORNIA           | 94.4     | 94.9  | 94.3           | 94.9  | 94.9  | 95.4  | 95.3 | 95.9  |
| COLORADO             | 96.5     | 96.7  | 95.9           | 97.3  | 93.9  | 95.2  | 95.8 | 96.5  |
| CONNECTICUT          | 93.2     | 94.1  | 94.2           | 94.8  | 92.7  | 93.9  | 96.2 | 96.8  |
| DELAWARE             | 96.9     | 97.1  | 95.7           | 96.7  | 97.2  | 97.6  | 96.8 | 97.2  |
| DIST OF COLUMBIA     | 89.4     | 91.6  | 90.8           | 92.3  | 91.6  | 93.0  | 90.6 | 92.3  |
| FLORIDA              | 93.2     | 94.5  | 92.8           | 94.0  | 93.3  | 94.0  | 92.2 | 93.2  |
| GEORGIA              | 92.4     | 93.7  | 92.0           | 93.0  | 89.9  | 90.5  | 92.2 | 93.6  |
| HAWAII               | 94.1     | 94.6  | 94.5           | 95.6  | 95.1  | 96.0  | 96.1 | 96.9  |
| IDAHO                | 94.2     | 94.7  | 94.0           | 94.7  | 92.7  | 93.5  | 93.4 | 94.4  |
| ILLINOIS             | 90.0     | 92.0  | 92.2           | 93.7  | 92.7  | 93.9  | 93.3 | 94.7  |
| INDIANA              | 93.6     | 95.4  | 93.8           | 95.1  | 93.8  | 94.4  | 94.5 | 96.2  |
| IOWA                 | 96.8     | 97.5  | 96.7           | 97.5  | 96.6  | 97.7  | 97.3 | 98.0  |
| KANSAS               | 93.8     | 95.1  | 94.0           | 95.2  | 95.4  | 96.2  | 93.2 | 94.5  |
| KENTUCKY             | 93.2     | 93.9  | 93.2           | 94.3  | 94.1  | 96.0  | 93.6 | 95.6  |
| LOUISIANA            | 90.3     | 92.8  | 91.0           | 93.5  | 93.5  | 94.2  | 91.7 | 92.7  |
| MAINE                | 97.4     | 98.6  | 96.1           | 97.3  | 95.8  | 97.6  | 97.7 | 98.3  |
| MARYLAND             | 96.3     | 97.1  | 95.7           | 96.3  | 96.1  | 96.4  | 96.9 | 97.7  |
| MASSACHUSETTS        | 94.6     | 95.3  | 95.4           | 96.3  | 94.0  | 94.9  | 94.0 | 94.6  |
| MICHIGAN             | 94.6     | 95.8  | 94.3           | 95.2  | 95.1  | 96.1  | 95.3 | 96.0  |
| MINNESOTA            | 97.0     | 98.1  | 96.9           | 98.0  | 97.4  | 98.0  | 97.7 | 97.8  |
| MISSISSIPPI          | 88.5     | 93.7  | 89.2           | 93.2  | 89.1  | 92.0  | 89.3 | 92.0  |
| MISSOURI             | 93.9     | 95.3  | 95.0           | 96.2  | 95.0  | 95.8  | 93.6 | 95.5  |
| MONTANA              | 92.6     | 94.6  | 93.7           | 94.8  | 93.2  | 93.9  | 93.9 | 95.3  |
| NEBRASKA             | 96.4     | 97.4  | 97.1           | 97.8  | 95.7  | 96.3  | 96.7 | 97.5  |
| NEVADA               | 93.7     | 93.9  | 94.1           | 94.4  | 93.0  | 94.0  | 90.7 | 92.0  |
| NEW HAMPSHIRE        | 96.9     | 97.5  | 96.5           | 97.4  | 95.3  | 96.6  | 95.6 | 96.4  |
| NEW JERSEY           | 93.3     | 94.8  | 94.9           | 96.0  | 95.7  | 96.5  | 93.7 | 94.4  |
| NEW MEXICO           | 87.2     | 90.3  | 88.1           | 90.8  | 88.2  | 91.2  | 89.8 | 92.2  |
| NEW YORK             | 94.6     | 95.4  | 94.2           | 95.1  | 95.2  | 96.1  | 94.7 | 95.6  |
| NORTH CAROLINA       | 92.6     | 93.6  | 93.1           | 94.2  | 93.2  | 94.4  | 92.8 | 93.5  |
| NORTH DAKOTA         | 96.8     | 97.2  | 95.8           | 97.0  | 96.5  | 97.1  | 96.5 | 97.2  |
| OHIO                 | 94.5     | 94.9  | 94.6           | 95.3  | 95.9  | 96.6  | 95.4 | 96.2  |
| OKLAHOMA             | 92.7     | 94.5  | 91.4           | 93.1  | 90.4  | 91.8  | 91.5 | 91.9  |
| OREGON               | 96.1     | 96.6  | 95.6           | 96.3  | 95.6  | 96.5  | 96.8 | 97.9  |
| PENNSYLVANIA         | 97.7     | 98.1  | 97.1           | 97.6  | 96.9  | 97.8  | 95.9 | 96.6  |
| RHODE ISLAND         | 94.1     | 95.5  | 94.5           | 95.6  | 96.0  | 97.0  | 95.1 | 96.0  |
| SOUTH CAROLINA       | 93.3     | 94.2  | 92.5           | 93.8  | 92.3  | 93.7  | 92.2 | 94.0  |
| SOUTH DAKOTA         | 94.3     | 95.8  | 93.9           | 95.0  | 88.9  | 89.8  | 93.1 | 94.8  |
| TENNESSEE            | 94.9     | 96.7  | 94.5           | 96.4  | 93.9  | 95.4  | 95.1 | 98.1  |
| TEXAS                | 91.3     | 92.8  | 91.3           | 93.0  | 92.9  | 94.4  | 91.8 | 93.3  |
| UTAH                 | 97.1     | 97.8  | 96.9           | 97.7  | 98.3  | 98.9  | 97.4 | 98.0  |
| VERMONT              | 94.8     | 96.8  | 95.1           | 96.7  | 95.7  | 96.8  | 94.9 | 95.6  |
| VIRGINIA             | 95.5     | 96.8  | 94.5           | 95.7  | 94.9  | 95.6  | 93.6 | 94.3  |
| WASHINGTON           | 95.1     | 96.4  | 95.9           | 96.9  | 94.8  | 95.3  | 95.5 | 96.3  |
| WEST VIRGINIA        | 92.8     | 94.7  | 93.2           | 94.9  | 93.8  | 95.4  | 93.8 | 95.5  |
| WISCONSIN            | 96.1     | 97.4  | 96.3           | 97.2  | 94.9  | 95.9  | 97.0 | 97.9  |
| WYOMING              | 93.0     | 94.5  | 93.4           | 95.0  | 92.5  | 93.7  | 94.8 | 95.2  |

TABLE 3 - PERCENTAGE OF HOUSEHOLDS WITH A TELEPHONE BY STATE

|                      | 1998     |       |        |       |
|----------------------|----------|-------|--------|-------|
|                      | NOVEMBER |       | ANNUAL |       |
|                      | Unit     | Avail | Unit   | Avail |
| <b>UNITED STATES</b> | 94.2     | 95.2  | 94.1   | 95.2  |
| ALABAMA              | 93.1     | 94.1  | 93.3   | 94.4  |
| ALASKA               | 95.4     | 97.3  | 94.0   | 96.0  |
| ARIZONA              | 92.8     | 93.7  | 91.9   | 93.0  |
| ARKANSAS             | 89.2     | 91.0  | 88.0   | 89.8  |
| CALIFORNIA           | 95.3     | 96.3  | 95.2   | 95.9  |
| COLORADO             | 95.3     | 96.2  | 95.0   | 96.0  |
| CONNECTICUT          | 97.5     | 97.9  | 95.5   | 96.2  |
| DELAWARE             | 96.1     | 96.3  | 96.7   | 97.0  |
| DIST OF COLUMBIA     | 90.8     | 91.5  | 91.0   | 92.3  |
| FLORIDA              | 92.3     | 93.4  | 92.6   | 93.5  |
| GEORGIA              | 92.2     | 93.3  | 91.4   | 92.5  |
| HAWAII               | 94.9     | 95.9  | 95.4   | 96.3  |
| IDAHO                | 93.9     | 94.6  | 93.3   | 94.2  |
| ILLINOIS             | 92.3     | 93.2  | 92.8   | 93.9  |
| INDIANA              | 94.8     | 96.5  | 94.4   | 95.7  |
| IOWA                 | 96.2     | 96.8  | 96.7   | 97.5  |
| KANSAS               | 94.4     | 95.1  | 94.3   | 95.3  |
| KENTUCKY             | 92.3     | 93.6  | 93.3   | 95.1  |
| LOUISIANA            | 91.6     | 93.1  | 92.3   | 93.3  |
| MAINE                | 97.2     | 97.9  | 96.9   | 97.9  |
| MARYLAND             | 96.4     | 97.0  | 96.5   | 97.0  |
| MASSACHUSETTS        | 95.4     | 96.8  | 94.5   | 95.4  |
| MICHIGAN             | 94.5     | 95.8  | 95.0   | 96.0  |
| MINNESOTA            | 98.4     | 99.0  | 97.8   | 98.3  |
| MISSISSIPPI          | 90.0     | 92.0  | 89.5   | 92.0  |
| MISSOURI             | 95.1     | 96.3  | 94.6   | 95.9  |
| MONTANA              | 95.1     | 95.9  | 94.1   | 95.0  |
| NEBRASKA             | 96.1     | 97.2  | 96.2   | 97.0  |
| NEVADA               | 93.3     | 93.9  | 92.3   | 93.3  |
| NEW HAMPSHIRE        | 95.7     | 96.8  | 95.5   | 96.6  |
| NEW JERSEY           | 94.2     | 94.9  | 94.5   | 95.3  |
| NEW MEXICO           | 86.7     | 90.5  | 88.2   | 91.3  |
| NEW YORK             | 94.4     | 95.3  | 94.8   | 95.7  |
| NORTH CAROLINA       | 93.2     | 94.1  | 93.1   | 94.0  |
| NORTH DAKOTA         | 97.3     | 98.1  | 96.8   | 97.5  |
| OHIO                 | 95.5     | 96.2  | 95.6   | 96.3  |
| OKLAHOMA             | 89.9     | 91.3  | 90.6   | 91.7  |
| OREGON               | 95.6     | 97.1  | 96.0   | 97.2  |
| PENNSYLVANIA         | 97.6     | 97.9  | 96.8   | 97.4  |
| RHODE ISLAND         | 95.6     | 96.4  | 95.6   | 96.5  |
| SOUTH CAROLINA       | 94.2     | 94.7  | 92.9   | 94.1  |
| SOUTH DAKOTA         | 89.8     | 90.6  | 90.6   | 91.7  |
| TENNESSEE            | 94.7     | 95.4  | 94.6   | 96.3  |
| TEXAS                | 91.9     | 93.5  | 92.2   | 93.7  |
| UTAH                 | 95.5     | 96.2  | 97.1   | 97.7  |
| VERMONT              | 95.1     | 95.8  | 95.2   | 96.1  |
| VIRGINIA             | 93.3     | 93.8  | 93.9   | 94.6  |
| WASHINGTON           | 95.3     | 96.1  | 95.2   | 95.9  |
| WEST VIRGINIA        | 93.9     | 95.5  | 93.8   | 95.5  |
| WISCONSIN            | 95.9     | 96.7  | 95.9   | 96.8  |
| WYOMING              | 93.8     | 94.8  | 93.7   | 94.6  |

TABLE 4 - PERCENTAGE OF HOUSEHOLDS WITH A TELEPHONE BY INCOME

|                            | RACE  |       |       |       |       |       | HISPANIC ORIGIN |       |
|----------------------------|-------|-------|-------|-------|-------|-------|-----------------|-------|
|                            | TOTAL |       | WHITE |       | BLACK |       | Unit            | Avail |
|                            | Unit  | Avail | Unit  | Avail | Unit  | Avail | Unit            | Avail |
| <b>NOVEMBER 83</b>         |       |       |       |       |       |       |                 |       |
| <b>TOTAL</b>               | 91.4  | 93.7  | 93.1  | 95.0  | 78.8  | 83.9  | 80.7            | 84.6  |
| <b>UNDER \$5,000</b>       | 71.7  | 78.4  | 75.7  | 81.9  | 62.7  | 70.4  | 58.3            | 64.6  |
| <b>\$5,000 - \$7,499</b>   | 82.7  | 87.2  | 84.5  | 88.5  | 74.7  | 82.0  | 71.1            | 76.5  |
| <b>\$7,500 - \$9,999</b>   | 88.2  | 90.9  | 89.6  | 92.2  | 80.5  | 83.9  | 72.6            | 77.9  |
| <b>\$10,000 - \$12,499</b> | 89.7  | 92.7  | 91.2  | 93.9  | 82.0  | 86.2  | 76.8            | 82.1  |
| <b>\$12,500 - \$14,999</b> | 92.1  | 94.6  | 93.4  | 95.2  | 82.5  | 90.7  | 89.8            | 91.7  |
| <b>\$15,000 - \$17,499</b> | 94.6  | 96.2  | 94.9  | 96.4  | 91.7  | 95.1  | 86.9            | 90.8  |
| <b>\$17,500 - \$19,999</b> | 95.7  | 97.4  | 96.1  | 97.7  | 91.4  | 95.0  | 88.4            | 91.5  |
| <b>\$20,000 - \$24,999</b> | 96.9  | 97.8  | 97.4  | 98.2  | 91.2  | 93.2  | 93.1            | 94.3  |
| <b>\$25,000 - \$29,999</b> | 98.0  | 98.9  | 98.2  | 99.0  | 96.1  | 97.2  | 98.3            | 99.0  |
| <b>\$30,000 - \$34,999</b> | 98.8  | 99.1  | 99.0  | 99.2  | 95.1  | 97.7  | 97.7            | 98.9  |
| <b>\$35,000 - \$39,999</b> | 99.0  | 99.5  | 99.1  | 99.5  | 98.4  | 98.4  | 92.1            | 98.2  |
| <b>\$40,000 - \$49,999</b> | 99.2  | 99.5  | 99.4  | 99.7  | 97.3  | 97.3  | 100.0           | 100.0 |
| <b>\$50,000 - \$74,999</b> | 99.4  | 99.7  | 99.5  | 99.7  | 98.5  | 100.0 | 99.6            | 100.0 |
| <b>\$75,000 +</b>          | 99.4  | 99.6  | 99.4  | 99.6  | 100.0 | 100.0 | 100.0           | 100.0 |
| <b>1984 ANNUAL AVERAGE</b> |       |       |       |       |       |       |                 |       |
| <b>TOTAL</b>               | 91.6  | 93.7  | 93.2  | 94.9  | 79.8  | 84.5  | 80.9            | 84.3  |
| <b>UNDER \$5,000</b>       | 71.2  | 77.5  | 74.5  | 80.4  | 63.2  | 70.5  | 55.1            | 62.3  |
| <b>\$5,000 - \$7,499</b>   | 83.3  | 86.9  | 85.5  | 88.7  | 74.8  | 80.2  | 69.8            | 73.6  |
| <b>\$7,500 - \$9,999</b>   | 86.5  | 89.6  | 88.3  | 91.0  | 77.2  | 82.7  | 75.0            | 79.7  |
| <b>\$10,000 - \$12,499</b> | 89.7  | 92.6  | 91.1  | 93.6  | 81.1  | 86.3  | 79.7            | 84.6  |
| <b>\$12,500 - \$14,999</b> | 92.1  | 94.4  | 93.0  | 95.0  | 85.4  | 89.5  | 87.3            | 90.5  |
| <b>\$15,000 - \$17,499</b> | 93.7  | 95.7  | 94.2  | 96.0  | 88.5  | 92.2  | 88.4            | 90.0  |
| <b>\$17,500 - \$19,999</b> | 95.1  | 96.4  | 95.6  | 96.7  | 91.7  | 94.4  | 91.0            | 92.8  |
| <b>\$20,000 - \$24,999</b> | 96.8  | 97.8  | 97.1  | 98.0  | 93.3  | 95.8  | 92.5            | 94.5  |
| <b>\$25,000 - \$29,999</b> | 98.1  | 98.8  | 98.4  | 98.9  | 95.1  | 97.2  | 96.4            | 97.2  |
| <b>\$30,000 - \$34,999</b> | 98.7  | 99.1  | 98.8  | 99.3  | 96.8  | 97.2  | 98.8            | 99.1  |
| <b>\$35,000 - \$39,999</b> | 99.2  | 99.5  | 99.3  | 99.6  | 97.7  | 98.3  | 98.2            | 98.5  |
| <b>\$40,000 - \$49,999</b> | 99.3  | 99.6  | 99.4  | 99.7  | 96.6  | 96.9  | 98.9            | 99.3  |
| <b>\$50,000 - \$74,999</b> | 99.4  | 99.8  | 99.5  | 99.8  | 98.0  | 98.4  | 100.0           | 100.0 |
| <b>\$75,000 +</b>          | 98.9  | 99.6  | 98.9  | 99.6  | 96.5  | 100.0 | 98.0            | 100.0 |
| <b>1985 ANNUAL AVERAGE</b> |       |       |       |       |       |       |                 |       |
| <b>TOTAL</b>               | 91.8  | 93.9  | 93.3  | 95.0  | 81.1  | 85.2  | 81.3            | 84.4  |
| <b>UNDER \$5,000</b>       | 71.9  | 78.1  | 75.3  | 81.3  | 63.9  | 70.6  | 61.6            | 67.0  |
| <b>\$5,000 - \$7,499</b>   | 82.7  | 86.5  | 84.8  | 88.1  | 74.0  | 79.8  | 66.6            | 71.3  |
| <b>\$7,500 - \$9,999</b>   | 86.8  | 90.0  | 88.1  | 90.9  | 80.3  | 85.0  | 75.0            | 79.4  |
| <b>\$10,000 - \$12,499</b> | 89.6  | 92.2  | 90.8  | 93.2  | 82.3  | 86.0  | 80.4            | 82.8  |
| <b>\$12,500 - \$14,999</b> | 91.0  | 93.7  | 92.2  | 94.5  | 82.7  | 87.8  | 82.8            | 85.8  |
| <b>\$15,000 - \$17,499</b> | 93.4  | 95.6  | 94.2  | 96.2  | 88.2  | 91.8  | 85.7            | 88.6  |
| <b>\$17,500 - \$19,999</b> | 94.7  | 96.2  | 95.1  | 96.6  | 91.5  | 93.4  | 90.4            | 92.8  |
| <b>\$20,000 - \$24,999</b> | 96.3  | 97.5  | 96.5  | 97.6  | 94.4  | 96.3  | 91.3            | 93.7  |
| <b>\$25,000 - \$29,999</b> | 97.6  | 98.5  | 97.8  | 98.6  | 95.8  | 97.3  | 93.0            | 95.9  |
| <b>\$30,000 - \$34,999</b> | 98.6  | 99.0  | 98.7  | 99.1  | 97.3  | 98.4  | 97.3            | 97.3  |
| <b>\$35,000 - \$39,999</b> | 98.8  | 99.2  | 98.9  | 99.4  | 96.9  | 97.8  | 98.2            | 99.4  |
| <b>\$40,000 - \$49,999</b> | 99.1  | 99.4  | 99.1  | 99.4  | 97.8  | 98.2  | 97.5            | 98.2  |
| <b>\$50,000 - \$74,999</b> | 99.3  | 99.7  | 99.4  | 99.7  | 97.9  | 98.8  | 99.5            | 99.5  |
| <b>\$75,000 +</b>          | 99.2  | 99.5  | 99.2  | 99.5  | 97.6  | 97.6  | 98.5            | 98.5  |

TABLE 4 - PERCENTAGE OF HOUSEHOLDS WITH A TELEPHONE BY INCOME

|                            | RACE  |       |       |       |       |       | HISPANIC ORIGIN |       |
|----------------------------|-------|-------|-------|-------|-------|-------|-----------------|-------|
|                            | TOTAL |       | WHITE |       | BLACK |       | Unit            | Avail |
|                            | Unit  | Avail | Unit  | Avail | Unit  | Avail | Unit            | Avail |
| <b>1986 ANNUAL AVERAGE</b> |       |       |       |       |       |       |                 |       |
| TOTAL                      | 92.3  | 94.1  | 93.7  | 95.2  | 81.6  | 85.9  | 81.4            | 84.1  |
| UNDER \$5,000              | 71.6  | 77.4  | 74.9  | 80.1  | 63.9  | 71.0  | 57.5            | 62.9  |
| \$5,000 - \$7,499          | 83.1  | 86.5  | 85.2  | 88.2  | 74.3  | 79.6  | 68.1            | 72.1  |
| \$7,500 - \$9,999          | 86.9  | 90.2  | 88.4  | 91.1  | 78.6  | 85.2  | 72.9            | 75.8  |
| \$10,000 - \$12,499        | 89.6  | 92.1  | 90.7  | 93.0  | 82.6  | 86.4  | 80.3            | 82.6  |
| \$12,500 - \$14,999        | 91.2  | 93.8  | 91.9  | 94.4  | 86.4  | 90.3  | 83.9            | 87.8  |
| \$15,000 - \$17,499        | 93.1  | 95.1  | 94.3  | 95.7  | 85.3  | 91.6  | 86.3            | 88.9  |
| \$17,500 - \$19,999        | 94.9  | 96.3  | 95.3  | 96.7  | 92.2  | 94.2  | 87.2            | 90.1  |
| \$20,000 - \$24,999        | 96.5  | 97.5  | 96.9  | 97.9  | 92.8  | 94.6  | 93.0            | 94.1  |
| \$25,000 - \$29,999        | 97.7  | 98.4  | 98.0  | 98.7  | 94.5  | 95.9  | 93.9            | 95.2  |
| \$30,000 - \$34,999        | 98.4  | 98.9  | 98.6  | 99.0  | 96.7  | 97.5  | 97.5            | 98.4  |
| \$35,000 - \$39,999        | 98.9  | 99.3  | 99.0  | 99.4  | 97.6  | 97.9  | 98.1            | 99.3  |
| \$40,000 - \$49,999        | 99.1  | 99.4  | 99.1  | 99.4  | 98.2  | 98.2  | 98.5            | 98.8  |
| \$50,000 - \$74,999        | 99.5  | 99.8  | 99.6  | 99.8  | 99.4  | 99.4  | 99.4            | 99.7  |
| \$75,000 +                 | 99.4  | 99.6  | 99.4  | 99.6  | 98.0  | 99.5  | 97.5            | 100.0 |
| <b>1987 ANNUAL AVERAGE</b> |       |       |       |       |       |       |                 |       |
| TOTAL                      | 92.4  | 94.2  | 93.8  | 95.4  | 81.8  | 85.9  | 83.0            | 85.4  |
| UNDER \$5,000              | 71.5  | 77.4  | 75.0  | 80.3  | 63.7  | 71.0  | 60.7            | 65.7  |
| \$5,000 - \$7,499          | 83.4  | 86.7  | 85.5  | 88.4  | 74.8  | 80.2  | 69.9            | 72.4  |
| \$7,500 - \$9,999          | 86.7  | 89.6  | 88.1  | 90.6  | 79.3  | 84.0  | 75.8            | 78.9  |
| \$10,000 - \$12,499        | 89.5  | 92.3  | 90.4  | 93.1  | 83.2  | 87.5  | 81.0            | 84.1  |
| \$12,500 - \$14,999        | 90.8  | 93.2  | 91.9  | 94.1  | 83.8  | 87.7  | 85.2            | 86.9  |
| \$15,000 - \$17,499        | 92.6  | 94.9  | 93.5  | 95.5  | 86.9  | 90.8  | 85.6            | 88.7  |
| \$17,500 - \$19,999        | 94.4  | 96.0  | 95.1  | 96.4  | 89.0  | 92.7  | 89.3            | 90.6  |
| \$20,000 - \$24,999        | 96.4  | 97.6  | 96.8  | 97.9  | 93.5  | 95.1  | 93.1            | 94.9  |
| \$25,000 - \$29,999        | 97.5  | 98.4  | 98.0  | 98.7  | 93.4  | 95.3  | 96.4            | 97.1  |
| \$30,000 - \$34,999        | 98.1  | 98.9  | 98.3  | 99.0  | 96.1  | 97.2  | 96.9            | 97.7  |
| \$35,000 - \$39,999        | 98.8  | 99.2  | 98.9  | 99.3  | 96.5  | 98.6  | 97.4            | 97.7  |
| \$40,000 - \$49,999        | 99.4  | 99.7  | 99.5  | 99.7  | 98.7  | 98.7  | 99.7            | 99.8  |
| \$50,000 - \$74,999        | 99.5  | 99.8  | 99.5  | 99.8  | 99.1  | 99.4  | 98.7            | 99.6  |
| \$75,000 +                 | 99.5  | 99.8  | 99.5  | 99.8  | 98.5  | 99.6  | 98.6            | 100.0 |
| <b>1988 ANNUAL AVERAGE</b> |       |       |       |       |       |       |                 |       |
| TOTAL                      | 92.7  | 94.5  | 94.1  | 95.6  | 83.0  | 86.8  | 82.1            | 85.1  |
| UNDER \$5,000              | 72.0  | 78.4  | 74.9  | 80.8  | 65.8  | 73.2  | 58.5            | 64.5  |
| \$5,000 - \$7,499          | 83.3  | 87.1  | 85.1  | 88.4  | 76.9  | 82.3  | 66.4            | 71.7  |
| \$7,500 - \$9,999          | 85.6  | 88.7  | 87.2  | 90.3  | 77.7  | 81.4  | 67.3            | 72.8  |
| \$10,000 - \$12,499        | 88.8  | 91.5  | 90.1  | 92.4  | 81.7  | 86.5  | 77.5            | 80.9  |
| \$12,500 - \$14,999        | 91.3  | 93.7  | 92.2  | 94.4  | 85.1  | 88.8  | 81.5            | 84.5  |
| \$15,000 - \$19,999        | 93.6  | 95.3  | 94.3  | 95.9  | 88.5  | 91.1  | 88.6            | 90.6  |
| \$20,000 - \$24,999        | 96.2  | 97.4  | 96.5  | 97.6  | 93.5  | 95.7  | 91.1            | 93.1  |
| \$25,000 - \$29,999        | 97.6  | 98.4  | 97.9  | 98.5  | 94.4  | 96.7  | 95.0            | 96.4  |
| \$30,000 - \$34,999        | 98.4  | 99.0  | 98.7  | 99.2  | 95.4  | 96.7  | 98.6            | 99.0  |
| \$35,000 - \$39,999        | 98.8  | 99.2  | 98.9  | 99.3  | 97.8  | 98.4  | 97.2            | 97.7  |
| \$40,000 - \$49,999        | 99.3  | 99.6  | 99.4  | 99.7  | 97.3  | 98.5  | 98.7            | 99.7  |
| \$50,000 - \$74,999        | 99.5  | 99.8  | 99.6  | 99.8  | 99.2  | 99.3  | 99.4            | 99.8  |
| \$75,000 +                 | 99.5  | 99.9  | 99.4  | 99.9  | 100.0 | 100.0 | 97.8            | 100.0 |

TABLE 4 - PERCENTAGE OF HOUSEHOLDS WITH A TELEPHONE BY INCOME

|                            | RACE  |       |       |       |       |       | HISPANIC ORIGIN |       |
|----------------------------|-------|-------|-------|-------|-------|-------|-----------------|-------|
|                            | TOTAL |       | WHITE |       | BLACK |       | Unit            | Avail |
|                            | Unit  | Avail | Unit  | Avail | Unit  | Avail |                 |       |
| <b>1989 ANNUAL AVERAGE</b> |       |       |       |       |       |       |                 |       |
| TOTAL                      | 93.1  | 94.9  | 94.5  | 95.9  | 83.2  | 87.1  | 83.0            | 86.0  |
| UNDER \$5,000              | 74.4  | 80.4  | 78.1  | 83.2  | 65.6  | 73.5  | 62.1            | 67.3  |
| \$5,000 - \$7,499          | 83.7  | 87.4  | 85.7  | 89.1  | 77.4  | 82.0  | 68.8            | 73.8  |
| \$7,500 - \$9,999          | 86.6  | 89.8  | 88.5  | 91.3  | 78.4  | 83.6  | 75.9            | 80.2  |
| \$10,000 - \$12,499        | 88.4  | 91.3  | 90.0  | 92.6  | 79.3  | 84.9  | 73.2            | 76.8  |
| \$12,500 - \$14,999        | 91.3  | 93.7  | 92.4  | 94.5  | 84.5  | 88.8  | 79.2            | 83.7  |
| \$15,000 - \$19,999        | 93.2  | 95.0  | 94.2  | 95.8  | 85.9  | 89.2  | 86.3            | 88.8  |
| \$20,000 - \$24,999        | 95.9  | 97.2  | 96.4  | 97.5  | 91.6  | 94.3  | 92.0            | 94.4  |
| \$25,000 - \$29,999        | 97.5  | 98.4  | 97.9  | 98.6  | 94.0  | 96.0  | 93.3            | 96.3  |
| \$30,000 - \$34,999        | 98.3  | 98.8  | 98.5  | 98.9  | 96.1  | 97.0  | 95.6            | 96.2  |
| \$35,000 - \$39,999        | 98.7  | 99.3  | 98.9  | 99.4  | 96.7  | 98.0  | 95.8            | 97.5  |
| \$40,000 - \$49,999        | 99.1  | 99.5  | 99.2  | 99.6  | 97.2  | 97.7  | 97.0            | 98.2  |
| \$50,000 - \$59,999        | 99.5  | 99.7  | 99.5  | 99.8  | 98.7  | 99.0  | 98.7            | 99.2  |
| \$60,000 - \$74,999        | 99.5  | 99.7  | 99.5  | 99.7  | 99.3  | 99.3  | 95.7            | 96.8  |
| \$75,000 +                 | 99.5  | 99.8  | 99.5  | 99.8  | 99.5  | 99.5  | 99.7            | 99.7  |
| <b>1990 ANNUAL AVERAGE</b> |       |       |       |       |       |       |                 |       |
| TOTAL                      | 93.3  | 95.0  | 94.6  | 96.1  | 83.5  | 87.0  | 82.7            | 85.3  |
| UNDER \$5,000              | 75.4  | 81.0  | 79.1  | 84.2  | 66.1  | 72.8  | 61.1            | 66.1  |
| \$5,000 - \$7,499          | 82.6  | 86.8  | 84.9  | 88.8  | 74.9  | 80.1  | 66.7            | 70.6  |
| \$7,500 - \$9,999          | 86.9  | 89.9  | 89.0  | 91.6  | 77.3  | 82.4  | 74.8            | 77.8  |
| \$10,000 - \$12,499        | 88.9  | 91.7  | 90.2  | 92.8  | 81.9  | 85.5  | 74.1            | 77.1  |
| \$12,500 - \$14,999        | 91.7  | 93.9  | 92.7  | 94.7  | 85.9  | 88.7  | 82.0            | 84.3  |
| \$15,000 - \$19,999        | 93.3  | 95.3  | 94.2  | 96.0  | 87.7  | 91.0  | 85.1            | 88.6  |
| \$20,000 - \$24,999        | 95.6  | 97.0  | 96.1  | 97.4  | 91.9  | 93.7  | 89.4            | 91.3  |
| \$25,000 - \$29,999        | 97.0  | 98.0  | 97.7  | 98.5  | 90.9  | 93.2  | 94.2            | 95.5  |
| \$30,000 - \$34,999        | 97.9  | 98.6  | 98.4  | 98.9  | 93.3  | 95.4  | 96.0            | 97.0  |
| \$35,000 - \$39,999        | 98.7  | 99.3  | 98.8  | 99.4  | 97.0  | 98.0  | 94.1            | 96.3  |
| \$40,000 - \$49,999        | 99.1  | 99.4  | 99.2  | 99.5  | 98.5  | 98.8  | 97.8            | 97.8  |
| \$50,000 - \$59,999        | 99.4  | 99.6  | 99.5  | 99.7  | 98.7  | 98.7  | 97.5            | 98.2  |
| \$60,000 - \$74,999        | 99.5  | 99.7  | 99.6  | 99.8  | 98.3  | 98.8  | 98.8            | 99.1  |
| \$75,000 +                 | 99.5  | 99.8  | 99.5  | 99.8  | 98.6  | 98.6  | 97.7            | 99.6  |
| <b>1991 ANNUAL AVERAGE</b> |       |       |       |       |       |       |                 |       |
| TOTAL                      | 93.4  | 95.1  | 94.8  | 96.2  | 83.5  | 87.2  | 84.1            | 86.7  |
| UNDER \$5,000              | 73.9  | 80.1  | 78.3  | 83.7  | 63.3  | 71.2  | 65.2            | 71.3  |
| \$5,000 - \$7,499          | 82.9  | 86.8  | 85.2  | 88.8  | 75.0  | 80.3  | 69.6            | 74.7  |
| \$7,500 - \$9,999          | 86.5  | 89.7  | 88.1  | 91.0  | 79.1  | 83.7  | 73.1            | 76.9  |
| \$10,000 - \$12,499        | 88.9  | 91.6  | 90.0  | 92.5  | 82.4  | 86.2  | 76.0            | 79.2  |
| \$12,500 - \$14,999        | 91.1  | 93.4  | 92.1  | 94.3  | 85.5  | 88.4  | 82.4            | 84.6  |
| \$15,000 - \$19,999        | 93.4  | 95.2  | 94.3  | 95.9  | 87.1  | 90.7  | 87.0            | 89.8  |
| \$20,000 - \$24,999        | 95.5  | 97.0  | 96.0  | 97.5  | 91.2  | 93.3  | 91.6            | 93.5  |
| \$25,000 - \$29,999        | 96.8  | 97.9  | 97.3  | 98.2  | 93.6  | 96.0  | 90.9            | 92.4  |
| \$30,000 - \$34,999        | 98.3  | 98.9  | 98.6  | 99.2  | 95.4  | 97.1  | 95.8            | 97.1  |
| \$35,000 - \$39,999        | 98.7  | 99.1  | 98.8  | 99.3  | 97.0  | 97.7  | 96.2            | 97.3  |
| \$40,000 - \$49,999        | 99.1  | 99.5  | 99.2  | 99.6  | 98.1  | 98.6  | 98.2            | 98.8  |
| \$50,000 - \$59,999        | 99.5  | 99.7  | 99.5  | 99.7  | 98.6  | 99.0  | 97.9            | 98.6  |
| \$60,000 - \$74,999        | 99.7  | 99.9  | 99.7  | 99.9  | 99.3  | 99.5  | 98.8            | 99.2  |
| \$75,000 +                 | 99.7  | 99.9  | 99.7  | 99.9  | 99.6  | 100.0 | 98.5            | 99.6  |

TABLE 4 - PERCENTAGE OF HOUSEHOLDS WITH A TELEPHONE BY INCOME

|                            | RACE  |       |       |       |       |       | HISPANIC ORIGIN |       |
|----------------------------|-------|-------|-------|-------|-------|-------|-----------------|-------|
|                            | TOTAL |       | WHITE |       | BLACK |       | Unit            | Avail |
|                            | Unit  | Avail | Unit  | Avail | Unit  | Avail |                 |       |
| <b>1992 ANNUAL AVERAGE</b> |       |       |       |       |       |       |                 |       |
| TOTAL                      | 93.8  | 95.3  | 95.2  | 96.4  | 84.2  | 87.9  | 85.8            | 88.2  |
| UNDER \$5,000              | 72.0  | 78.1  | 75.5  | 81.1  | 64.1  | 71.3  | 65.0            | 70.7  |
| \$5,000 - \$7,499          | 83.2  | 86.8  | 85.4  | 88.3  | 76.3  | 82.3  | 72.0            | 75.5  |
| \$7,500 - \$9,999          | 87.5  | 90.2  | 89.2  | 91.4  | 79.9  | 84.9  | 76.2            | 79.9  |
| \$10,000 - \$12,499        | 90.5  | 92.9  | 91.6  | 93.9  | 84.6  | 87.9  | 82.1            | 85.3  |
| \$12,500 - \$14,999        | 91.5  | 93.7  | 92.7  | 94.7  | 85.1  | 88.4  | 85.7            | 88.8  |
| \$15,000 - \$19,999        | 93.3  | 95.0  | 94.3  | 95.7  | 86.6  | 90.6  | 86.7            | 89.5  |
| \$20,000 - \$24,999        | 95.9  | 97.1  | 96.5  | 97.5  | 91.2  | 93.7  | 93.2            | 94.5  |
| \$25,000 - \$29,999        | 97.1  | 98.0  | 97.6  | 98.5  | 92.6  | 94.6  | 94.8            | 95.6  |
| \$30,000 - \$34,999        | 98.2  | 98.9  | 98.4  | 99.0  | 96.3  | 97.4  | 96.1            | 97.1  |
| \$35,000 - \$39,999        | 98.6  | 99.0  | 98.9  | 99.3  | 96.4  | 97.4  | 96.6            | 97.5  |
| \$40,000 - \$49,999        | 99.2  | 99.5  | 99.4  | 99.6  | 97.6  | 98.5  | 98.2            | 98.7  |
| \$50,000 - \$59,999        | 99.4  | 99.7  | 99.4  | 99.7  | 98.9  | 99.6  | 98.3            | 98.5  |
| \$60,000 - \$74,999        | 99.5  | 99.8  | 99.5  | 99.8  | 99.3  | 99.6  | 98.9            | 99.7  |
| \$75,000 +                 | 99.4  | 99.7  | 99.5  | 99.8  | 97.7  | 97.9  | 99.1            | 99.1  |
| <b>1993 ANNUAL AVERAGE</b> |       |       |       |       |       |       |                 |       |
| TOTAL                      | 94.2  | 95.6  | 95.5  | 96.6  | 85.2  | 88.3  | 86.7            | 88.8  |
| UNDER \$5,000              | 72.9  | 78.9  | 76.4  | 82.0  | 65.5  | 72.7  | 66.3            | 70.7  |
| \$5,000 - \$7,499          | 84.0  | 87.2  | 85.7  | 88.8  | 78.7  | 82.4  | 75.7            | 78.6  |
| \$7,500 - \$9,999          | 87.4  | 90.1  | 89.1  | 91.4  | 80.1  | 84.6  | 79.7            | 82.8  |
| \$10,000 - \$12,499        | 90.6  | 92.7  | 91.9  | 93.8  | 82.9  | 86.7  | 85.7            | 88.3  |
| \$12,500 - \$14,999        | 92.0  | 94.1  | 93.2  | 95.1  | 84.8  | 88.7  | 84.0            | 86.2  |
| \$15,000 - \$19,999        | 93.6  | 95.2  | 94.5  | 96.0  | 88.0  | 90.4  | 85.3            | 88.3  |
| \$20,000 - \$24,999        | 96.3  | 97.5  | 96.8  | 97.8  | 92.6  | 94.6  | 91.9            | 94.6  |
| \$25,000 - \$29,999        | 97.7  | 98.5  | 98.1  | 98.8  | 94.5  | 96.1  | 95.5            | 96.9  |
| \$30,000 - \$34,999        | 98.3  | 98.9  | 98.6  | 99.1  | 96.3  | 96.9  | 96.2            | 97.3  |
| \$35,000 - \$39,999        | 98.6  | 99.0  | 98.8  | 99.2  | 96.3  | 97.1  | 95.7            | 96.3  |
| \$40,000 - \$49,999        | 99.2  | 99.5  | 99.3  | 99.5  | 98.2  | 98.6  | 96.9            | 97.4  |
| \$50,000 - \$59,999        | 99.5  | 99.7  | 99.5  | 99.7  | 99.0  | 99.3  | 98.4            | 99.1  |
| \$60,000 - \$74,999        | 99.6  | 99.8  | 99.6  | 99.8  | 99.3  | 99.3  | 100.0           | 100.0 |
| \$75,000 +                 | 99.5  | 99.8  | 99.5  | 99.8  | 99.4  | 100.0 | 100.0           | 100.0 |
| <b>1994 ANNUAL AVERAGE</b> |       |       |       |       |       |       |                 |       |
| TOTAL                      | 93.8  | 95.4  | 95.1  | 96.4  | 85.7  | 89.4  | 86.0            | 88.3  |
| UNDER \$5,000              | 76.1  | 82.1  | 79.8  | 84.6  | 68.7  | 77.4  | 66.3            | 71.8  |
| \$5,000 - \$7,499          | 82.7  | 87.0  | 84.9  | 88.9  | 77.2  | 82.4  | 73.1            | 77.3  |
| \$7,500 - \$9,999          | 87.3  | 90.5  | 89.1  | 92.1  | 81.4  | 84.9  | 81.1            | 83.8  |
| \$10,000 - \$12,499        | 89.6  | 92.2  | 90.9  | 93.1  | 81.5  | 88.6  | 83.3            | 86.2  |
| \$12,500 - \$14,999        | 91.5  | 94.0  | 92.9  | 95.0  | 85.5  | 89.2  | 84.6            | 87.8  |
| \$15,000 - \$19,999        | 93.6  | 95.3  | 94.4  | 95.8  | 86.6  | 92.2  | 87.6            | 89.7  |
| \$20,000 - \$24,999        | 95.2  | 96.7  | 95.8  | 97.2  | 90.3  | 93.5  | 91.4            | 93.5  |
| \$25,000 - \$29,999        | 96.6  | 97.6  | 97.0  | 97.9  | 93.9  | 95.8  | 92.1            | 93.3  |
| \$30,000 - \$34,999        | 97.3  | 98.2  | 97.7  | 98.5  | 93.8  | 95.7  | 91.7            | 93.9  |
| \$35,000 - \$39,999        | 97.8  | 98.5  | 98.1  | 98.6  | 94.4  | 97.3  | 95.2            | 96.0  |
| \$40,000 - \$49,999        | 98.6  | 99.1  | 98.8  | 99.3  | 97.2  | 97.8  | 96.4            | 96.6  |
| \$50,000 - \$59,999        | 99.0  | 99.3  | 99.2  | 99.4  | 96.3  | 98.1  | 99.5            | 99.7  |
| \$60,000 - \$74,999        | 99.4  | 99.5  | 99.4  | 99.5  | 99.5  | 99.7  | 98.3            | 98.5  |
| \$75,000 +                 | 99.1  | 99.4  | 99.2  | 99.4  | 98.6  | 99.3  | 98.7            | 98.7  |

TABLE 4 - PERCENTAGE OF HOUSEHOLDS WITH A TELEPHONE BY INCOME

|                            | RACE  |       |       |       |       |       | HISPANIC ORIGIN |       |
|----------------------------|-------|-------|-------|-------|-------|-------|-----------------|-------|
|                            | TOTAL |       | WHITE |       | BLACK |       | Unit            | Avail |
|                            | Unit  | Avail | Unit  | Avail | Unit  | Avail | Unit            | Avail |
| <b>1995 ANNUAL AVERAGE</b> |       |       |       |       |       |       |                 |       |
| TOTAL                      | 93.9  | 95.2  | 95.2  | 96.2  | 86.2  | 89.2  | 85.9            | 87.8  |
| UNDER \$5,000              | 75.3  | 80.5  | 79.1  | 83.0  | 67.4  | 75.1  | 68.8            | 72.2  |
| \$5,000 - \$7,499          | 82.8  | 86.3  | 84.8  | 87.7  | 77.9  | 83.0  | 72.6            | 75.5  |
| \$7,500 - \$9,999          | 87.3  | 89.6  | 89.5  | 91.5  | 79.0  | 83.3  | 78.0            | 80.4  |
| \$10,000 - \$12,499        | 89.8  | 92.1  | 91.2  | 93.2  | 83.5  | 87.6  | 84.2            | 86.4  |
| \$12,500 - \$14,999        | 91.7  | 93.5  | 92.8  | 94.4  | 86.4  | 89.3  | 84.9            | 86.8  |
| \$15,000 - \$19,999        | 93.1  | 95.0  | 94.1  | 95.6  | 88.5  | 92.4  | 84.9            | 87.6  |
| \$20,000 - \$24,999        | 95.4  | 96.4  | 96.0  | 96.9  | 92.4  | 94.1  | 90.2            | 92.1  |
| \$25,000 - \$29,999        | 96.6  | 97.6  | 97.0  | 97.9  | 93.7  | 95.6  | 92.2            | 94.3  |
| \$30,000 - \$34,999        | 97.6  | 98.0  | 97.9  | 98.3  | 94.3  | 95.2  | 94.2            | 95.1  |
| \$35,000 - \$39,999        | 98.3  | 98.7  | 98.5  | 98.8  | 96.9  | 97.5  | 97.3            | 98.4  |
| \$40,000 - \$49,999        | 98.6  | 98.9  | 98.8  | 99.0  | 97.1  | 97.8  | 96.6            | 96.6  |
| \$50,000 - \$59,999        | 98.8  | 99.1  | 99.0  | 99.3  | 97.7  | 98.2  | 95.7            | 97.0  |
| \$60,000 - \$74,999        | 99.2  | 99.3  | 99.2  | 99.4  | 98.8  | 99.0  | 98.6            | 99.4  |
| \$75,000 +                 | 99.0  | 99.2  | 99.0  | 99.2  | 99.1  | 99.5  | 99.0            | 99.0  |
| <b>1996 ANNUAL AVERAGE</b> |       |       |       |       |       |       |                 |       |
| TOTAL                      | 93.9  | 95.0  | 94.9  | 95.8  | 87.3  | 89.8  | 86.4            | 88.0  |
| UNDER \$5,000              | 75.6  | 80.3  | 78.0  | 81.7  | 70.1  | 76.9  | 68.0            | 71.4  |
| \$5,000 - \$7,499          | 83.1  | 85.8  | 84.5  | 86.6  | 79.9  | 84.3  | 76.9            | 78.8  |
| \$7,500 - \$9,999          | 87.2  | 89.8  | 88.6  | 90.7  | 81.9  | 86.7  | 79.7            | 82.3  |
| \$10,000 - \$12,499        | 88.8  | 91.4  | 90.2  | 92.3  | 83.5  | 88.1  | 82.0            | 84.3  |
| \$12,500 - \$14,999        | 91.7  | 93.5  | 92.8  | 94.4  | 86.1  | 89.5  | 85.1            | 87.0  |
| \$15,000 - \$19,999        | 93.0  | 94.6  | 93.7  | 95.1  | 88.7  | 91.3  | 86.5            | 88.7  |
| \$20,000 - \$24,999        | 94.5  | 95.6  | 95.1  | 96.0  | 91.3  | 92.6  | 86.5            | 88.6  |
| \$25,000 - \$29,999        | 96.2  | 97.1  | 96.5  | 97.3  | 93.3  | 95.0  | 94.5            | 95.4  |
| \$30,000 - \$34,999        | 97.5  | 98.1  | 97.7  | 98.3  | 96.4  | 97.4  | 95.7            | 96.3  |
| \$35,000 - \$39,999        | 97.9  | 98.3  | 97.8  | 98.2  | 97.5  | 98.0  | 95.2            | 95.7  |
| \$40,000 - \$49,999        | 98.5  | 98.9  | 98.7  | 99.0  | 96.7  | 97.0  | 96.1            | 97.5  |
| \$50,000 - \$59,999        | 98.8  | 99.0  | 99.0  | 99.1  | 97.3  | 97.6  | 97.5            | 98.2  |
| \$60,000 - \$74,999        | 98.8  | 99.1  | 99.0  | 99.3  | 97.3  | 97.3  | 97.9            | 99.4  |
| \$75,000 +                 | 98.9  | 99.2  | 99.0  | 99.2  | 98.7  | 99.2  | 98.4            | 98.7  |
| <b>MARCH 97</b>            |       |       |       |       |       |       |                 |       |
| TOTAL                      | 93.9  | 95.1  | 95.0  | 95.9  | 87.3  | 89.9  | 86.3            | 88.6  |
| UNDER \$5,000              | 77.1  | 82.3  | 79.8  | 84.5  | 71.1  | 77.4  | 69.9            | 74.2  |
| \$5,000 - \$7,499          | 83.4  | 85.8  | 85.3  | 87.4  | 77.9  | 81.2  | 76.9            | 78.6  |
| \$7,500 - \$9,999          | 86.9  | 89.5  | 89.7  | 91.5  | 77.1  | 82.5  | 79.6            | 82.5  |
| \$10,000 - \$12,499        | 89.0  | 91.3  | 90.5  | 92.2  | 82.5  | 87.3  | 80.0            | 84.4  |
| \$12,500 - \$14,999        | 90.4  | 93.1  | 91.9  | 94.1  | 81.6  | 86.4  | 82.1            | 85.8  |
| \$15,000 - \$19,999        | 93.0  | 94.6  | 93.9  | 95.2  | 89.8  | 92.7  | 81.8            | 84.7  |
| \$20,000 - \$24,999        | 95.0  | 95.8  | 95.5  | 96.2  | 92.3  | 93.9  | 89.2            | 90.8  |
| \$25,000 - \$29,999        | 95.2  | 96.3  | 95.8  | 96.8  | 91.4  | 93.8  | 90.7            | 93.2  |
| \$30,000 - \$34,999        | 97.3  | 98.1  | 97.6  | 98.4  | 94.3  | 96.0  | 92.4            | 94.0  |
| \$35,000 - \$39,999        | 97.7  | 98.1  | 98.0  | 98.3  | 96.1  | 96.8  | 95.5            | 96.8  |
| \$40,000 - \$49,999        | 98.2  | 98.7  | 98.4  | 98.7  | 97.5  | 98.6  | 96.4            | 97.3  |
| \$50,000 - \$59,999        | 98.4  | 98.7  | 98.4  | 98.8  | 97.2  | 97.3  | 96.7            | 97.6  |
| \$60,000 - \$74,999        | 98.8  | 99.0  | 98.8  | 99.0  | 99.5  | 99.5  | 99.9            | 99.9  |
| \$75,000 +                 | 99.0  | 99.2  | 99.2  | 99.3  | 96.7  | 97.6  | 100.0           | 100.0 |

TABLE 4 - PERCENTAGE OF HOUSEHOLDS WITH A TELEPHONE BY INCOME

|                            | RACE  |       |       |       |       |       | HISPANIC ORIGIN |       |
|----------------------------|-------|-------|-------|-------|-------|-------|-----------------|-------|
|                            | TOTAL |       | WHITE |       | BLACK |       | Unit            | Avail |
|                            | Unit  | Avail | Unit  | Avail | Unit  | Avail | Unit            | Avail |
| <b>JULY 97</b>             |       |       |       |       |       |       |                 |       |
| <b>TOTAL</b>               | 93.9  | 95.0  | 95.0  | 95.9  | 86.9  | 89.2  | 87.0            | 88.6  |
| <b>UNDER \$5,000</b>       | 72.9  | 78.3  | 76.4  | 81.3  | 66.0  | 72.6  | 64.4            | 69.8  |
| <b>\$5,000 - \$7,499</b>   | 82.8  | 86.9  | 84.6  | 88.5  | 78.4  | 83.0  | 75.7            | 78.7  |
| <b>\$7,500 - \$9,999</b>   | 85.7  | 88.5  | 87.8  | 90.2  | 78.2  | 82.1  | 78.6            | 80.0  |
| <b>\$10,000 - \$12,499</b> | 90.1  | 92.0  | 90.5  | 92.4  | 87.7  | 89.5  | 80.9            | 85.0  |
| <b>\$12,500 - \$14,999</b> | 92.1  | 93.7  | 92.8  | 94.2  | 87.9  | 90.7  | 85.7            | 86.8  |
| <b>\$15,000 - \$19,999</b> | 94.2  | 95.4  | 95.0  | 95.9  | 90.4  | 92.7  | 91.2            | 91.6  |
| <b>\$20,000 - \$24,999</b> | 94.7  | 95.8  | 95.2  | 96.2  | 90.8  | 92.6  | 90.4            | 91.6  |
| <b>\$25,000 - \$29,999</b> | 96.5  | 97.3  | 96.8  | 97.4  | 94.5  | 96.3  | 92.3            | 93.6  |
| <b>\$30,000 - \$34,999</b> | 97.3  | 97.6  | 97.6  | 97.9  | 94.5  | 94.5  | 95.5            | 95.9  |
| <b>\$35,000 - \$39,999</b> | 97.3  | 97.7  | 97.7  | 97.9  | 95.0  | 96.5  | 94.2            | 96.3  |
| <b>\$40,000 - \$49,999</b> | 98.5  | 98.7  | 98.6  | 98.7  | 97.6  | 98.4  | 97.2            | 97.2  |
| <b>\$50,000 - \$59,999</b> | 98.3  | 98.7  | 98.4  | 98.8  | 97.0  | 97.4  | 98.0            | 98.7  |
| <b>\$60,000 - \$74,999</b> | 99.4  | 99.5  | 99.4  | 99.5  | 99.2  | 99.9  | 100.0           | 100.0 |
| <b>\$75,000 +</b>          | 99.2  | 99.4  | 99.3  | 99.5  | 99.2  | 99.2  | 97.1            | 97.7  |
| <b>NOVEMBER 97</b>         |       |       |       |       |       |       |                 |       |
| <b>TOTAL</b>               | 93.8  | 95.0  | 95.0  | 95.9  | 86.6  | 89.4  | 86.8            | 88.6  |
| <b>UNDER \$5,000</b>       | 77.2  | 81.8  | 81.1  | 84.8  | 68.2  | 75.3  | 71.1            | 76.4  |
| <b>\$5,000 - \$7,499</b>   | 82.1  | 84.9  | 83.7  | 85.5  | 78.0  | 83.1  | 71.2            | 73.6  |
| <b>\$7,500 - \$9,999</b>   | 87.5  | 90.5  | 89.5  | 92.0  | 80.4  | 85.4  | 79.8            | 81.7  |
| <b>\$10,000 - \$12,499</b> | 90.5  | 92.4  | 91.7  | 93.6  | 85.8  | 87.4  | 86.3            | 88.5  |
| <b>\$12,500 - \$14,999</b> | 90.5  | 92.4  | 92.4  | 93.7  | 82.1  | 87.2  | 85.7            | 86.7  |
| <b>\$15,000 - \$19,999</b> | 92.2  | 93.9  | 93.4  | 94.7  | 86.1  | 90.1  | 87.2            | 88.8  |
| <b>\$20,000 - \$24,999</b> | 95.3  | 96.1  | 95.5  | 96.1  | 93.3  | 95.1  | 89.3            | 90.2  |
| <b>\$25,000 - \$29,999</b> | 95.6  | 96.7  | 96.0  | 97.1  | 92.0  | 94.0  | 92.3            | 94.4  |
| <b>\$30,000 - \$34,999</b> | 97.1  | 97.9  | 97.2  | 98.0  | 96.4  | 97.2  | 92.8            | 94.8  |
| <b>\$35,000 - \$39,999</b> | 97.3  | 97.8  | 97.9  | 98.2  | 93.4  | 95.3  | 95.1            | 96.2  |
| <b>\$40,000 - \$49,999</b> | 98.0  | 98.4  | 98.2  | 98.6  | 96.0  | 96.3  | 96.3            | 97.7  |
| <b>\$50,000 - \$59,999</b> | 98.5  | 99.0  | 98.7  | 99.1  | 96.4  | 97.3  | 98.4            | 99.5  |
| <b>\$60,000 - \$74,999</b> | 98.9  | 99.1  | 98.8  | 99.1  | 99.9  | 99.9  | 95.4            | 95.4  |
| <b>\$75,000 +</b>          | 98.7  | 99.0  | 98.8  | 99.0  | 99.6  | 99.6  | 97.2            | 97.2  |
| <b>1997 ANNUAL AVERAGE</b> |       |       |       |       |       |       |                 |       |
| <b>TOTAL</b>               | 93.9  | 95.0  | 95.0  | 95.9  | 86.9  | 89.5  | 86.7            | 88.6  |
| <b>UNDER \$5,000</b>       | 75.7  | 80.8  | 79.1  | 83.5  | 68.4  | 75.1  | 68.5            | 73.5  |
| <b>\$5,000 - \$7,499</b>   | 82.8  | 85.9  | 84.5  | 87.1  | 78.1  | 82.4  | 74.6            | 77.0  |
| <b>\$7,500 - \$9,999</b>   | 86.7  | 89.5  | 89.0  | 91.2  | 78.6  | 83.3  | 79.3            | 81.4  |
| <b>\$10,000 - \$12,499</b> | 89.9  | 91.9  | 90.9  | 92.7  | 85.3  | 88.1  | 82.4            | 86.0  |
| <b>\$12,500 - \$14,999</b> | 91.0  | 93.1  | 92.4  | 94.0  | 83.9  | 88.1  | 84.5            | 86.4  |
| <b>\$15,000 - \$19,999</b> | 93.1  | 94.6  | 94.1  | 95.3  | 88.8  | 91.8  | 86.7            | 88.4  |
| <b>\$20,000 - \$24,999</b> | 95.0  | 95.9  | 95.4  | 96.2  | 92.1  | 93.9  | 89.6            | 90.9  |
| <b>\$25,000 - \$29,999</b> | 95.8  | 96.8  | 96.2  | 97.1  | 92.6  | 94.7  | 91.8            | 93.7  |
| <b>\$30,000 - \$34,999</b> | 97.2  | 97.9  | 97.5  | 98.1  | 95.1  | 95.9  | 93.6            | 94.9  |
| <b>\$35,000 - \$39,999</b> | 97.4  | 97.9  | 97.9  | 98.1  | 94.8  | 96.2  | 94.9            | 96.4  |
| <b>\$40,000 - \$49,999</b> | 98.2  | 98.6  | 98.4  | 98.7  | 97.0  | 97.8  | 96.6            | 97.4  |
| <b>\$50,000 - \$59,999</b> | 98.4  | 98.8  | 98.5  | 98.9  | 96.9  | 97.3  | 97.7            | 98.6  |
| <b>\$60,000 - \$74,999</b> | 99.0  | 99.2  | 99.0  | 99.2  | 99.5  | 99.8  | 98.4            | 98.4  |
| <b>\$75,000 +</b>          | 99.0  | 99.2  | 99.1  | 99.3  | 98.5  | 98.8  | 98.1            | 98.3  |

TABLE 4 - PERCENTAGE OF HOUSEHOLDS WITH A TELEPHONE BY INCOME

|                            | RACE  |       |       |       |       |       | HISPANIC ORIGIN |       |
|----------------------------|-------|-------|-------|-------|-------|-------|-----------------|-------|
|                            | TOTAL |       | WHITE |       | BLACK |       | Unit            | Avail |
|                            | Unit  | Avail | Unit  | Avail | Unit  | Avail | Unit            | Avail |
| <b>MARCH 98</b>            |       |       |       |       |       |       |                 |       |
| <b>TOTAL</b>               | 94.1  | 95.1  | 95.1  | 96.0  | 88.1  | 89.7  | 88.8            | 90.2  |
| <b>UNDER \$5,000</b>       | 75.7  | 79.5  | 78.4  | 82.1  | 69.2  | 73.4  | 74.3            | 77.1  |
| <b>\$5,000 - \$7,499</b>   | 82.4  | 85.3  | 84.0  | 87.0  | 77.7  | 80.9  | 77.8            | 80.0  |
| <b>\$7,500 - \$9,999</b>   | 88.7  | 90.3  | 89.7  | 91.1  | 86.4  | 88.7  | 82.5            | 83.9  |
| <b>\$10,000 - \$12,499</b> | 90.2  | 92.2  | 90.6  | 92.7  | 88.1  | 89.9  | 81.8            | 84.2  |
| <b>\$12,500 - \$14,999</b> | 91.6  | 93.7  | 92.1  | 94.3  | 87.0  | 88.5  | 87.0            | 88.1  |
| <b>\$15,000 - \$19,999</b> | 93.3  | 94.4  | 94.2  | 95.3  | 89.3  | 90.2  | 92.4            | 93.9  |
| <b>\$20,000 - \$24,999</b> | 94.2  | 95.6  | 94.8  | 96.0  | 91.7  | 94.6  | 88.7            | 90.3  |
| <b>\$25,000 - \$29,999</b> | 96.2  | 96.9  | 96.4  | 97.1  | 94.3  | 95.3  | 92.4            | 93.9  |
| <b>\$30,000 - \$34,999</b> | 96.8  | 97.3  | 97.5  | 98.0  | 92.0  | 93.0  | 96.7            | 97.6  |
| <b>\$35,000 - \$39,999</b> | 97.5  | 98.1  | 97.9  | 98.4  | 94.3  | 95.4  | 95.2            | 95.7  |
| <b>\$40,000 - \$49,999</b> | 98.0  | 98.3  | 98.4  | 98.6  | 94.7  | 95.8  | 96.5            | 97.5  |
| <b>\$50,000 - \$59,999</b> | 98.2  | 98.4  | 98.1  | 98.4  | 98.5  | 98.5  | 92.5            | 93.7  |
| <b>\$60,000 - \$74,999</b> | 98.6  | 98.9  | 98.7  | 99.0  | 98.2  | 98.6  | 99.1            | 99.1  |
| <b>\$75,000 +</b>          | 99.1  | 99.3  | 99.1  | 99.3  | 98.8  | 98.8  | 98.6            | 99.1  |
| <b>JULY 98</b>             |       |       |       |       |       |       |                 |       |
| <b>TOTAL</b>               | 94.1  | 95.2  | 95.1  | 96.0  | 87.9  | 90.0  | 87.4            | 89.3  |
| <b>UNDER \$5,000</b>       | 77.7  | 82.7  | 80.8  | 85.3  | 71.0  | 77.4  | 66.4            | 71.0  |
| <b>\$5,000 - \$7,499</b>   | 83.5  | 86.3  | 85.5  | 88.3  | 77.5  | 80.4  | 73.2            | 78.9  |
| <b>\$7,500 - \$9,999</b>   | 85.9  | 88.1  | 87.6  | 89.7  | 80.6  | 82.8  | 78.8            | 80.4  |
| <b>\$10,000 - \$12,499</b> | 88.8  | 90.7  | 90.0  | 91.5  | 84.2  | 87.7  | 82.8            | 83.8  |
| <b>\$12,500 - \$14,999</b> | 91.3  | 92.7  | 92.3  | 93.4  | 87.7  | 90.7  | 83.8            | 85.4  |
| <b>\$15,000 - \$19,999</b> | 93.1  | 94.3  | 94.0  | 95.2  | 88.8  | 89.9  | 86.5            | 88.8  |
| <b>\$20,000 - \$24,999</b> | 93.2  | 94.5  | 94.0  | 95.1  | 87.9  | 90.1  | 89.0            | 90.0  |
| <b>\$25,000 - \$29,999</b> | 95.2  | 96.4  | 95.8  | 96.6  | 91.9  | 95.8  | 90.9            | 92.9  |
| <b>\$30,000 - \$34,999</b> | 97.3  | 98.1  | 97.3  | 98.0  | 97.1  | 98.6  | 93.8            | 96.1  |
| <b>\$35,000 - \$39,999</b> | 97.7  | 98.3  | 97.9  | 98.4  | 96.0  | 96.9  | 97.7            | 98.3  |
| <b>\$40,000 - \$49,999</b> | 98.1  | 98.5  | 98.1  | 98.6  | 97.5  | 97.5  | 94.9            | 95.6  |
| <b>\$50,000 - \$59,999</b> | 98.5  | 98.8  | 98.6  | 98.9  | 96.7  | 97.3  | 97.3            | 97.3  |
| <b>\$60,000 - \$74,999</b> | 98.8  | 99.0  | 98.9  | 99.1  | 99.1  | 99.1  | 98.2            | 98.2  |
| <b>\$75,000 +</b>          | 98.9  | 99.2  | 98.9  | 99.2  | 99.4  | 99.4  | 98.3            | 98.3  |
| <b>NOVEMBER 98</b>         |       |       |       |       |       |       |                 |       |
| <b>TOTAL</b>               | 94.2  | 95.2  | 95.2  | 96.0  | 87.7  | 89.4  | 88.9            | 90.4  |
| <b>UNDER \$5,000</b>       | 78.3  | 81.7  | 81.2  | 84.1  | 70.6  | 74.8  | 75.4            | 77.9  |
| <b>\$5,000 - \$7,499</b>   | 83.2  | 86.1  | 85.3  | 87.6  | 77.7  | 81.6  | 79.9            | 82.8  |
| <b>\$7,500 - \$9,999</b>   | 87.5  | 89.4  | 89.1  | 91.1  | 82.9  | 83.5  | 77.8            | 80.4  |
| <b>\$10,000 - \$12,499</b> | 90.3  | 92.3  | 91.5  | 93.3  | 84.7  | 88.0  | 89.3            | 90.5  |
| <b>\$12,500 - \$14,999</b> | 90.1  | 92.0  | 91.6  | 93.3  | 82.6  | 85.5  | 85.1            | 85.6  |
| <b>\$15,000 - \$19,999</b> | 92.7  | 94.0  | 93.9  | 95.0  | 86.7  | 88.8  | 89.9            | 90.4  |
| <b>\$20,000 - \$24,999</b> | 94.4  | 95.6  | 95.0  | 96.3  | 90.9  | 91.9  | 87.6            | 90.4  |
| <b>\$25,000 - \$29,999</b> | 95.4  | 96.5  | 95.3  | 96.5  | 95.8  | 96.5  | 90.5            | 93.7  |
| <b>\$30,000 - \$34,999</b> | 97.1  | 98.0  | 97.7  | 98.5  | 93.8  | 95.3  | 95.5            | 96.5  |
| <b>\$35,000 - \$39,999</b> | 97.3  | 97.7  | 97.6  | 98.0  | 96.0  | 96.8  | 94.9            | 96.3  |
| <b>\$40,000 - \$49,999</b> | 98.3  | 98.7  | 98.5  | 98.8  | 96.5  | 96.9  | 99.2            | 99.2  |
| <b>\$50,000 - \$59,999</b> | 97.7  | 98.3  | 97.9  | 98.4  | 95.1  | 96.7  | 97.2            | 99.1  |
| <b>\$60,000 - \$74,999</b> | 98.3  | 98.5  | 98.7  | 98.8  | 93.3  | 94.4  | 95.2            | 95.2  |
| <b>\$75,000 +</b>          | 99.0  | 99.2  | 99.0  | 99.2  | 99.1  | 99.1  | 99.0            | 99.0  |

TABLE 4 - PERCENTAGE OF HOUSEHOLDS WITH A TELEPHONE BY INCOME

|                     | RACE  |       |       |       |       |       | HISPANIC<br>ORIGIN |       |
|---------------------|-------|-------|-------|-------|-------|-------|--------------------|-------|
|                     | TOTAL |       | WHITE |       | BLACK |       |                    |       |
|                     | Unit  | Avail | Unit  | Avail | Unit  | Avail | Unit               | Avail |
|                     |       |       |       |       |       |       |                    |       |
| 1998 ANNUAL AVERAGE |       |       |       |       |       |       |                    |       |
| TOTAL               | 94.1  | 95.2  | 95.1  | 96.0  | 87.9  | 89.7  | 88.4               | 90.0  |
| UNDER \$5,000       | 77.2  | 81.3  | 80.1  | 83.8  | 70.3  | 75.2  | 72.0               | 75.3  |
| \$5,000 - \$7,499   | 83.0  | 85.9  | 84.9  | 87.6  | 77.6  | 81.0  | 77.0               | 80.6  |
| \$7,500 - \$9,999   | 87.4  | 89.3  | 88.8  | 90.6  | 83.3  | 85.0  | 79.7               | 81.6  |
| \$10,000 - \$12,499 | 89.8  | 91.7  | 90.7  | 92.5  | 85.7  | 88.5  | 84.6               | 86.2  |
| \$12,500 - \$14,999 | 91.0  | 92.8  | 92.0  | 93.7  | 85.8  | 88.2  | 85.3               | 86.4  |
| \$15,000 - \$19,999 | 93.0  | 94.2  | 94.0  | 95.2  | 88.3  | 89.6  | 89.6               | 91.0  |
| \$20,000 - \$24,999 | 93.9  | 95.2  | 94.6  | 95.8  | 90.2  | 92.2  | 88.4               | 90.2  |
| \$25,000 - \$29,999 | 95.6  | 96.6  | 95.8  | 96.7  | 94.0  | 95.9  | 91.3               | 93.5  |
| \$30,000 - \$34,999 | 97.1  | 97.8  | 97.5  | 98.2  | 94.3  | 95.6  | 95.3               | 96.7  |
| \$35,000 - \$39,999 | 97.5  | 98.0  | 97.8  | 98.3  | 95.4  | 96.4  | 95.9               | 96.8  |
| \$40,000 - \$49,999 | 98.1  | 98.5  | 98.3  | 98.7  | 96.2  | 96.7  | 96.9               | 97.4  |
| \$50,000 - \$59,999 | 98.1  | 98.5  | 98.2  | 98.6  | 96.8  | 97.5  | 95.7               | 96.7  |
| \$60,000 - \$74,999 | 98.6  | 98.8  | 98.8  | 99.0  | 96.9  | 97.4  | 97.5               | 97.5  |
| \$75,000 +          | 99.0  | 99.2  | 99.0  | 99.2  | 99.1  | 99.1  | 98.6               | 98.8  |

TABLE 5 - PERCENTAGE OF HOUSEHOLDS WITH A TELEPHONE BY HOUSEHOLD SIZE

|                            | RACE  |       |       |       |       |       | HISPANIC ORIGIN |       |
|----------------------------|-------|-------|-------|-------|-------|-------|-----------------|-------|
|                            | TOTAL |       | WHITE |       | BLACK |       | Unit            | Avail |
|                            | Unit  | Avail | Unit  | Avail | Unit  | Avail | Unit            | Avail |
| <b>NOVEMBER 83</b>         |       |       |       |       |       |       |                 |       |
| <b>TOTAL</b>               | 91.4  | 93.7  | 93.1  | 95.0  | 78.8  | 83.9  | 80.7            | 84.6  |
| <b>1 PERSON</b>            | 87.5  | 91.3  | 90.2  | 93.7  | 71.2  | 77.1  | 73.8            | 82.0  |
| <b>2 - 3</b>               | 93.3  | 95.0  | 94.5  | 95.9  | 82.5  | 87.8  | 80.7            | 84.3  |
| <b>4 - 5</b>               | 92.4  | 94.2  | 93.6  | 95.0  | 83.1  | 87.3  | 83.4            | 86.2  |
| <b>6 +</b>                 | 86.6  | 88.9  | 90.5  | 92.2  | 74.5  | 78.5  | 81.0            | 84.0  |
| <b>1984 ANNUAL AVERAGE</b> |       |       |       |       |       |       |                 |       |
| <b>TOTAL</b>               | 91.6  | 93.7  | 93.2  | 94.9  | 79.8  | 84.5  | 80.9            | 84.3  |
| <b>1 PERSON</b>            | 88.3  | 91.8  | 90.3  | 93.4  | 74.9  | 80.7  | 72.9            | 79.4  |
| <b>2 - 3</b>               | 93.2  | 94.9  | 94.5  | 95.9  | 82.3  | 86.8  | 82.0            | 85.2  |
| <b>4 - 5</b>               | 92.5  | 94.0  | 93.9  | 95.1  | 81.8  | 85.7  | 83.9            | 86.2  |
| <b>6 +</b>                 | 86.9  | 88.8  | 89.8  | 91.1  | 76.3  | 80.1  | 79.2            | 81.8  |
| <b>1985 ANNUAL AVERAGE</b> |       |       |       |       |       |       |                 |       |
| <b>TOTAL</b>               | 91.8  | 93.9  | 93.3  | 95.0  | 81.1  | 85.2  | 81.3            | 84.4  |
| <b>1 PERSON</b>            | 87.6  | 91.2  | 89.9  | 93.1  | 73.6  | 79.8  | 71.9            | 78.5  |
| <b>2 - 3</b>               | 93.5  | 95.0  | 94.5  | 95.8  | 84.9  | 87.9  | 83.6            | 86.0  |
| <b>4 - 5</b>               | 94.2  | 95.3  | 95.2  | 96.1  | 87.6  | 90.4  | 85.6            | 87.0  |
| <b>6 +</b>                 | 90.3  | 91.8  | 92.8  | 93.6  | 81.3  | 84.9  | 85.6            | 86.1  |
| <b>1986 ANNUAL AVERAGE</b> |       |       |       |       |       |       |                 |       |
| <b>TOTAL</b>               | 92.3  | 94.1  | 93.7  | 95.2  | 81.6  | 85.9  | 81.4            | 84.1  |
| <b>1 PERSON</b>            | 88.1  | 91.4  | 90.4  | 93.2  | 75.4  | 81.0  | 73.9            | 79.3  |
| <b>2 - 3</b>               | 94.0  | 95.3  | 95.0  | 96.1  | 85.3  | 88.9  | 83.1            | 85.4  |
| <b>4 - 5</b>               | 94.4  | 95.3  | 95.4  | 96.1  | 87.9  | 90.4  | 85.5            | 86.7  |
| <b>6 +</b>                 | 90.1  | 91.5  | 92.9  | 93.5  | 77.8  | 82.8  | 83.3            | 84.1  |
| <b>1987 ANNUAL AVERAGE</b> |       |       |       |       |       |       |                 |       |
| <b>TOTAL</b>               | 92.4  | 94.2  | 93.8  | 95.4  | 81.8  | 85.9  | 83.0            | 85.4  |
| <b>1 PERSON</b>            | 89.5  | 92.7  | 91.3  | 94.1  | 77.8  | 83.1  | 79.5            | 83.5  |
| <b>2 - 3</b>               | 93.9  | 95.3  | 95.1  | 96.3  | 83.9  | 87.3  | 83.8            | 86.3  |
| <b>4 - 5</b>               | 93.0  | 94.5  | 94.3  | 95.4  | 83.6  | 87.4  | 84.4            | 86.4  |
| <b>6 +</b>                 | 87.4  | 89.1  | 89.8  | 91.0  | 77.4  | 81.5  | 80.6            | 81.6  |
| <b>1988 ANNUAL AVERAGE</b> |       |       |       |       |       |       |                 |       |
| <b>TOTAL</b>               | 92.7  | 94.5  | 94.1  | 95.6  | 83.0  | 86.8  | 82.1            | 85.1  |
| <b>1 PERSON</b>            | 88.4  | 91.7  | 90.6  | 93.5  | 76.4  | 82.0  | 74.4            | 79.5  |
| <b>2 - 3</b>               | 94.5  | 95.7  | 95.4  | 96.4  | 86.8  | 89.7  | 84.2            | 86.9  |
| <b>4 - 5</b>               | 94.9  | 95.8  | 95.8  | 96.5  | 89.0  | 90.7  | 84.4            | 85.6  |
| <b>6 +</b>                 | 92.8  | 94.3  | 93.7  | 94.9  | 87.2  | 90.6  | 86.1            | 88.0  |
| <b>1989 ANNUAL AVERAGE</b> |       |       |       |       |       |       |                 |       |
| <b>TOTAL</b>               | 93.1  | 94.9  | 94.5  | 95.9  | 83.2  | 87.1  | 83.0            | 86.0  |
| <b>1 PERSON</b>            | 90.0  | 93.0  | 91.9  | 94.6  | 79.1  | 83.8  | 75.5            | 81.3  |
| <b>2 - 3</b>               | 94.5  | 95.8  | 95.6  | 96.7  | 85.8  | 89.3  | 84.3            | 87.3  |
| <b>4 - 5</b>               | 94.5  | 95.5  | 95.7  | 96.4  | 85.7  | 88.8  | 86.9            | 88.5  |
| <b>6 +</b>                 | 90.5  | 92.0  | 92.7  | 93.8  | 82.4  | 85.8  | 84.9            | 86.5  |

TABLE 5 - PERCENTAGE OF HOUSEHOLDS WITH A TELEPHONE BY HOUSEHOLD SIZE

|                            | RACE  |       |       |       |       |       | HISPANIC ORIGIN |       |
|----------------------------|-------|-------|-------|-------|-------|-------|-----------------|-------|
|                            | TOTAL |       | WHITE |       | BLACK |       | Unit            | Avail |
|                            | Unit  | Avail | Unit  | Avail | Unit  | Avail | Unit            | Avail |
| <b>1990 ANNUAL AVERAGE</b> |       |       |       |       |       |       |                 |       |
| TOTAL                      | 93.3  | 95.0  | 94.6  | 96.1  | 83.5  | 87.0  | 82.7            | 85.3  |
| 1 PERSON                   | 90.9  | 93.7  | 92.5  | 95.1  | 80.2  | 84.8  | 76.2            | 80.5  |
| 2 - 3                      | 94.7  | 96.0  | 95.8  | 96.9  | 86.0  | 89.0  | 84.2            | 86.7  |
| 4 - 5                      | 93.6  | 95.0  | 95.0  | 96.1  | 84.0  | 87.1  | 84.6            | 86.8  |
| 6 +                        | 87.8  | 89.6  | 90.2  | 91.5  | 78.5  | 81.8  | 80.6            | 81.8  |
| <b>1991 ANNUAL AVERAGE</b> |       |       |       |       |       |       |                 |       |
| TOTAL                      | 93.4  | 95.1  | 94.8  | 96.2  | 83.5  | 87.2  | 84.1            | 87.7  |
| 1 PERSON                   | 91.1  | 93.9  | 92.8  | 95.3  | 79.8  | 84.9  | 77.7            | 83.3  |
| 2 - 3                      | 94.9  | 96.2  | 96.0  | 97.1  | 85.8  | 88.9  | 86.2            | 88.4  |
| 4 - 5                      | 93.7  | 95.0  | 95.1  | 96.1  | 84.3  | 87.4  | 85.1            | 87.5  |
| 6 +                        | 88.8  | 90.4  | 90.5  | 91.8  | 81.0  | 83.9  | 82.0            | 83.3  |
| <b>1992 ANNUAL AVERAGE</b> |       |       |       |       |       |       |                 |       |
| TOTAL                      | 93.8  | 95.3  | 95.2  | 96.4  | 84.2  | 87.9  | 85.8            | 88.2  |
| 1 PERSON                   | 91.8  | 94.1  | 93.4  | 95.4  | 81.4  | 86.1  | 81.3            | 85.4  |
| 2 - 3                      | 95.1  | 96.3  | 96.2  | 97.2  | 86.1  | 89.2  | 86.3            | 88.9  |
| 4 - 5                      | 93.9  | 95.2  | 95.3  | 96.2  | 84.4  | 88.0  | 87.4            | 89.2  |
| 6 +                        | 89.9  | 91.4  | 91.7  | 92.7  | 82.8  | 85.4  | 85.7            | 86.6  |
| <b>1993 ANNUAL AVERAGE</b> |       |       |       |       |       |       |                 |       |
| TOTAL                      | 94.2  | 95.6  | 95.5  | 96.6  | 85.2  | 88.3  | 86.7            | 88.8  |
| 1 PERSON                   | 92.3  | 94.6  | 93.9  | 95.8  | 82.5  | 86.8  | 81.9            | 86.4  |
| 2 - 3                      | 95.3  | 96.4  | 96.3  | 97.2  | 87.1  | 89.6  | 87.3            | 89.1  |
| 4 - 5                      | 94.5  | 95.6  | 95.9  | 96.7  | 85.7  | 88.3  | 88.4            | 90.2  |
| 6 +                        | 89.9  | 91.5  | 92.0  | 93.0  | 81.2  | 84.9  | 85.7            | 87.1  |
| <b>1994 ANNUAL AVERAGE</b> |       |       |       |       |       |       |                 |       |
| TOTAL                      | 93.8  | 95.4  | 95.1  | 96.4  | 85.7  | 89.4  | 86.0            | 88.3  |
| 1 PERSON                   | 91.8  | 94.2  | 93.4  | 95.4  | 82.2  | 86.7  | 82.1            | 85.9  |
| 2 - 3                      | 95.0  | 96.2  | 96.0  | 97.0  | 87.9  | 91.1  | 86.6            | 88.9  |
| 4 - 5                      | 94.2  | 95.6  | 95.5  | 96.6  | 86.6  | 89.9  | 88.1            | 89.5  |
| 6 +                        | 89.4  | 91.7  | 91.3  | 93.1  | 82.3  | 86.9  | 83.4            | 85.9  |
| <b>1995 ANNUAL AVERAGE</b> |       |       |       |       |       |       |                 |       |
| TOTAL                      | 93.9  | 95.2  | 95.2  | 96.2  | 86.2  | 89.2  | 85.9            | 87.8  |
| 1 PERSON                   | 91.6  | 93.4  | 93.2  | 94.6  | 82.1  | 85.9  | 80.6            | 82.7  |
| 2 - 3                      | 95.2  | 96.1  | 96.2  | 96.9  | 88.2  | 90.7  | 86.4            | 88.2  |
| 4 - 5                      | 94.5  | 95.6  | 95.6  | 96.5  | 87.9  | 90.5  | 88.0            | 89.8  |
| 6 +                        | 90.4  | 92.3  | 92.0  | 93.6  | 84.4  | 87.8  | 85.2            | 87.1  |
| <b>1996 ANNUAL AVERAGE</b> |       |       |       |       |       |       |                 |       |
| TOTAL                      | 93.9  | 95.0  | 94.9  | 95.8  | 87.3  | 89.8  | 86.4            | 88.0  |
| 1 PERSON                   | 91.5  | 93.1  | 92.7  | 94.2  | 83.8  | 86.5  | 80.5            | 83.4  |
| 2 - 3                      | 95.2  | 96.1  | 96.1  | 96.7  | 88.9  | 91.5  | 87.5            | 88.9  |
| 4 - 5                      | 94.5  | 95.5  | 95.3  | 96.1  | 88.9  | 91.3  | 87.8            | 89.5  |
| 6 +                        | 89.8  | 91.1  | 91.1  | 92.1  | 84.6  | 87.5  | 85.4            | 86.5  |

TABLE 5 - PERCENTAGE OF HOUSEHOLDS WITH A TELEPHONE BY HOUSEHOLD SIZE

|                            | RACE  |       |       |       |       |       | HISPANIC ORIGIN |       |
|----------------------------|-------|-------|-------|-------|-------|-------|-----------------|-------|
|                            | TOTAL |       | WHITE |       | BLACK |       | Unit            | Avail |
|                            | Unit  | Avail | Unit  | Avail | Unit  | Avail | Unit            | Avail |
| <b>MARCH 97</b>            |       |       |       |       |       |       |                 |       |
| <b>TOTAL</b>               | 93.9  | 95.1  | 95.0  | 95.9  | 87.3  | 89.9  | 86.3            | 88.6  |
| <b>1 PERSON</b>            | 92.0  | 93.7  | 93.1  | 94.4  | 85.1  | 88.4  | 79.3            | 84.4  |
| <b>2 - 3</b>               | 95.0  | 96.0  | 95.9  | 96.7  | 89.6  | 91.7  | 87.6            | 89.6  |
| <b>4 - 5</b>               | 94.5  | 95.5  | 95.7  | 96.4  | 87.2  | 89.7  | 88.5            | 89.7  |
| <b>6 +</b>                 | 89.0  | 90.8  | 91.0  | 92.3  | 78.7  | 83.3  | 85.0            | 88.1  |
| <b>JULY 97</b>             |       |       |       |       |       |       |                 |       |
| <b>TOTAL</b>               | 93.9  | 95.0  | 95.0  | 95.9  | 86.9  | 89.2  | 87.0            | 88.6  |
| <b>1 PERSON</b>            | 91.0  | 92.8  | 92.5  | 94.1  | 82.5  | 85.3  | 82.9            | 86.0  |
| <b>2 - 3</b>               | 95.2  | 96.0  | 96.1  | 96.7  | 89.3  | 91.1  | 87.0            | 88.7  |
| <b>4 - 5</b>               | 94.9  | 95.8  | 95.9  | 96.6  | 88.1  | 90.5  | 89.2            | 90.2  |
| <b>6 +</b>                 | 90.9  | 92.0  | 92.5  | 93.1  | 85.0  | 87.6  | 86.5            | 87.2  |
| <b>NOVEMBER 97</b>         |       |       |       |       |       |       |                 |       |
| <b>TOTAL</b>               | 93.8  | 95.0  | 95.0  | 95.9  | 86.6  | 89.4  | 86.8            | 88.6  |
| <b>1 PERSON</b>            | 91.3  | 92.9  | 92.9  | 94.3  | 82.4  | 85.2  | 78.2            | 80.7  |
| <b>2 - 3</b>               | 94.9  | 95.9  | 95.7  | 96.5  | 88.6  | 91.3  | 88.2            | 90.0  |
| <b>4 - 5</b>               | 95.0  | 96.0  | 96.0  | 96.8  | 88.3  | 91.4  | 89.6            | 91.1  |
| <b>6 +</b>                 | 91.1  | 92.3  | 92.3  | 93.2  | 85.4  | 87.8  | 85.6            | 87.4  |
| <b>1997 ANNUAL AVERAGE</b> |       |       |       |       |       |       |                 |       |
| <b>TOTAL</b>               | 93.9  | 95.0  | 95.0  | 95.9  | 86.9  | 89.5  | 86.7            | 88.6  |
| <b>1 PERSON</b>            | 91.4  | 93.1  | 92.8  | 94.3  | 83.3  | 86.3  | 80.1            | 83.7  |
| <b>2 - 3</b>               | 95.0  | 96.0  | 95.9  | 96.6  | 89.2  | 91.4  | 87.6            | 89.4  |
| <b>4 - 5</b>               | 94.8  | 95.8  | 95.9  | 96.6  | 87.9  | 90.5  | 89.1            | 90.3  |
| <b>6 +</b>                 | 90.3  | 91.7  | 91.9  | 92.9  | 83.0  | 86.2  | 85.7            | 87.6  |
| <b>MARCH 98</b>            |       |       |       |       |       |       |                 |       |
| <b>TOTAL</b>               | 94.1  | 95.1  | 95.1  | 96.0  | 88.1  | 89.7  | 88.8            | 90.2  |
| <b>1 PERSON</b>            | 91.2  | 92.8  | 92.9  | 94.3  | 82.4  | 84.7  | 83.3            | 85.0  |
| <b>2 - 3</b>               | 95.5  | 96.2  | 96.1  | 96.7  | 91.2  | 92.5  | 89.5            | 90.7  |
| <b>4 - 5</b>               | 95.0  | 95.7  | 95.7  | 96.4  | 89.7  | 90.9  | 90.6            | 92.2  |
| <b>6 +</b>                 | 91.9  | 92.7  | 93.1  | 93.6  | 87.8  | 90.3  | 88.4            | 89.2  |
| <b>JULY 98</b>             |       |       |       |       |       |       |                 |       |
| <b>TOTAL</b>               | 94.1  | 95.2  | 95.1  | 96.0  | 87.9  | 90.0  | 87.4            | 89.3  |
| <b>1 PERSON</b>            | 91.1  | 92.7  | 92.6  | 93.9  | 82.4  | 85.7  | 79.2            | 82.0  |
| <b>2 - 3</b>               | 95.5  | 96.4  | 96.4  | 97.2  | 89.8  | 91.7  | 89.3            | 91.5  |
| <b>4 - 5</b>               | 94.8  | 95.7  | 95.3  | 96.1  | 91.3  | 92.5  | 88.5            | 90.1  |
| <b>6+</b>                  | 91.6  | 92.7  | 92.5  | 93.2  | 87.2  | 89.5  | 88.9            | 89.2  |
| <b>NOVEMBER 98</b>         |       |       |       |       |       |       |                 |       |
| <b>TOTAL</b>               | 94.2  | 95.2  | 95.2  | 96.0  | 87.7  | 89.4  | 88.9            | 90.4  |
| <b>1 PERSON</b>            | 91.8  | 93.3  | 93.3  | 94.7  | 83.5  | 85.3  | 83.2            | 86.5  |
| <b>2 - 3</b>               | 95.3  | 96.1  | 95.9  | 96.6  | 90.5  | 92.0  | 89.7            | 90.9  |
| <b>4 - 5</b>               | 94.9  | 95.7  | 96.1  | 96.6  | 87.4  | 89.4  | 90.7            | 91.7  |
| <b>6+</b>                  | 91.8  | 93.3  | 92.5  | 93.9  | 88.7  | 89.9  | 88.0            | 89.7  |

TABLE 5 - PERCENTAGE OF HOUSEHOLDS WITH A TELEPHONE BY HOUSEHOLD SIZE

|                     | RACE  |       |       |       |       |       | HISPANIC<br>ORIGIN |       |
|---------------------|-------|-------|-------|-------|-------|-------|--------------------|-------|
|                     | TOTAL |       | WHITE |       | BLACK |       |                    |       |
|                     | Unit  | Avail | Unit  | Avail | Unit  | Avail | Unit               | Avail |
| 1998 ANNUAL AVERAGE |       |       |       |       |       |       |                    |       |
| TOTAL               | 94.1  | 95.2  | 95.1  | 96.0  | 87.9  | 89.7  | 88.4               | 90.0  |
| 1 PERSON            | 91.4  | 92.9  | 92.9  | 94.3  | 82.8  | 85.2  | 81.9               | 84.5  |
| 2 - 3               | 95.4  | 96.2  | 96.1  | 96.8  | 90.5  | 92.1  | 89.5               | 91.0  |
| 4 - 5               | 94.9  | 95.7  | 95.7  | 96.4  | 89.5  | 90.9  | 89.9               | 91.3  |
| 6 +                 | 91.8  | 92.9  | 92.7  | 93.6  | 87.9  | 89.9  | 88.4               | 89.4  |

TABLE 6 - PERCENTAGE OF HOUSEHOLDS WITH A TELEPHONE BY HOUSEHOLDER'S AGE

|                            | RACE          |       |               |       |               |       | HISPANIC<br>ORIGIN |       |
|----------------------------|---------------|-------|---------------|-------|---------------|-------|--------------------|-------|
|                            | TOTAL<br>Unit | Avail | WHITE<br>Unit | Avail | BLACK<br>Unit | Avail | Unit               | Avail |
| <b>NOVEMBER 83</b>         |               |       |               |       |               |       |                    |       |
| <b>TOTAL HOUSEHOLDS</b>    | 91.4          | 93.7  | 93.1          | 95.0  | 78.8          | 83.9  | 80.7               | 84.6  |
| <b>16-24 YRS OLD</b>       | 76.6          | 84.1  | 80.2          | 86.2  | 49.9          | 68.2  | 64.9               | 71.9  |
| <b>25-54 YRS OLD</b>       | 91.5          | 93.7  | 93.4          | 95.2  | 78.7          | 83.3  | 81.8               | 85.6  |
| <b>55-59 YRS OLD</b>       | 95.0          | 96.1  | 96.1          | 97.0  | 86.3          | 88.5  | 89.3               | 89.3  |
| <b>60-64 YRS OLD</b>       | 95.5          | 96.4  | 96.4          | 97.2  | 89.5          | 90.7  | 87.3               | 90.2  |
| <b>65-69 YRS OLD</b>       | 95.5          | 96.2  | 96.5          | 97.0  | 87.2          | 89.0  | 90.7               | 90.7  |
| <b>70-99 YRS OLD</b>       | 95.4          | 96.5  | 96.0          | 97.0  | 90.1          | 92.3  | 85.5               | 89.1  |
| <b>1984 ANNUAL AVERAGE</b> |               |       |               |       |               |       |                    |       |
| <b>TOTAL HOUSEHOLDS</b>    | 91.6          | 93.7  | 93.2          | 94.9  | 79.8          | 84.5  | 80.9               | 84.3  |
| <b>16-24 YRS OLD</b>       | 77.0          | 83.6  | 79.6          | 85.4  | 58.2          | 70.8  | 60.9               | 69.2  |
| <b>25-54 YRS OLD</b>       | 91.7          | 93.7  | 93.4          | 95.1  | 79.6          | 84.1  | 83.1               | 85.7  |
| <b>55-59 YRS OLD</b>       | 94.9          | 96.1  | 96.1          | 97.1  | 86.6          | 89.2  | 87.1               | 90.1  |
| <b>60-64 YRS OLD</b>       | 94.9          | 96.0  | 96.0          | 97.0  | 86.6          | 88.8  | 87.1               | 89.1  |
| <b>65-69 YRS OLD</b>       | 96.2          | 96.8  | 97.1          | 97.6  | 87.9          | 89.9  | 90.2               | 91.5  |
| <b>70-99 YRS OLD</b>       | 95.3          | 96.5  | 96.0          | 97.1  | 88.2          | 90.9  | 84.4               | 87.6  |
| <b>1985 ANNUAL AVERAGE</b> |               |       |               |       |               |       |                    |       |
| <b>TOTAL HOUSEHOLDS</b>    | 91.8          | 93.9  | 93.3          | 95.0  | 81.1          | 85.2  | 81.3               | 84.4  |
| <b>16-24 YRS OLD</b>       | 77.9          | 83.8  | 80.3          | 85.8  | 60.0          | 69.4  | 64.8               | 70.8  |
| <b>25-54 YRS OLD</b>       | 91.9          | 93.9  | 93.5          | 95.2  | 80.7          | 85.0  | 82.5               | 85.2  |
| <b>55-59 YRS OLD</b>       | 94.9          | 96.0  | 95.8          | 96.8  | 87.8          | 90.0  | 87.4               | 89.2  |
| <b>60-64 YRS OLD</b>       | 94.9          | 95.9  | 95.8          | 96.5  | 88.4          | 90.2  | 89.7               | 91.3  |
| <b>65-69 YRS OLD</b>       | 95.9          | 96.8  | 96.8          | 97.5  | 88.2          | 90.9  | 89.1               | 91.7  |
| <b>70-99 YRS OLD</b>       | 95.5          | 96.6  | 96.2          | 97.3  | 89.1          | 90.7  | 87.6               | 90.9  |
| <b>1986 ANNUAL AVERAGE</b> |               |       |               |       |               |       |                    |       |
| <b>TOTAL HOUSEHOLDS</b>    | 92.3          | 94.1  | 93.7          | 95.2  | 81.6          | 85.9  | 81.4               | 84.1  |
| <b>16-24 YRS OLD</b>       | 79.0          | 84.4  | 81.5          | 85.9  | 59.8          | 72.2  | 63.4               | 67.4  |
| <b>25-54 YRS OLD</b>       | 92.2          | 94.0  | 93.8          | 95.3  | 81.1          | 85.2  | 82.9               | 85.5  |
| <b>55-59 YRS OLD</b>       | 95.2          | 96.3  | 96.1          | 97.0  | 88.0          | 91.3  | 87.6               | 90.4  |
| <b>60-64 YRS OLD</b>       | 95.4          | 96.2  | 96.2          | 97.0  | 88.9          | 90.4  | 89.1               | 90.3  |
| <b>65-69 YRS OLD</b>       | 95.8          | 96.7  | 96.7          | 97.4  | 88.4          | 90.6  | 90.4               | 91.9  |
| <b>70-99 YRS OLD</b>       | 96.0          | 97.0  | 96.5          | 97.4  | 91.3          | 92.9  | 87.5               | 89.8  |
| <b>1987 ANNUAL AVERAGE</b> |               |       |               |       |               |       |                    |       |
| <b>TOTAL HOUSEHOLDS</b>    | 92.4          | 94.2  | 93.8          | 95.4  | 81.8          | 85.9  | 83.0               | 85.4  |
| <b>16-24 YRS OLD</b>       | 78.9          | 84.4  | 81.4          | 86.1  | 61.8          | 72.3  | 65.2               | 70.8  |
| <b>25-54 YRS OLD</b>       | 92.3          | 94.2  | 93.9          | 95.4  | 81.4          | 85.5  | 84.4               | 86.5  |
| <b>55-59 YRS OLD</b>       | 95.2          | 96.2  | 96.4          | 97.2  | 87.0          | 89.6  | 89.1               | 90.7  |
| <b>60-64 YRS OLD</b>       | 95.7          | 96.4  | 96.6          | 97.3  | 88.0          | 90.2  | 90.9               | 92.0  |
| <b>65-69 YRS OLD</b>       | 95.9          | 96.7  | 97.0          | 97.5  | 87.1          | 89.3  | 88.8               | 88.8  |
| <b>70-99 YRS OLD</b>       | 96.0          | 97.0  | 96.5          | 97.5  | 91.9          | 93.0  | 91.6               | 93.1  |
| <b>1988 ANNUAL AVERAGE</b> |               |       |               |       |               |       |                    |       |
| <b>TOTAL HOUSEHOLDS</b>    | 92.7          | 94.5  | 94.1          | 95.6  | 83.0          | 86.8  | 82.1               | 85.1  |
| <b>16-24 YRS OLD</b>       | 80.2          | 85.1  | 82.3          | 86.8  | 65.6          | 73.5  | 64.0               | 70.9  |
| <b>25-54 YRS OLD</b>       | 92.6          | 94.4  | 94.1          | 95.6  | 82.2          | 86.3  | 83.5               | 86.1  |
| <b>55-59 YRS OLD</b>       | 95.1          | 96.4  | 96.1          | 97.2  | 88.3          | 91.0  | 88.5               | 89.9  |
| <b>60-64 YRS OLD</b>       | 95.3          | 96.2  | 96.3          | 97.0  | 87.6          | 89.9  | 87.3               | 90.0  |
| <b>65-69 YRS OLD</b>       | 96.4          | 97.1  | 97.2          | 97.7  | 89.6          | 92.0  | 89.6               | 91.2  |
| <b>70-99 YRS OLD</b>       | 96.2          | 97.5  | 96.7          | 97.9  | 92.3          | 93.9  | 92.2               | 94.3  |

TABLE 6 - PERCENTAGE OF HOUSEHOLDS WITH A TELEPHONE BY HOUSEHOLDER'S AGE

|                            | RACE          |       |               |       |               |       | HISPANIC<br>ORIGIN |       |
|----------------------------|---------------|-------|---------------|-------|---------------|-------|--------------------|-------|
|                            | TOTAL<br>Unit | Avail | WHITE<br>Unit | Avail | BLACK<br>Unit | Avail | Unit               | Avail |
| <b>1989 ANNUAL AVERAGE</b> |               |       |               |       |               |       |                    |       |
| TOTAL HOUSEHOLDS           | 93.1          | 94.9  | 94.5          | 95.9  | 83.2          | 87.1  | 83.0               | 86.0  |
| 16-24 YRS OLD              | 80.5          | 85.9  | 82.9          | 87.7  | 65.3          | 75.2  | 64.8               | 72.3  |
| 25-54 YRS OLD              | 92.7          | 94.6  | 94.3          | 95.8  | 82.2          | 86.4  | 83.6               | 86.5  |
| 55-59 YRS OLD              | 95.4          | 96.5  | 96.4          | 97.4  | 88.7          | 90.7  | 90.1               | 91.2  |
| 60-64 YRS OLD              | 95.7          | 96.7  | 96.6          | 97.3  | 89.2          | 91.6  | 89.8               | 90.0  |
| 65-69 YRS OLD              | 96.3          | 97.0  | 97.1          | 97.7  | 90.3          | 91.9  | 88.8               | 91.0  |
| 70-99 YRS OLD              | 96.4          | 97.4  | 97.1          | 97.9  | 91.1          | 92.6  | 89.8               | 92.0  |
| <b>1990 ANNUAL AVERAGE</b> |               |       |               |       |               |       |                    |       |
| TOTAL HOUSEHOLDS           | 93.3          | 95.0  | 94.6          | 96.1  | 83.5          | 87.0  | 82.7               | 85.3  |
| 16-24 YRS OLD              | 81.2          | 86.5  | 83.6          | 88.2  | 66.4          | 75.3  | 67.8               | 73.5  |
| 25-54 YRS OLD              | 92.6          | 94.5  | 94.1          | 95.7  | 82.4          | 86.1  | 82.0               | 84.6  |
| 55-59 YRS OLD              | 95.4          | 96.4  | 96.5          | 97.4  | 87.3          | 89.6  | 89.9               | 90.7  |
| 60-64 YRS OLD              | 96.2          | 96.9  | 97.1          | 97.6  | 89.7          | 91.6  | 90.6               | 91.1  |
| 65-69 YRS OLD              | 96.3          | 97.1  | 97.0          | 97.8  | 90.7          | 91.7  | 90.7               | 92.5  |
| 70-99 YRS OLD              | 96.9          | 97.8  | 97.4          | 98.3  | 91.9          | 93.3  | 93.2               | 94.1  |
| <b>1991 ANNUAL AVERAGE</b> |               |       |               |       |               |       |                    |       |
| TOTAL HOUSEHOLDS           | 93.4          | 95.1  | 94.8          | 96.2  | 83.5          | 87.2  | 84.1               | 86.7  |
| 16-24 YRS OLD              | 81.0          | 86.1  | 83.4          | 88.0  | 65.7          | 74.5  | 68.5               | 73.9  |
| 25-54 YRS OLD              | 92.7          | 94.6  | 94.3          | 95.8  | 82.3          | 86.3  | 84.1               | 86.7  |
| 55-59 YRS OLD              | 95.5          | 96.7  | 96.5          | 97.5  | 88.0          | 90.9  | 89.8               | 90.5  |
| 60-64 YRS OLD              | 95.9          | 96.9  | 96.9          | 97.6  | 88.5          | 90.8  | 88.3               | 90.4  |
| 65-69 YRS OLD              | 96.7          | 97.5  | 97.5          | 98.2  | 89.8          | 91.8  | 92.9               | 94.0  |
| 70-99 YRS OLD              | 97.3          | 98.1  | 97.8          | 98.6  | 92.8          | 93.5  | 92.1               | 94.0  |
| <b>1992 ANNUAL AVERAGE</b> |               |       |               |       |               |       |                    |       |
| TOTAL HOUSEHOLDS           | 93.8          | 95.3  | 95.2          | 96.4  | 84.2          | 87.9  | 85.8               | 88.2  |
| 15-24 YRS OLD              | 82.0          | 87.4  | 85.0          | 89.6  | 64.2          | 74.1  | 72.8               | 80.4  |
| 25-54 YRS OLD              | 93.1          | 94.8  | 94.6          | 95.9  | 82.9          | 87.0  | 85.5               | 87.7  |
| 55-59 YRS OLD              | 96.0          | 96.8  | 97.0          | 97.5  | 89.6          | 91.9  | 91.5               | 92.3  |
| 60-64 YRS OLD              | 96.3          | 97.1  | 97.0          | 97.7  | 91.2          | 92.6  | 89.3               | 91.2  |
| 65-69 YRS OLD              | 96.6          | 97.3  | 97.5          | 98.0  | 89.8          | 92.0  | 92.0               | 92.4  |
| 70-99 YRS OLD              | 97.5          | 98.0  | 98.0          | 98.5  | 93.1          | 94.0  | 94.2               | 95.0  |
| <b>1993 ANNUAL AVERAGE</b> |               |       |               |       |               |       |                    |       |
| TOTAL HOUSEHOLDS           | 94.2          | 95.6  | 95.5          | 96.6  | 85.2          | 88.3  | 86.7               | 88.8  |
| 15-24 YRS OLD              | 83.3          | 87.3  | 85.7          | 89.2  | 70.1          | 77.3  | 71.8               | 76.3  |
| 25-54 YRS OLD              | 93.5          | 95.1  | 95.0          | 96.3  | 83.5          | 87.0  | 86.4               | 88.7  |
| 55-59 YRS OLD              | 95.9          | 96.8  | 96.7          | 97.5  | 90.0          | 92.2  | 91.3               | 92.1  |
| 60-64 YRS OLD              | 97.0          | 97.6  | 97.7          | 98.3  | 91.9          | 93.3  | 92.5               | 93.7  |
| 65-69 YRS OLD              | 97.0          | 97.6  | 97.5          | 98.1  | 92.8          | 93.5  | 92.9               | 93.9  |
| 70-99 YRS OLD              | 97.6          | 98.2  | 98.0          | 98.6  | 93.2          | 94.1  | 94.7               | 95.4  |
| <b>1994 ANNUAL AVERAGE</b> |               |       |               |       |               |       |                    |       |
| TOTAL HOUSEHOLDS           | 93.8          | 95.4  | 95.1          | 96.4  | 85.7          | 89.4  | 86.0               | 88.3  |
| 15-24 YRS OLD              | 84.3          | 89.2  | 86.1          | 90.4  | 74.0          | 83.0  | 71.8               | 77.1  |
| 25-54 YRS OLD              | 93.3          | 95.0  | 94.7          | 96.0  | 84.8          | 88.7  | 86.1               | 88.4  |
| 55-59 YRS OLD              | 95.6          | 96.6  | 96.3          | 97.2  | 90.7          | 92.9  | 89.4               | 91.1  |
| 60-64 YRS OLD              | 96.3          | 97.2  | 97.1          | 97.9  | 90.1          | 91.9  | 91.8               | 92.4  |
| 65-69 YRS OLD              | 96.7          | 97.3  | 97.3          | 97.8  | 91.8          | 93.2  | 93.3               | 93.5  |
| 70-99 YRS OLD              | 96.7          | 97.6  | 97.2          | 98.1  | 91.7          | 93.1  | 92.3               | 93.7  |

TABLE 6 - PERCENTAGE OF HOUSEHOLDS WITH A TELEPHONE BY HOUSEHOLDER'S AGE

|                            | RACE          |       |               |       |               |       | HISPANIC<br>ORIGIN |       |
|----------------------------|---------------|-------|---------------|-------|---------------|-------|--------------------|-------|
|                            | TOTAL<br>Unit | Avail | WHITE<br>Unit | Avail | BLACK<br>Unit | Avail | Unit               | Avail |
| <b>1995 ANNUAL AVERAGE</b> |               |       |               |       |               |       |                    |       |
| TOTAL HOUSEHOLDS           | 93.9          | 95.2  | 95.2          | 96.2  | 86.2          | 89.2  | 85.9               | 87.8  |
| 15-24 YRS OLD              | 84.6          | 88.5  | 87.0          | 90.2  | 73.2          | 80.6  | 74.8               | 78.0  |
| 25-54 YRS OLD              | 93.6          | 94.9  | 95.0          | 96.0  | 85.4          | 88.5  | 86.1               | 88.0  |
| 55-59 YRS OLD              | 95.7          | 96.4  | 96.2          | 96.8  | 92.5          | 93.9  | 88.6               | 90.0  |
| 60-64 YRS OLD              | 95.8          | 96.5  | 96.3          | 96.9  | 91.7          | 93.4  | 90.0               | 90.9  |
| 65-69 YRS OLD              | 96.4          | 96.8  | 96.9          | 97.4  | 92.2          | 93.1  | 91.2               | 92.6  |
| 70-99 YRS OLD              | 96.4          | 97.1  | 97.0          | 97.5  | 91.4          | 92.8  | 90.4               | 92.1  |
| <b>1996 ANNUAL AVERAGE</b> |               |       |               |       |               |       |                    |       |
| TOTAL HOUSEHOLDS           | 93.9          | 95.0  | 94.9          | 95.8  | 87.3          | 89.8  | 86.4               | 88.0  |
| 15-24 YRS OLD              | 84.9          | 88.4  | 86.8          | 89.6  | 74.5          | 81.2  | 72.9               | 76.4  |
| 25-54 YRS OLD              | 93.5          | 94.8  | 94.6          | 95.6  | 86.6          | 89.4  | 87.1               | 88.8  |
| 55-59 YRS OLD              | 95.7          | 96.3  | 96.3          | 96.8  | 91.0          | 92.5  | 90.3               | 90.7  |
| 60-64 YRS OLD              | 95.7          | 96.2  | 96.3          | 96.8  | 92.0          | 93.0  | 88.2               | 88.8  |
| 65-69 YRS OLD              | 95.8          | 96.3  | 96.4          | 96.8  | 92.5          | 93.3  | 89.5               | 90.4  |
| 70-99 YRS OLD              | 96.5          | 97.0  | 96.8          | 97.3  | 93.5          | 94.3  | 90.9               | 92.3  |
| <b>MARCH 97</b>            |               |       |               |       |               |       |                    |       |
| TOTAL HOUSEHOLDS           | 93.9          | 95.1  | 95.0          | 95.9  | 87.3          | 89.9  | 86.3               | 88.6  |
| 15-24 YRS OLD              | 85.0          | 89.0  | 86.2          | 89.8  | 77.3          | 83.9  | 72.9               | 77.8  |
| 25-54 YRS OLD              | 93.5          | 94.8  | 94.7          | 95.8  | 86.1          | 89.1  | 86.9               | 89.1  |
| 55-59 YRS OLD              | 95.6          | 96.2  | 96.7          | 97.2  | 89.9          | 91.7  | 89.5               | 93.8  |
| 60-64 YRS OLD              | 96.6          | 97.0  | 97.1          | 97.4  | 93.2          | 93.7  | 92.6               | 92.6  |
| 65-69 YRS OLD              | 96.2          | 96.7  | 96.8          | 97.2  | 92.2          | 93.3  | 95.1               | 97.1  |
| 70-99 YRS OLD              | 96.2          | 96.7  | 96.3          | 96.9  | 95.2          | 95.4  | 85.7               | 86.2  |
| <b>JULY 97</b>             |               |       |               |       |               |       |                    |       |
| TOTAL HOUSEHOLDS           | 93.9          | 95.0  | 95.0          | 95.9  | 86.9          | 89.2  | 87.0               | 88.6  |
| 15-24 YRS OLD              | 84.1          | 87.8  | 86.1          | 89.6  | 72.2          | 78.0  | 76.2               | 80.4  |
| 25-54 YRS OLD              | 93.8          | 94.9  | 94.9          | 95.8  | 86.6          | 89.1  | 87.3               | 88.8  |
| 55-59 YRS OLD              | 95.9          | 96.7  | 96.6          | 97.1  | 92.4          | 94.1  | 92.1               | 92.8  |
| 60-64 YRS OLD              | 95.6          | 96.2  | 96.2          | 96.8  | 91.0          | 91.5  | 90.4               | 91.7  |
| 65-69 YRS OLD              | 95.7          | 96.1  | 96.4          | 96.8  | 91.5          | 92.3  | 84.1               | 84.8  |
| 70-99 YRS OLD              | 96.0          | 96.5  | 96.6          | 97.0  | 91.9          | 92.0  | 93.7               | 94.6  |
| <b>NOVEMBER 97</b>         |               |       |               |       |               |       |                    |       |
| TOTAL HOUSEHOLDS           | 93.8          | 95.0  | 95.0          | 95.9  | 86.6          | 89.4  | 86.8               | 88.6  |
| 15-24 YRS OLD              | 85.7          | 89.6  | 87.8          | 91.0  | 75.1          | 83.0  | 75.9               | 79.9  |
| 25-54 YRS OLD              | 93.4          | 94.6  | 94.6          | 95.6  | 86.3          | 88.9  | 87.2               | 88.9  |
| 55-59 YRS OLD              | 94.6          | 95.3  | 95.9          | 96.5  | 85.4          | 86.7  | 88.7               | 89.9  |
| 60-64 YRS OLD              | 95.9          | 96.4  | 96.5          | 96.9  | 92.0          | 93.0  | 88.7               | 89.2  |
| 65-69 YRS OLD              | 96.7          | 97.3  | 97.0          | 97.4  | 94.2          | 95.8  | 93.4               | 95.3  |
| 70-99 YRS OLD              | 96.4          | 97.0  | 96.8          | 97.3  | 91.9          | 93.6  | 91.5               | 93.2  |
| <b>1997 ANNUAL AVERAGE</b> |               |       |               |       |               |       |                    |       |
| TOTAL HOUSEHOLDS           | 93.9          | 95.0  | 95.0          | 95.9  | 86.9          | 89.5  | 86.7               | 88.6  |
| 16-24 YRS OLD              | 84.9          | 88.8  | 86.7          | 90.1  | 74.9          | 81.6  | 75.0               | 79.4  |
| 25-54 YRS OLD              | 93.6          | 94.8  | 94.7          | 95.7  | 86.3          | 89.0  | 87.1               | 88.9  |
| 55-59 YRS OLD              | 95.4          | 96.1  | 96.4          | 96.9  | 89.2          | 90.8  | 90.1               | 92.2  |
| 60-64 YRS OLD              | 96.0          | 96.5  | 96.6          | 97.0  | 92.1          | 92.7  | 90.6               | 91.2  |
| 65-69 YRS OLD              | 96.2          | 96.7  | 96.7          | 97.1  | 92.6          | 93.8  | 90.9               | 92.4  |
| 70-99 YRS OLD              | 96.2          | 96.7  | 96.6          | 97.1  | 93.0          | 93.7  | 90.3               | 91.3  |

TABLE 6 - PERCENTAGE OF HOUSEHOLDS WITH A TELEPHONE BY HOUSEHOLDER'S AGE

|                            | RACE          |       |               |       |               |       | HISPANIC<br>ORIGIN |       |
|----------------------------|---------------|-------|---------------|-------|---------------|-------|--------------------|-------|
|                            | TOTAL<br>Unit | Avail | WHITE<br>Unit | Avail | BLACK<br>Unit | Avail | Unit               | Avail |
| <b>MARCH 98</b>            |               |       |               |       |               |       |                    |       |
| <b>TOTAL HOUSEHOLDS</b>    | 94.1          | 95.1  | 95.1          | 96.0  | 88.1          | 89.7  | 88.8               | 90.2  |
| <b>15-24 YRS OLD</b>       | 86.8          | 89.4  | 88.2          | 90.6  | 80.7          | 84.1  | 81.9               | 84.8  |
| <b>25-54 YRS OLD</b>       | 93.8          | 94.8  | 94.8          | 95.7  | 87.2          | 89.0  | 88.8               | 90.0  |
| <b>55-59 YRS OLD</b>       | 95.8          | 96.4  | 96.2          | 96.9  | 93.5          | 93.6  | 90.4               | 92.9  |
| <b>60-64 YRS OLD</b>       | 95.7          | 96.3  | 96.5          | 97.1  | 90.9          | 92.0  | 90.6               | 92.7  |
| <b>65-69 YRS OLD</b>       | 96.3          | 96.8  | 97.0          | 97.6  | 90.3          | 90.3  | 99.9               | 100.0 |
| <b>70-99 YRS OLD</b>       | 96.2          | 96.8  | 96.6          | 97.1  | 93.8          | 94.9  | 90.6               | 91.3  |
| <b>JULY 98</b>             |               |       |               |       |               |       |                    |       |
| <b>TOTAL HOUSEHOLDS</b>    | 94.1          | 95.2  | 95.1          | 96.0  | 87.9          | 90.0  | 87.4               | 89.3  |
| <b>15-24 YRS OLD</b>       | 87.0          | 90.4  | 88.6          | 91.8  | 77.9          | 82.8  | 78.9               | 83.3  |
| <b>25-54 YRS OLD</b>       | 93.7          | 94.9  | 94.7          | 95.7  | 87.4          | 89.7  | 87.5               | 89.3  |
| <b>55-59 YRS OLD</b>       | 95.4          | 96.2  | 96.3          | 96.9  | 89.8          | 91.7  | 92.1               | 93.4  |
| <b>60-64 YRS OLD</b>       | 95.8          | 96.3  | 96.5          | 96.9  | 92.8          | 93.5  | 90.8               | 92.5  |
| <b>65-69 YRS OLD</b>       | 95.6          | 95.9  | 96.1          | 96.5  | 92.0          | 92.4  | 89.8               | 91.8  |
| <b>70-99 YRS OLD</b>       | 96.4          | 96.8  | 96.8          | 97.1  | 92.7          | 93.6  | 89.9               | 89.9  |
| <b>NOVEMBER 98</b>         |               |       |               |       |               |       |                    |       |
| <b>TOTAL HOUSEHOLDS</b>    | 94.2          | 95.2  | 95.2          | 96.0  | 87.7          | 89.4  | 88.9               | 90.4  |
| <b>15-24 YRS OLD</b>       | 87.3          | 89.7  | 88.5          | 90.7  | 81.1          | 84.6  | 79.3               | 82.5  |
| <b>25-54 YRS OLD</b>       | 93.9          | 95.0  | 95.0          | 95.9  | 87.0          | 88.9  | 89.1               | 90.5  |
| <b>55-59 YRS OLD</b>       | 95.5          | 96.1  | 96.0          | 96.6  | 91.1          | 92.2  | 91.6               | 92.2  |
| <b>60-64 YRS OLD</b>       | 95.8          | 96.4  | 96.4          | 97.0  | 91.8          | 92.9  | 92.1               | 92.6  |
| <b>65-69 YRS OLD</b>       | 95.3          | 96.1  | 96.3          | 97.0  | 88.4          | 89.5  | 95.5               | 95.5  |
| <b>70-99 YRS OLD</b>       | 96.3          | 96.9  | 96.6          | 97.2  | 92.7          | 93.0  | 92.6               | 94.6  |
| <b>1998 ANNUAL AVERAGE</b> |               |       |               |       |               |       |                    |       |
| <b>TOTAL HOUSEHOLDS</b>    | 94.1          | 95.2  | 95.1          | 96.0  | 87.9          | 89.7  | 88.4               | 90.0  |
| <b>16-24 YRS OLD</b>       | 87.0          | 89.8  | 88.4          | 91.0  | 79.9          | 83.8  | 80.0               | 83.5  |
| <b>25-54 YRS OLD</b>       | 93.8          | 94.9  | 94.8          | 95.8  | 87.2          | 89.2  | 88.5               | 89.9  |
| <b>55-59 YRS OLD</b>       | 95.6          | 96.2  | 96.2          | 96.8  | 91.5          | 92.5  | 91.4               | 92.8  |
| <b>60-64 YRS OLD</b>       | 95.8          | 96.3  | 96.5          | 97.0  | 91.8          | 92.8  | 91.2               | 92.6  |
| <b>65-69 YRS OLD</b>       | 95.7          | 96.3  | 96.5          | 97.0  | 90.2          | 90.7  | 95.1               | 95.8  |
| <b>70-99 YRS OLD</b>       | 96.3          | 96.8  | 96.7          | 97.1  | 93.1          | 93.8  | 91.0               | 91.9  |

TABLE 7 - PERCENTAGE OF ADULTS WITH A TELEPHONE BY LABOR FORCE STATUS

|                            | RACE          |       |               |       |               |       | HISPANIC ORIGIN |       |
|----------------------------|---------------|-------|---------------|-------|---------------|-------|-----------------|-------|
|                            | TOTAL<br>Unit | Avail | WHITE<br>Unit | Avail | BLACK<br>Unit | Avail | Unit            | Avail |
| <b>NOVEMBER 83</b>         |               |       |               |       |               |       |                 |       |
| TOTAL CNP                  | 92.8          | 94.5  | 94.1          | 95.6  | 82.7          | 86.6  | 83.4            | 86.5  |
| EMPLOYED                   | 94.1          | 95.9  | 95.0          | 96.6  | 85.7          | 89.8  | 86.3            | 89.6  |
| UNEMPLOYED                 | 82.5          | 86.5  | 84.8          | 88.1  | 74.6          | 81.2  | 76.6            | 79.9  |
| NOT IN LABOR FORCE         | 92.1          | 93.4  | 93.8          | 94.9  | 80.8          | 83.7  | 80.4            | 83.0  |
| <b>1984 ANNUAL AVERAGE</b> |               |       |               |       |               |       |                 |       |
| TOTAL CNP                  | 92.8          | 94.5  | 94.1          | 95.5  | 82.9          | 86.7  | 83.0            | 85.6  |
| EMPLOYED                   | 94.0          | 95.7  | 95.0          | 96.4  | 85.9          | 89.8  | 85.7            | 88.3  |
| UNEMPLOYED                 | 81.7          | 85.3  | 84.0          | 87.0  | 74.7          | 80.2  | 74.0            | 77.4  |
| NOT IN LABOR FORCE         | 92.1          | 93.5  | 93.8          | 95.0  | 80.7          | 83.9  | 80.3            | 82.8  |
| <b>1985 ANNUAL AVERAGE</b> |               |       |               |       |               |       |                 |       |
| TOTAL CNP                  | 93.0          | 94.6  | 94.2          | 95.6  | 84.1          | 87.4  | 83.5            | 85.8  |
| EMPLOYED                   | 94.2          | 95.8  | 95.0          | 96.5  | 87.3          | 90.4  | 85.1            | 87.5  |
| UNEMPLOYED                 | 82.3          | 85.8  | 84.2          | 87.3  | 76.3          | 81.1  | 73.8            | 76.9  |
| NOT IN LABOR FORCE         | 92.2          | 93.6  | 93.8          | 94.9  | 81.5          | 84.5  | 82.6            | 84.6  |
| <b>1986 ANNUAL AVERAGE</b> |               |       |               |       |               |       |                 |       |
| TOTAL CNP                  | 93.4          | 94.8  | 94.6          | 95.8  | 84.6          | 88.1  | 83.3            | 85.4  |
| EMPLOYED                   | 94.7          | 96.1  | 95.5          | 96.6  | 87.7          | 91.1  | 85.3            | 87.4  |
| UNEMPLOYED                 | 82.3          | 86.0  | 84.5          | 87.6  | 74.8          | 80.7  | 75.3            | 78.2  |
| NOT IN LABOR FORCE         | 92.6          | 93.9  | 94.1          | 95.1  | 82.3          | 85.4  | 81.4            | 83.4  |
| <b>1987 ANNUAL AVERAGE</b> |               |       |               |       |               |       |                 |       |
| TOTAL CNP                  | 93.5          | 94.9  | 94.7          | 95.9  | 84.7          | 88.1  | 84.5            | 86.4  |
| EMPLOYED                   | 94.6          | 96.1  | 95.4          | 96.7  | 87.9          | 91.0  | 86.3            | 88.3  |
| UNEMPLOYED                 | 82.7          | 86.1  | 85.3          | 88.2  | 74.0          | 79.3  | 77.0            | 79.6  |
| NOT IN LABOR FORCE         | 92.7          | 93.9  | 94.2          | 95.2  | 82.2          | 85.5  | 82.5            | 84.1  |
| <b>1988 ANNUAL AVERAGE</b> |               |       |               |       |               |       |                 |       |
| TOTAL CNP                  | 93.8          | 95.2  | 94.9          | 96.1  | 85.6          | 88.7  | 83.6            | 86.1  |
| EMPLOYED                   | 94.9          | 96.2  | 95.6          | 96.8  | 88.5          | 91.5  | 85.4            | 87.7  |
| UNEMPLOYED                 | 83.3          | 86.8  | 85.9          | 88.9  | 75.4          | 80.5  | 76.7            | 80.3  |
| NOT IN LABOR FORCE         | 92.8          | 94.2  | 94.3          | 95.5  | 83.1          | 86.0  | 81.5            | 84.0  |
| <b>1989 ANNUAL AVERAGE</b> |               |       |               |       |               |       |                 |       |
| TOTAL CNP                  | 94.1          | 95.5  | 95.3          | 96.4  | 85.8          | 89.0  | 84.7            | 87.0  |
| EMPLOYED                   | 95.2          | 96.5  | 96.0          | 97.1  | 88.8          | 91.7  | 86.6            | 89.0  |
| UNEMPLOYED                 | 83.9          | 87.1  | 86.2          | 88.8  | 77.0          | 82.5  | 75.1            | 78.6  |
| NOT IN LABOR FORCE         | 93.1          | 94.4  | 94.7          | 95.7  | 82.8          | 85.9  | 82.6            | 84.6  |
| <b>1990 ANNUAL AVERAGE</b> |               |       |               |       |               |       |                 |       |
| TOTAL CNP                  | 94.2          | 95.5  | 95.3          | 96.5  | 86.1          | 88.8  | 84.5            | 86.6  |
| EMPLOYED                   | 95.3          | 96.6  | 96.0          | 97.2  | 89.4          | 91.8  | 86.3            | 88.4  |
| UNEMPLOYED                 | 85.0          | 88.0  | 87.9          | 90.4  | 75.3          | 80.0  | 77.0            | 80.4  |
| NOT IN LABOR FORCE         | 93.0          | 94.3  | 94.6          | 95.6  | 83.2          | 85.8  | 82.4            | 84.1  |

TABLE 7 - PERCENTAGE OF ADULTS WITH A TELEPHONE BY LABOR FORCE STATUS

|                            | RACE          |       |               |       |               |       | HISPANIC ORIGIN |       |
|----------------------------|---------------|-------|---------------|-------|---------------|-------|-----------------|-------|
|                            | TOTAL<br>Unit | Avail | WHITE<br>Unit | Avail | BLACK<br>Unit | Avail | Unit            | Avail |
| <b>1991 ANNUAL AVERAGE</b> |               |       |               |       |               |       |                 |       |
| TOTAL CNP                  | 94.3          | 95.7  | 95.5          | 96.6  | 86.3          | 89.1  | 85.5            | 87.7  |
| EMPLOYED                   | 95.6          | 96.8  | 96.3          | 97.3  | 89.8          | 92.4  | 87.5            | 89.6  |
| UNEMPLOYED                 | 86.4          | 89.5  | 88.3          | 91.0  | 78.9          | 84.1  | 78.2            | 81.6  |
| NOT IN LABOR FORCE         | 93.1          | 94.4  | 94.7          | 95.8  | 82.6          | 85.3  | 83.5            | 85.4  |
| <b>1992 ANNUAL AVERAGE</b> |               |       |               |       |               |       |                 |       |
| TOTAL CNP                  | 94.7          | 95.9  | 95.8          | 96.8  | 86.9          | 89.8  | 87.8            | 89.7  |
| EMPLOYED                   | 95.8          | 97.0  | 96.5          | 97.5  | 90.1          | 92.8  | 89.5            | 91.6  |
| UNEMPLOYED                 | 88.1          | 90.3  | 90.0          | 91.8  | 81.2          | 85.0  | 83.4            | 85.8  |
| NOT IN LABOR FORCE         | 93.6          | 94.8  | 95.2          | 96.1  | 83.6          | 86.5  | 85.8            | 87.4  |
| <b>1993 ANNUAL AVERAGE</b> |               |       |               |       |               |       |                 |       |
| TOTAL CNP                  | 95.0          | 96.1  | 96.0          | 97.0  | 87.5          | 90.0  | 88.2            | 89.9  |
| EMPLOYED                   | 96.1          | 97.1  | 96.8          | 97.6  | 90.6          | 92.8  | 89.7            | 91.5  |
| UNEMPLOYED                 | 88.6          | 90.6  | 90.7          | 92.3  | 80.9          | 84.7  | 85.0            | 87.1  |
| NOT IN LABOR FORCE         | 93.8          | 94.9  | 95.3          | 96.2  | 84.5          | 87.0  | 86.1            | 87.6  |
| <b>1994 ANNUAL AVERAGE</b> |               |       |               |       |               |       |                 |       |
| TOTAL CNP                  | 94.5          | 95.9  | 95.6          | 96.7  | 87.9          | 91.0  | 87.3            | 89.2  |
| EMPLOYED                   | 95.6          | 96.8  | 96.3          | 97.3  | 90.4          | 93.2  | 88.5            | 90.4  |
| UNEMPLOYED                 | 87.8          | 90.8  | 89.8          | 92.2  | 81.1          | 86.7  | 84.1            | 86.5  |
| NOT IN LABOR FORCE         | 93.4          | 94.8  | 94.8          | 95.9  | 85.4          | 88.5  | 85.7            | 87.6  |
| <b>1995 ANNUAL AVERAGE</b> |               |       |               |       |               |       |                 |       |
| TOTAL CNP                  | 95.0          | 96.1  | 95.9          | 96.8  | 89.1          | 91.4  | 88.0            | 89.6  |
| EMPLOYED                   | 95.8          | 96.7  | 96.5          | 97.2  | 91.2          | 93.2  | 88.9            | 90.4  |
| UNEMPLOYED                 | 88.8          | 91.7  | 90.8          | 93.1  | 82.3          | 87.4  | 84.4            | 87.2  |
| NOT IN LABOR FORCE         | 93.4          | 94.4  | 94.8          | 95.7  | 84.9          | 87.3  | 86.0            | 87.7  |
| <b>1996 ANNUAL AVERAGE</b> |               |       |               |       |               |       |                 |       |
| TOTAL CNP                  | 94.9          | 95.8  | 95.6          | 96.4  | 89.7          | 91.8  | 88.4            | 89.7  |
| EMPLOYED                   | 95.6          | 96.4  | 96.2          | 96.9  | 91.4          | 93.0  | 89.6            | 90.8  |
| UNEMPLOYED                 | 88.8          | 91.1  | 90.1          | 91.9  | 85.0          | 89.5  | 84.6            | 86.5  |
| NOT IN LABOR FORCE         | 93.4          | 94.4  | 94.5          | 95.3  | 86.4          | 88.8  | 85.6            | 87.0  |
| <b>MARCH 97</b>            |               |       |               |       |               |       |                 |       |
| TOTAL CNP                  | 94.8          | 95.8  | 95.7          | 96.5  | 89.1          | 91.4  | 88.5            | 90.3  |
| EMPLOYED                   | 95.5          | 96.4  | 96.2          | 96.9  | 90.6          | 92.5  | 89.5            | 91.3  |
| UNEMPLOYED                 | 88.2          | 91.1  | 89.9          | 91.7  | 82.8          | 89.3  | 84.3            | 86.6  |
| NOT IN LABOR FORCE         | 93.4          | 94.5  | 94.6          | 95.5  | 86.9          | 88.8  | 86.0            | 87.7  |
| <b>JULY 97</b>             |               |       |               |       |               |       |                 |       |
| TOTAL CNP                  | 95.1          | 95.9  | 95.8          | 96.5  | 89.9          | 91.7  | 88.6            | 90.0  |
| EMPLOYED                   | 95.8          | 96.6  | 96.4          | 97.0  | 91.9          | 93.3  | 89.7            | 91.0  |
| UNEMPLOYED                 | 88.3          | 90.7  | 90.1          | 92.1  | 82.7          | 86.5  | 80.7            | 82.9  |
| NOT IN LABOR FORCE         | 93.4          | 94.3  | 94.8          | 95.5  | 86.2          | 88.2  | 87.0            | 88.3  |

TABLE 7 - PERCENTAGE OF ADULTS WITH A TELEPHONE BY LABOR FORCE STATUS

|                            | RACE          |       |               |       |               |       | HISPANIC ORIGIN |       |
|----------------------------|---------------|-------|---------------|-------|---------------|-------|-----------------|-------|
|                            | TOTAL<br>Unit | Avail | WHITE<br>Unit | Avail | BLACK<br>Unit | Avail | Unit            | Avail |
| <b>NOVEMBER 97</b>         |               |       |               |       |               |       |                 |       |
| TOTAL CNP                  | 94.8          | 95.8  | 95.6          | 96.4  | 88.9          | 91.3  | 88.7            | 90.3  |
| EMPLOYED                   | 95.4          | 96.4  | 96.1          | 96.9  | 90.7          | 92.8  | 89.4            | 91.0  |
| UNEMPLOYED                 | 86.8          | 89.5  | 89.1          | 90.4  | 79.1          | 85.6  | 82.2            | 83.5  |
| NOT IN LABOR FORCE         | 93.7          | 94.5  | 94.9          | 95.6  | 86.2          | 88.3  | 87.8            | 89.2  |
| <b>1997 ANNUAL AVERAGE</b> |               |       |               |       |               |       |                 |       |
| TOTAL CNP                  | 94.9          | 95.8  | 95.7          | 96.5  | 89.3          | 91.5  | 88.6            | 90.2  |
| EMPLOYED                   | 95.6          | 96.5  | 96.2          | 96.9  | 91.1          | 92.9  | 89.5            | 91.1  |
| UNEMPLOYED                 | 87.8          | 90.4  | 89.7          | 91.4  | 81.5          | 87.1  | 82.4            | 84.3  |
| NOT IN LABOR FORCE         | 93.5          | 94.4  | 94.8          | 95.5  | 86.4          | 88.4  | 86.9            | 88.4  |
| <b>MARCH 98</b>            |               |       |               |       |               |       |                 |       |
| TOTAL CNP                  | 95.1          | 95.9  | 95.7          | 96.5  | 90.5          | 91.8  | 90.1            | 91.4  |
| EMPLOYED                   | 95.7          | 96.4  | 96.2          | 96.8  | 92.0          | 93.2  | 90.6            | 91.9  |
| UNEMPLOYED                 | 88.3          | 90.5  | 90.6          | 92.6  | 80.9          | 83.9  | 84.8            | 88.2  |
| NOT IN LABOR FORCE         | 94.0          | 94.7  | 95.0          | 95.6  | 88.4          | 89.5  | 89.7            | 90.6  |
| <b>JULY 1998</b>           |               |       |               |       |               |       |                 |       |
| TOTAL CNP                  | 95.1          | 96.0  | 95.7          | 96.5  | 90.9          | 92.5  | 89.4            | 91.0  |
| EMPLOYED                   | 95.6          | 96.5  | 96.0          | 96.8  | 92.3          | 93.8  | 90.0            | 91.4  |
| UNEMPLOYED                 | 90.7          | 92.5  | 92.4          | 93.9  | 86.0          | 88.6  | 85.9            | 88.9  |
| NOT IN LABOR FORCE         | 94.1          | 94.9  | 95.1          | 95.8  | 87.8          | 89.6  | 88.1            | 89.8  |
| <b>NOVEMBER 1998</b>       |               |       |               |       |               |       |                 |       |
| TOTAL CNP                  | 95.0          | 95.9  | 95.8          | 96.5  | 89.9          | 91.3  | 90.1            | 91.5  |
| EMPLOYED                   | 95.6          | 96.4  | 96.2          | 96.9  | 91.4          | 92.8  | 90.6            | 92.1  |
| UNEMPLOYED                 | 89.0          | 91.1  | 91.4          | 93.1  | 81.8          | 84.3  | 85.4            | 88.7  |
| NOT IN LABOR FORCE         | 93.7          | 94.5  | 94.7          | 95.4  | 87.1          | 88.2  | 89.3            | 90.2  |
| <b>1998 ANNUAL AVERAGE</b> |               |       |               |       |               |       |                 |       |
| TOTAL CNP                  | 95.1          | 95.9  | 95.7          | 96.5  | 90.4          | 91.9  | 89.9            | 91.3  |
| EMPLOYED                   | 95.6          | 96.4  | 96.1          | 96.8  | 91.9          | 93.3  | 90.4            | 91.8  |
| UNEMPLOYED                 | 89.3          | 91.4  | 91.5          | 93.2  | 82.9          | 85.6  | 85.4            | 88.6  |
| NOT IN LABOR FORCE         | 93.9          | 94.7  | 94.9          | 95.6  | 87.8          | 89.1  | 89.0            | 90.2  |

TABLE 8  
CRITICAL VALUES FOR DETERMINING SIGNIFICANT DIFFERENCES BY STATE

|                  | In Unit | Available |
|------------------|---------|-----------|
| UNITED STATES    | 0.5%    | 0.5%      |
| ALABAMA          | 3.7%    | 3.5%      |
| ALASKA           | 5.4%    | 4.6%      |
| ARIZONA          | 4.6%    | 4.4%      |
| ARKANSAS         | 5.9%    | 4.8%      |
| CALIFORNIA       | 1.6%    | 1.4%      |
| COLORADO         | 3.3%    | 3.0%      |
| CONNECTICUT      | 2.8%    | 1.8%      |
| DELAWARE         | 3.2%    | 2.7%      |
| DIST OF COLUMBIA | 3.8%    | 2.8%      |
| FLORIDA          | 2.9%    | 2.8%      |
| GEORGIA          | 5.0%    | 4.6%      |
| HAWAII           | 2.7%    | 2.0%      |
| IDAHO            | 4.2%    | 3.4%      |
| ILLINOIS         | 2.0%    | 1.8%      |
| INDIANA          | 3.4%    | 2.7%      |
| IOWA             | 3.0%    | 2.3%      |
| KANSAS           | 2.5%    | 2.3%      |
| KENTUCKY         | 5.4%    | 4.9%      |
| LOUISIANA        | 4.3%    | 3.8%      |
| MAINE            | 3.8%    | 3.3%      |
| MARYLAND         | 3.2%    | 2.7%      |
| MASSACHUSETTS    | 2.5%    | 2.3%      |
| MICHIGAN         | 2.6%    | 2.2%      |
| MINNESOTA        | 2.7%    | 2.4%      |
| MISSISSIPPI      | 5.2%    | 4.7%      |
| MISSOURI         | 3.6%    | 2.9%      |
| MONTANA          | 5.3%    | 4.3%      |
| NEBRASKA         | 3.3%    | 3.0%      |
| NEVADA           | 5.0%    | 4.3%      |
| NEW HAMPSHIRE    | 4.0%    | 3.4%      |
| NEW JERSEY       | 2.4%    | 2.1%      |
| NEW MEXICO       | 5.8%    | 4.5%      |
| NEW YORK         | 2.1%    | 1.9%      |
| NORTH CAROLINA   | 4.0%    | 3.5%      |
| NORTH DAKOTA     | 3.8%    | 3.5%      |
| OHIO             | 2.2%    | 1.9%      |
| OKLAHOMA         | 3.9%    | 3.6%      |
| OREGON           | 3.5%    | 3.0%      |
| PENNSYLVANIA     | 1.6%    | 1.3%      |
| RHODE ISLAND     | 3.0%    | 2.5%      |
| SOUTH CAROLINA   | 6.3%    | 5.4%      |
| SOUTH DAKOTA     | 3.7%    | 3.5%      |
| TENNESSEE        | 5.0%    | 4.3%      |
| TEXAS            | 2.6%    | 2.3%      |
| UTAH             | 4.7%    | 4.6%      |
| VERMONT          | 5.4%    | 4.6%      |
| VIRGINIA         | 4.0%    | 3.5%      |
| WASHINGTON       | 4.1%    | 3.9%      |
| WEST VIRGINIA    | 4.5%    | 4.0%      |
| WISCONSIN        | 3.2%    | 3.0%      |
| WYOMING          | 4.7%    | 3.9%      |

TABLE 9  
CRITICAL VALUES FOR DETERMINING SIGNIFICANT DIFFERENCES BY INCOME

|                            | TOTAL   |           | WHITE   |           | BLACK   |           | HISPANIC ORIGIN |           |
|----------------------------|---------|-----------|---------|-----------|---------|-----------|-----------------|-----------|
|                            | In Unit | Available | In Unit | Available | In Unit | Available | In Unit         | Available |
| <b>TOTAL</b>               | 0.5%    | 0.5%      | 0.6%    | 0.5%      | 2.2%    | 2.0%      | 4.9%            | 4.5%      |
| <b>UNDER \$5,000</b>       | 1.3%    | 1.3%      | 1.6%    | 1.4%      | 3.5%    | 3.3%      | 9.5%            | 9.1%      |
| <b>\$5,000 - \$7,499</b>   | 1.7%    | 1.5%      | 1.8%    | 1.6%      | 5.6%    | 5.1%      | 11.8%           | 11.0%     |
| <b>\$7,500 - \$9,999</b>   | 2.0%    | 1.7%      | 2.0%    | 1.8%      | 7.2%    | 6.5%      | 14.6%           | 13.5%     |
| <b>\$10,000 - \$12,499</b> | 1.9%    | 1.6%      | 1.9%    | 1.7%      | 7.3%    | 6.5%      | 16.3%           | 14.9%     |
| <b>\$12,500 - \$14,999</b> | 2.1%    | 1.8%      | 2.1%    | 1.8%      | 8.7%    | 7.6%      | 18.4%           | 16.8%     |
| <b>\$15,000 - \$17,499</b> | 2.2%    | 1.9%      | 2.2%    | 2.0%      | 9.2%    | 8.2%      | 19.8%           | 18.0%     |
| <b>\$17,500 - \$19,999</b> | 2.3%    | 2.0%      | 2.3%    | 2.0%      | 10.7%   | 9.3%      | 20.5%           | 18.6%     |
| <b>\$20,000 - \$24,999</b> | 1.7%    | 1.5%      | 1.7%    | 1.5%      | 8.9%    | 7.7%      | 16.5%           | 14.9%     |
| <b>\$25,000 - \$29,999</b> | 1.9%    | 1.7%      | 1.9%    | 1.6%      | 10.9%   | 9.4%      | 21.7%           | 19.6%     |
| <b>\$30,000 - \$34,999</b> | 2.0%    | 1.7%      | 2.0%    | 1.7%      | 12.5%   | 10.6%     | 24.5%           | 21.9%     |
| <b>\$35,000 - \$39,999</b> | 2.4%    | 2.1%      | 2.4%    | 2.0%      | 15.4%   | 13.1%     | 28.4%           | 25.4%     |
| <b>\$40,000 - \$49,999</b> | 2.2%    | 1.9%      | 2.1%    | 1.8%      | 15.1%   | 12.8%     | 28.7%           | 25.6%     |
| <b>\$50,000 - \$74,999</b> | 2.3%    | 1.9%      | 2.2%    | 1.9%      | 16.3%   | 13.8%     | 32.3%           | 28.7%     |
| <b>\$75,000 +</b>          | 3.5%    | 3.0%      | 3.3%    | 2.8%      | 44.6%   | 37.9%     | 54.4%           | 48.6%     |

TABLE 10  
CRITICAL VALUES FOR DETERMINING SIGNIFICANT DIFFERENCES BY HOUSEHOLD SIZE

|                 | TOTAL   |           | WHITE   |           | BLACK   |           | HISPANIC ORIGIN |           |
|-----------------|---------|-----------|---------|-----------|---------|-----------|-----------------|-----------|
|                 | In Unit | Available | In Unit | Available | In Unit | Available | In Unit         | Available |
| <b>TOTAL</b>    | 0.5%    | 0.5%      | 0.6%    | 0.5%      | 2.2%    | 2.0%      | 4.9%            | 4.5%      |
| <b>1 PERSON</b> | 1.1%    | 1.0%      | 1.1%    | 1.0%      | 4.2%    | 3.7%      | 11.7%           | 11.0%     |
| <b>2 - 3</b>    | 0.8%    | 0.7%      | 0.8%    | 0.7%      | 3.5%    | 3.1%      | 7.7%            | 7.0%      |
| <b>4 - 5</b>    | 1.1%    | 1.0%      | 1.2%    | 1.0%      | 4.8%    | 4.2%      | 9.1%            | 8.2%      |
| <b>6 +</b>      | 2.6%    | 2.2%      | 2.8%    | 2.4%      | 8.2%    | 7.2%      | 14.5%           | 13.1%     |

TABLE 11  
CRITICAL VALUES FOR DETERMINING SIGNIFICANT DIFFERENCES BY HOUSEHOLDER'S AGE

|                      | TOTAL   |           | WHITE   |           | BLACK   |           | HISPANIC ORIGIN |           |
|----------------------|---------|-----------|---------|-----------|---------|-----------|-----------------|-----------|
|                      | In Unit | Available | In Unit | Available | In Unit | Available | In Unit         | Available |
| <b>TOTAL</b>         | 0.5%    | 0.5%      | 0.6%    | 0.5%      | 2.2%    | 2.0%      | 4.9%            | 4.5%      |
| <b>15-24 YRS OLD</b> | 1.6%    | 1.5%      | 1.7%    | 1.5%      | 6.1%    | 5.8%      | 11.3%           | 10.8%     |
| <b>25-54 YRS OLD</b> | 0.7%    | 0.6%      | 0.7%    | 0.6%      | 2.8%    | 2.5%      | 6.0%            | 5.5%      |
| <b>55-59 YRS OLD</b> | 2.1%    | 1.8%      | 2.1%    | 1.8%      | 9.0%    | 7.8%      | 21.1%           | 19.0%     |
| <b>60-64 YRS OLD</b> | 2.1%    | 1.8%      | 2.1%    | 1.8%      | 9.6%    | 8.2%      | 24.7%           | 22.1%     |
| <b>65-69 YRS OLD</b> | 2.3%    | 2.0%      | 2.3%    | 1.9%      | 10.5%   | 9.0%      | 30.8%           | 27.7%     |
| <b>70-99 YRS OLD</b> | 1.6%    | 1.4%      | 1.6%    | 1.4%      | 7.9%    | 6.7%      | 23.4%           | 21.1%     |

TABLE 12  
CRITICAL VALUES FOR DETERMINING SIGNIFICANT DIFFERENCES BY LABOR FORCE STATUS

|                           | TOTAL   |           | WHITE   |           | BLACK   |           | HISPANIC ORIGIN |           |
|---------------------------|---------|-----------|---------|-----------|---------|-----------|-----------------|-----------|
|                           | In Unit | Available | In Unit | Available | In Unit | Available | In Unit         | Available |
| <b>TOTAL CNP</b>          | 0.8%    | 0.7%      | 0.8%    | 0.7%      | 3.3%    | 2.9%      | 7.5%            | 6.8%      |
| <b>EMPLOYED</b>           | 1.0%    | 0.9%      | 1.0%    | 0.9%      | 4.1%    | 3.5%      | 10.1%           | 9.1%      |
| <b>UNEMPLOYED</b>         | 3.2%    | 2.9%      | 3.5%    | 3.1%      | 9.7%    | 8.7%      | 26.4%           | 24.2%     |
| <b>NOT IN LABOR FORCE</b> | 1.3%    | 1.1%      | 1.3%    | 1.1%      | 5.2%    | 4.5%      | 12.3%           | 11.1%     |

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Publication: Telephone Subscribership in the United States (Data Through November 1998)

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|                      | Excellent | Good | Satisfactory | Poor | No opinion |
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| Data accuracy        | ( )       | ( )  | ( )          | ( )  | ( )        |
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