

19th Global Symposium for Regulators (Port Vila, 2019)

Inclusive connectivity: The future of regulation

Presentations: GSR Sessions

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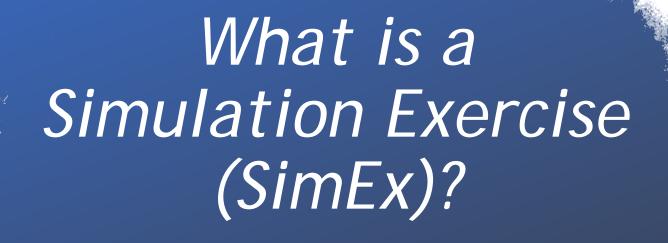






The Role of the Regulator in Disaster Management Tabletop Simulation Exercise







Goal of this SIMEX

To demonstrate the role of telecommunications regulators in different parts of the disaster management cycle

Luscious Luxurious Lovely!



The situation

- ➤ We are currently in declared tropical cyclone (TC) season.
- The Lovely Weather Service (LoWS) has been monitoring an area of low pressure located several hundred kilometres off the Lovely group of Islands.
- This morning, LoWS has officially classified the system as *Tropical Cyclone UTI*.
- ➤TC Uti is tracking eastward at about 25 km/h.
- Lovely has 2 mobile network operators, i) Lovely Link and ii) Lokal Telekom

Your role: regulator

- 1. Connect to the voting app/site
 - use QR code or website link provided
- 2. Read the question and multiple choice responses
- 3. Answer the question based on the scenario and on your own perspective and understanding
 - there are no wrong answers
- 4. We'll have a brief discussion following each question & answer
- 5. Need clarification? Ask the exercise controller!

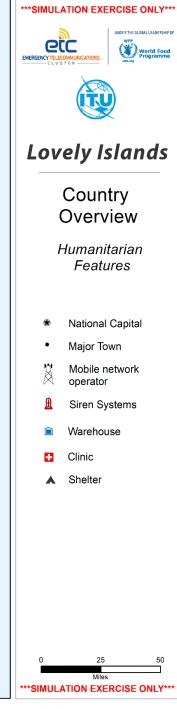
Supporting information

- ➤ICT country profile
- ➤ Telecommunications features map
- ➤ Connectivity maps



➤ SOP for emergency telecommunications disaster responsi

North Continental Sea UPPER LOVELY 8 • Town 2 to ●Town 3 LOWER LOVELY Capital • Town 1 South Continental Sea

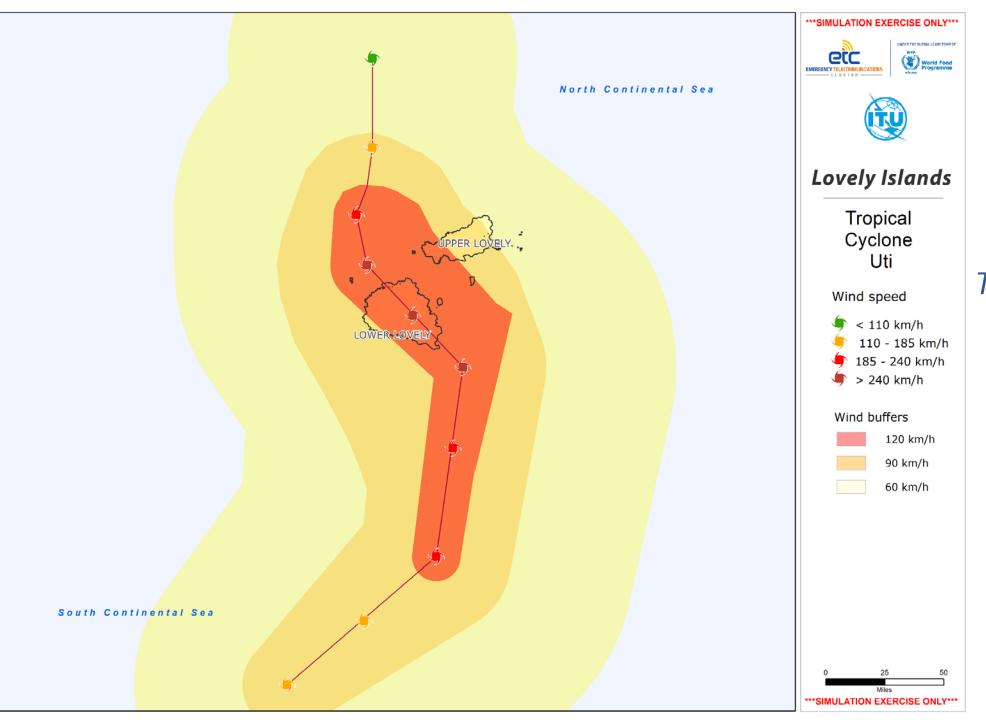


Telecommunications and humanitarian features

Lovely Weather Service (LoWS) advisories



- ➤ LoWS advisory 1
 - ➤TC Uti rapidly strengthened over past 24 hours and has grown into a Category 4 cyclone with 225 km/h winds.
- ➤ LoWS advisory 2
 - ➤TC Uti will soon make landfall on Lower Lovely and is headed for Upper Lovely.



Tropical Cyclone Uti

Tracking Map

PREPAREDNESS PHASE

The international NGO Border Telecommunications has been tracking TC Uti. They called the Ministry of Development and would like to donate 2-way radio equipment to be used by the community.

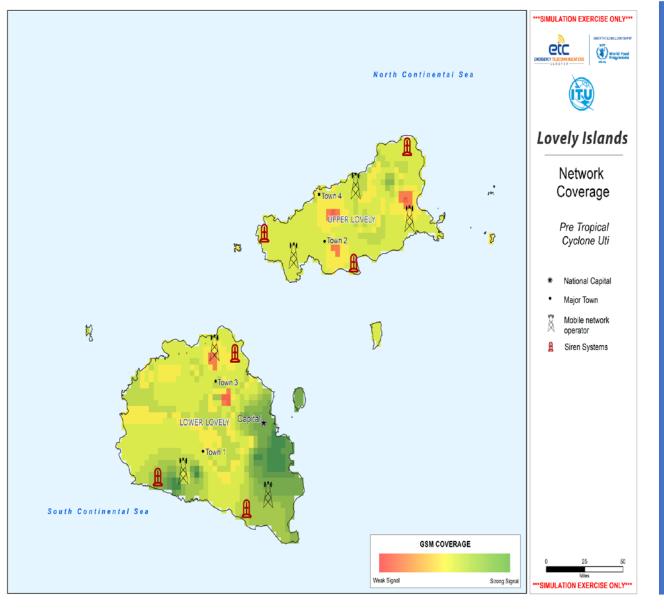
The 2-way radio equipment uses the frequency band allocated for emergency telecommunications.

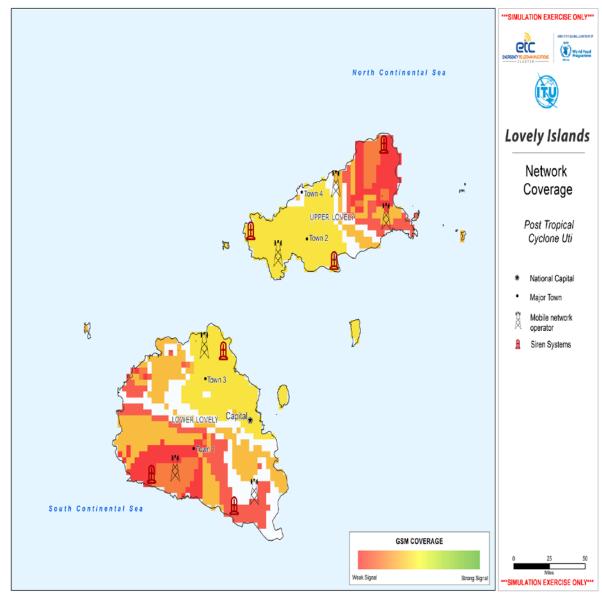
You:

- a) allow the donation/use of the equipment as is
- b) request for the equipment to be re-programmed before donation to use a different frequency
- c) ask Border Telecommunications to donate the equipment to the regulator instead
- d) ask Border Telecommunications to donate other equipment









Before After

*Tropical Cyclone Uti*Network Coverage

IMPACT PHASE

Based on the infrastructure damage assessment information, you have decided to use satellite communications to restore service.

Satellite operators have donated capacity.

However, Lovely's telecommunications regulations do not allow for uplink transmission.

Should you:

- a) relax the regulations in this instance
- b) decline the capacity donation
- c) accept the donation but only under current regulations
- d) propose another solution





RESPONSE PHASE

The affected population has moved to an area with 95% Lovely Link mobile coverage.

The national disaster management office wants to send urgent SMS messages to the affected population.

You realise that Lokal Telekom customers will not receive the SMS broadcast.

You:

- a) ask Lokal Telekom to build new towers faster
- b) regulate/allow local roaming
- c) regulate tower and site-sharing
- d) advise Lovely Telekom to increase their market share by selling new SIM cards to Lokal Telekom customers





RESPONSE PHASE

Among the affected population are those who are deaf, blind or cannot read.

To ensure access to information for all, you advise authorities to:

- a) send relief messages by SMS only;
- b) send relief information via multiple channels;
- c) rely on the community to relay relief notifications to deaf and/or blind people;
- d) use multiple channels and send notifications in written, audio and visual formats



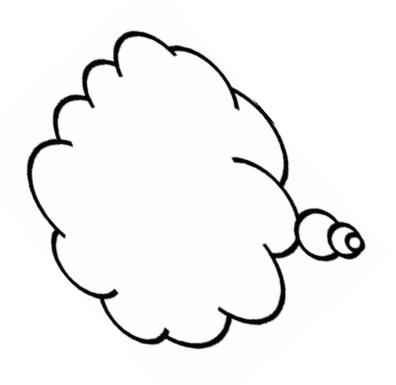


Bonus

Does your country have a National Emergency Telecommunication Plan (NETP)?

- a) yes
- b) no







- ➤ Considering the scenario, make one suggestion from a regulatory perspective, to improve emergency telecommunications.
- ➤ Which phase(s) does the suggestion apply to?



EMERGENCY TELECOMMUNICATIONS

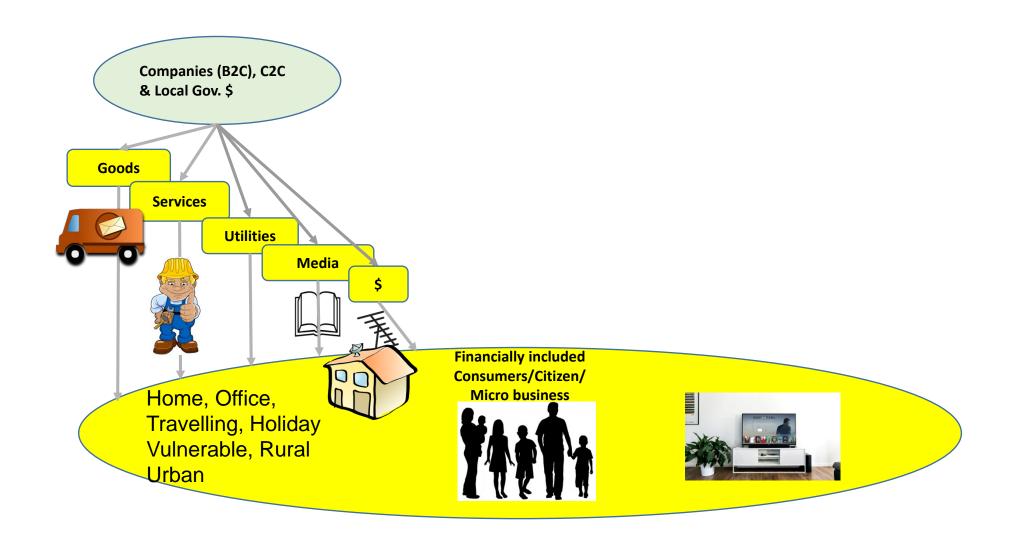
CLUSTER

Building confidence in a data driven economy by assuring consumer redress

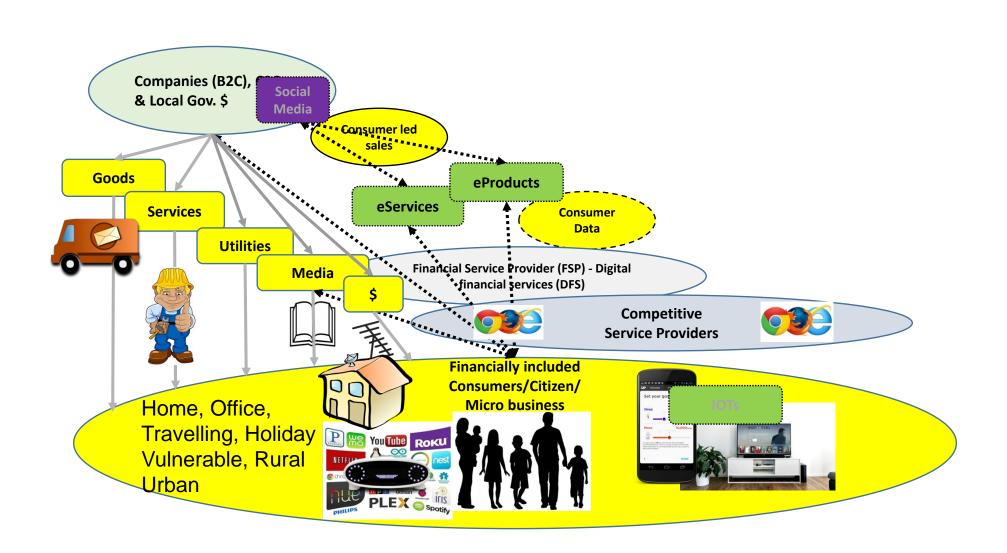
Alan Horne ITU Consultant

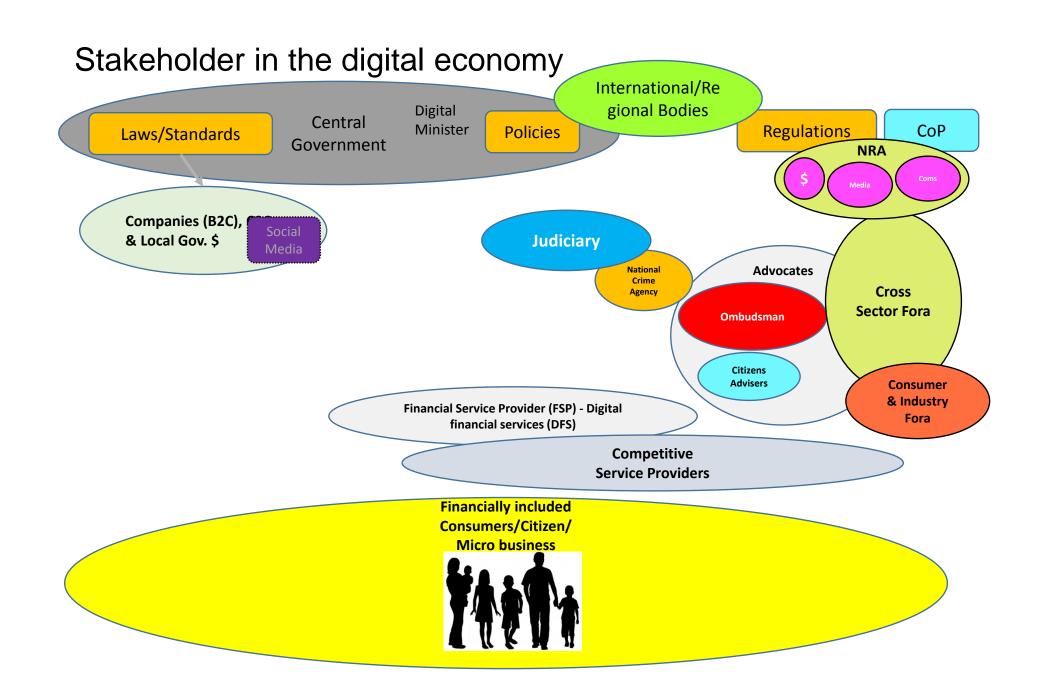
19th Global Symposium for Regulators
"Managing the consumer communications
process"
Port Villa, Vanuatu, July 2019

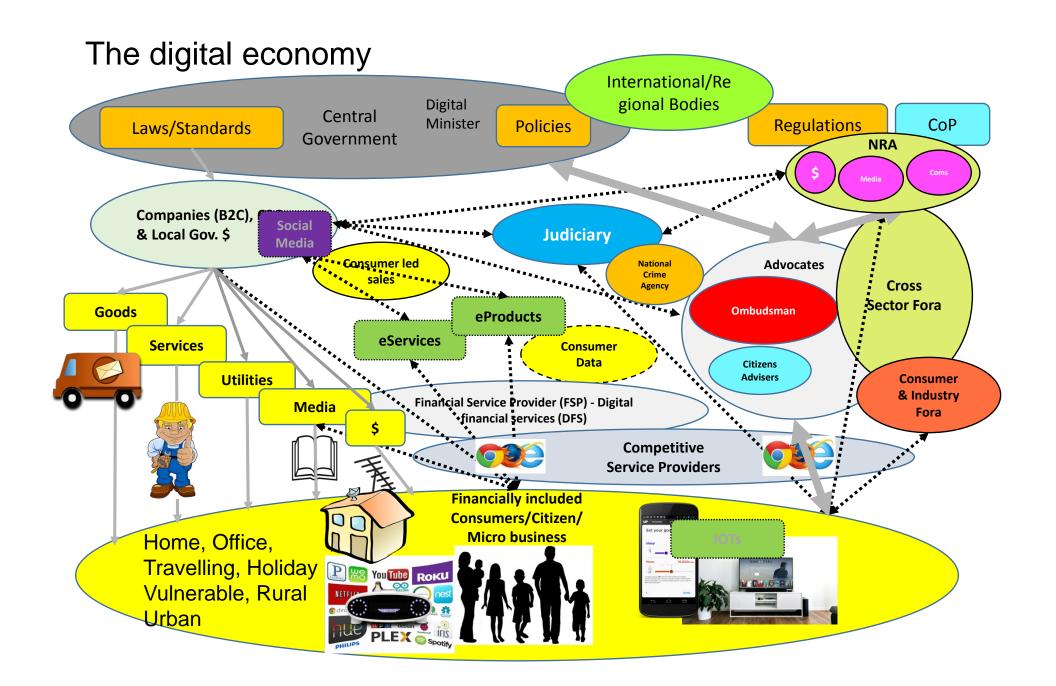
Consumers in the non-digital economy



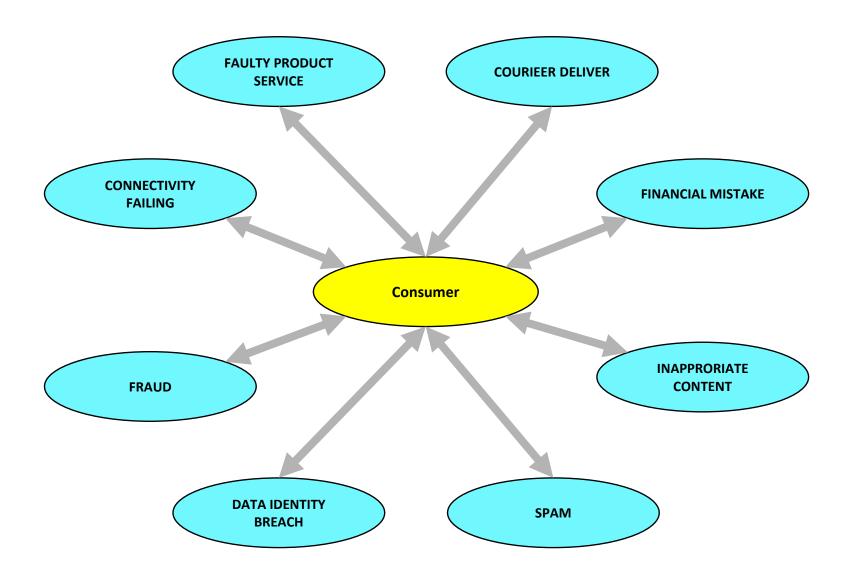
Consumers in the digital economy eCommerce \$4 Trillion



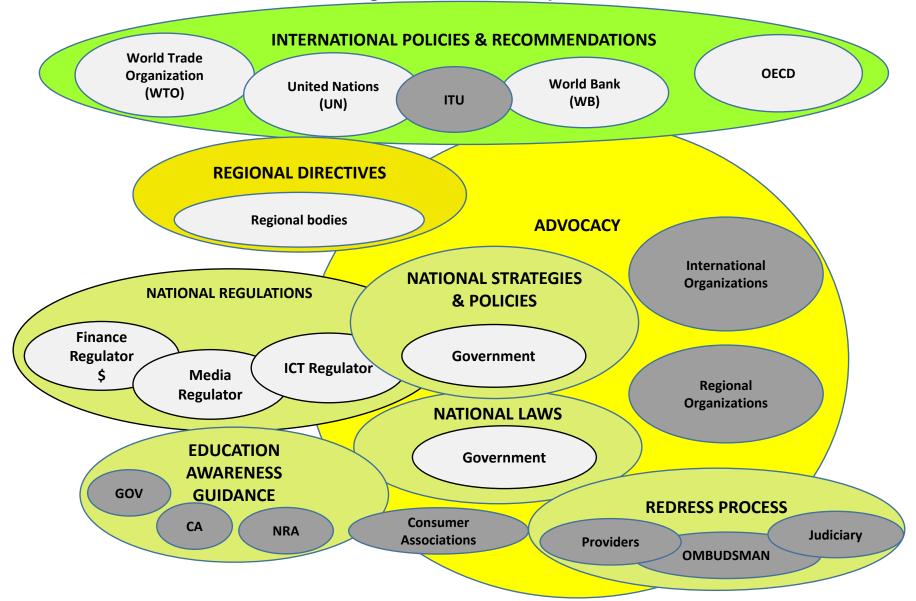




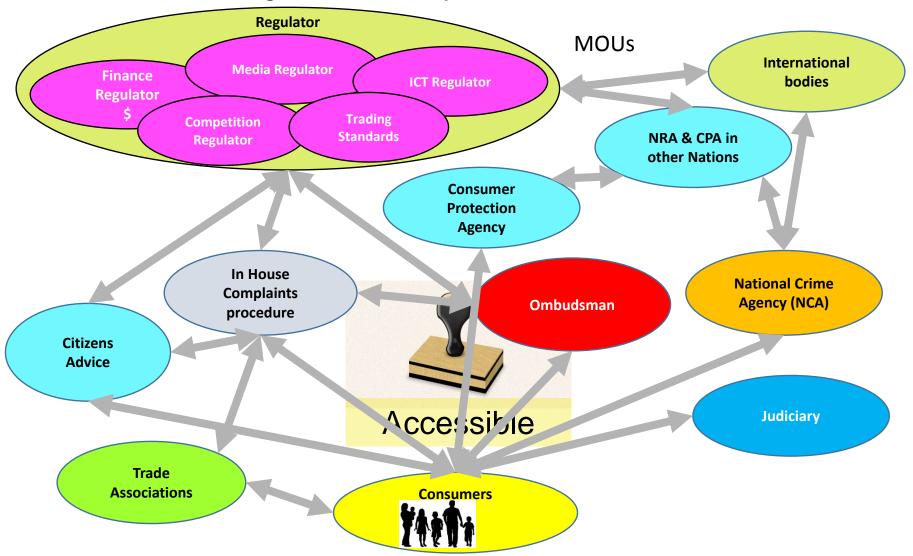
Key Harms in the digital economy



Policies & Laws in the digital economy



Redress in the digital economy



Recommendations – Collaborative Regulations Rec 2 Rec 3 **TRUSTED CYBER CRIME UNIT INSTITUTIONS** Rec 1 **CONVERGED** Rec 4 **CONSUMER DIGITAL POLICY PROTECTION** Rec 13 **INTERNATIONAL** Rec 5 **COOPERATION REVIEW LAWS** Rec 12 **Gov/Regulator CONSULTATION** Rec 6 HOLISTIC **EDUCATION** Rec 11 CONVERGE/COOPER ATE Rec 7 Rec 10 **DIGITAL HEROES REVIEW OF PRIORITIES** Rec 9 Rec 8 **CODE OF PRACTICE CITIZANS ADVICE**

Conclusions

- Digital economy international complex
- Significant benefits, significant harms
- Consumer protection/redress complex
- International harmonised standards, policies, laws, processes essential
- National collaborative regulation
- Consumer trusted advisor
- NRA at the centre of complex web



Spectrum Management & WRC-19

Mario Maniewicz 2019





Radio frequencies and any associated orbits, including the geostationary-satellite orbit are limited natural resources and they must be used rationally, efficiently and economically, in conformity with the provisions of these Regulations, so that countries or groups of countries may have equitable access to those orbits and frequencies, taking into account the special needs of the developing countries and the geographical situation of particular countries.

Radio Regulations (RR)

- ITU Radio Regulations (RR) is an International Treaty, elaborated and revised by administrations and membership, during World Radio Conferences (WRC)
- The Radio Regulations has a binding nature for ITU Member states
- Includes Resolutions, Recommendations and ITU-R Recommendations incorporated by reference
- Stable and predictable global framework
- Basis for a sustainable ecosystem
- Long-term protection of public and private sector investments

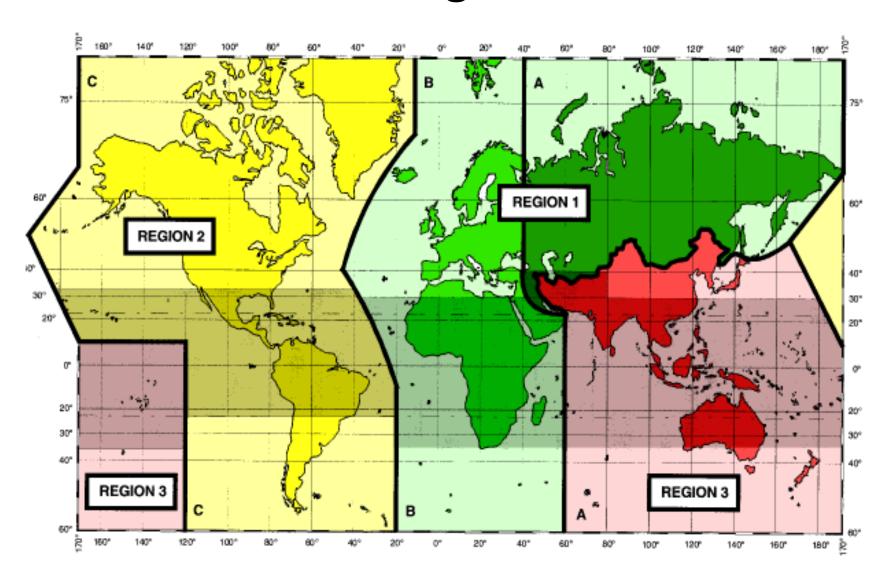


Spectrum Harmonization

- Why harmonize spectrum?
 - Ensure systems are interoperable
 - Minimize cross boarder interference (since electromagnetic radiation cannot be limited to a given territory)
 - Support emergency communications
 - Support global roaming (citizens can use the same devices across the globe)
 - Ensure the ecosystem is in place with available devices and network equipment
 - Provide affordable devices and services (due to the economies of scale)

Ultimate goal is to achieve Global Harmonization

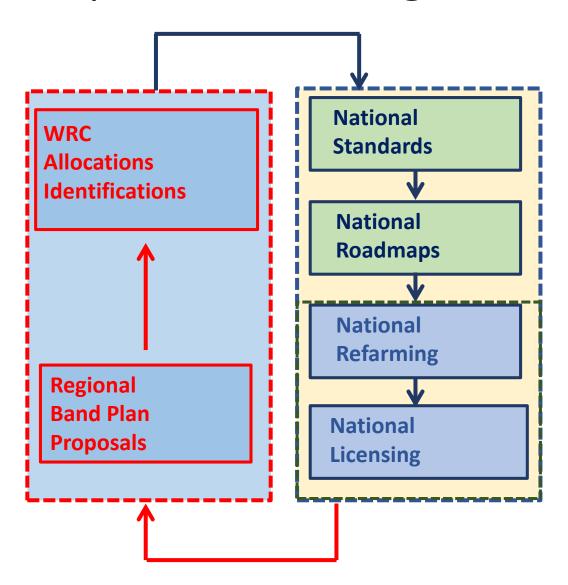
RR - Regions



Spectrum Management

	International	National		
1 - Legal Framework	ITU Radio Regulations, RR	National Spectrum Laws		
2 - Planning	International Table of Frequency Allocations, ITFA (RR, Art. 5)	National Table of Frequency Allocations, NFAT		
3 - Licensing	Master International Frequency Register, MIFR (RR, Art. 8)	National Spectrum Database		
4 - Monitoring	International Monitoring System (RR, Art. 16)	National Monitoring System		
5 - Enforcing	ITU Radiocommunication Bureau, BR ITU Radio Regulations Board, RRB	National Regulators National Courts		

Spectrum Management



Handbook on National Spectrum Management: http://web.itu.int/dms_p ay/itu-r/opb/hdb/R-HDB-21-2015-PDF-E.pdf

Spectrum Sharing

Licensed model

- Large and long-term investments
- Wide geographic areas, with quality obligations
- Security of tenure
- E.g. Fixed, mobile and satellite services



Unlicensed model

- Small, short-term investments
- Short range services, with no guaranteed quality
- Do not require security of tenure
- Very last meters of the connection, heavily rely on the existing networks
- E.g. Wi-Fi





Spectrum Licensing

- Administrative fees support spectrum management infrastructure
- Encourages spectrum efficiency by providing appropriate incentive
- Relinquishes spectrum that is not being used efficiently or effectively
- Assess fees according to the amount of spectrum used
- Considers economic principles (e.g. takes into account the benefits that occupants derive from the spectrum)

Not too low to be negligible in the eyes of spectrum users nor too high to exceed what market would set, in which case spectrum will sit idle and generate no benefits

RA-19 & WRC-19

Radiocommunication Assembly 2019 (RA-19)

21-25 October 2019

World Radiocommunication Conference 2019 (WRC-19)

28 October to 22 November 2019



WRC-19

WRC-15

CPM-1

UIT-R Study Groups

CPM-2 **WRC-19** RA

- Defines the agenda for WRC-19
- Allocates the work of the agenda items to relevant study groups, defines chapter rapporteur and the structure of the CPM report

• Conducts studies for 4 years and prepares draft CPM text

ITU-R Study Groups:

SG-1: **Spectrum** management SG-3: Radiowave propagation

SG-4: **Satellite** services SG-5: **Terrestrial** services SG-6: **Broadcasting** service

SG-7: **Science** services

 Consolida tes the CPM text that includes the methods to solve each agenda

item

 Appoints the chairmans and vice charmans of the study groups, revises allocation the structure of /identificati the study groups, approves or revises ITU-R resolutions

 Modifies the Radio Regulations (e.g. on of frequency bands)

Regional Groups / Multicountries

• Consolidates Regional and Multicountry proposals









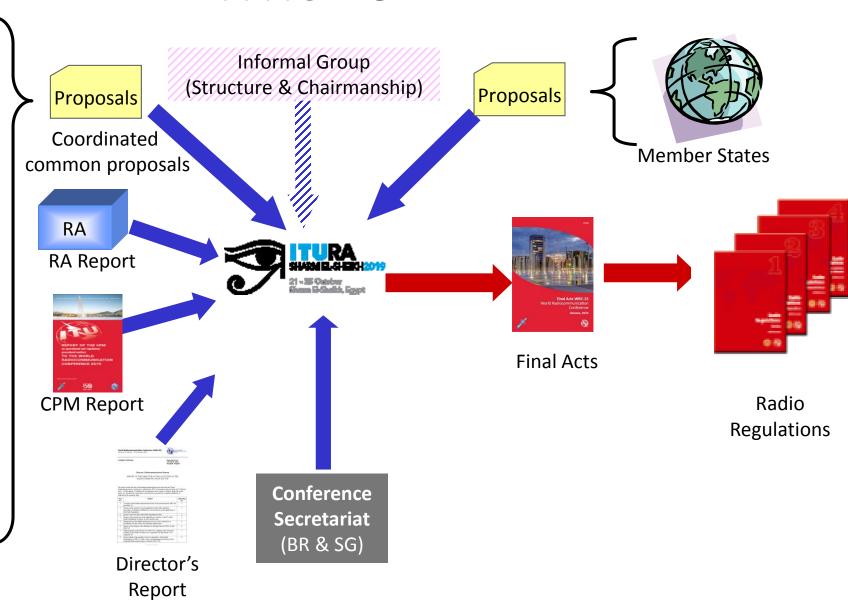






WRC-19





WRC-19

https://www.itu.int/en/ITU-R/conferences/wrc/2019/Pages/default.aspx

Information on:

- Visa
- Transportation
- Accommodation
- Venue

Proposals for WRC

- Guidelines
- Conference Preparatory Interface

WRC-19 Homepage

ITU Inter-regional Workshops on WRC-19 Preparation

Regional preparation for WRC-19

Registration to RA-19 and WRC-19

WRC-19 Documents and Proposals

Preparation of proposals for the work of WRC-19

Network of Women for WRC-19 (NOW4WRC19)

WRC-19 Logos

About the World Radiocommunication Conference

World radiocommunication conferences (WRC) are held every three to four years. It is the job of WRC to review, and, if necessary, revise the Radio Regulations, the international treaty governing the use of the radio-frequency spectrum and the geostationary-satellite and non-geostationary-satellite orbits. More >

Registration to RA-19/WRC-19

NEW RA-19 and WRC-19 registration will open on 22 May. More >

Host Country website

NEW The Host Country website containing practical information for WRC-19 participants (accommodations, visa matters, etc.) is now available.

Preparatory Process

- Conference Preparatory Meeting (CPM) for WRC-19
- ITU Inter-regional Workshops on WRC-19 Preparation
- Regional preparation for WRC-19
- Informal Group (Chairman: Mr. T. Al Awadhi, tariq.alawadhi@tra.gov.ae)

Invitation Letters and Credentials

Contacts

CL-18/48 - Letter sent on behalf of the Government of Egypt (16-11-2018)

CL-18/49 - Invitation letter to WRC-19 to ITU Member States (16-11-2018)

DM-18/1005 - Invitation letter to WRC-19 to the State of Palestine (16-11-2018)

DM-18/1006 - Invitation letter to WRC-19 to Observers (16-11-2018)

BR Administrative Circular CA/245 (13-02-2019)

Credentials:

CL-19/13 (02-04-2019)

Model instrument of credentials

Report of the CPM-19

https://www.itu.int/en/ITU-R/study-groups/rcpm/Pages/cpm-19.aspx

- The Report of the CPM to WRC-19 contains, for each WRC-19 agenda Item:
 - Summary of the results of technical studies
 - Regulatory text with examples of actions (i.e. ADD, MOD, SUP, NOC etc) to the Radio Regulations
- These can be considered in the preparation of proposals to WRC-19

REPORT of the Conference Preparatory Meeting to WRC-19

https://www.itu.int/md/R15-CPM19.02-R-0001/en

Agenda Item 1.13 – IMT

1.13 to consider identification of frequency bands for the future development of International Mobile Telecommunications (IMT), including possible additional allocations to the mobile service on a primary basis, in accordance with Resolution 238 [COM6/20] (WRC-15)

Bands which have allocations to the mobile service on a primary basis:

- 24.25-27.5 GHz
- 37-40.5 GHz, 42.5-43.5 GHz, 45.5-47 GHz, 47.2-50.2 GHz, 50.4-52.6 GHz,
- 66-76 GHz, 81-86 GHz

Bands that may require additional allocations to the mobile service on a primary basis:

- 31.8-33.4 GHz
- 40.5-42.5 GHz, 47-47.2 GHz





Agenda Item 1.13 – IMT

By some countries	Frequency bands (GHz) mentioned in Resolution 238 (WRC-15) in which identification is being considered											
of the following Region	24.25- 27.5	31.8- 33.4	37-40.5	40.5- 42.5	42.5- 43.5	45.5-47	47-47.2	47.2- 50.2	50.4- 52.6	66-71	71-76	81-86
СЕРТ	MOD	NOC		MOD	MOD					MOD	NOC	NOC
ASMG	X	X		Χ	X							
RCC	MOD	NOC			NOC	NOC				NOC	NOC	NOC
APT	MOD	NOC	MOD	MOD	MOD	MOD M-C	MOD M-C	MOD M-C	MOD M-C	MOD M-C	MOD M-C	MOD M-C
ATU	MOD	NOC	MOD	MOD	MOD			MOD	MOD	MOD		
CITEL	MOD	NOC									NOC	NOC

Grey color indicates:

Reference docs:

• Support the studies in these bands

https://www.itu.int/en/ITU-R/conferences/wrc/2019/Pages/reg-prep.aspx

- Multi-country (M-C) proposal (not regional)
- Bands are still under consideration

Agenda Item 1.14 – HAPS

1.14 to consider, on the basis of ITU R studies in accordance with Resolution 160 [COM6/21] (WRC-15), appropriate regulatory actions for high-altitude platform stations (HAPS), within existing fixed-service allocations.

Existing HAPS identifications:

- on a global level: 47.2-47.5, 47.9-48.2 GHz
- on a regional level, outside Region 2: 27.9-28.2 GHz and 31.0-31.3 GHz
- and in 5 countries (Footnote 5.457): 6 440-6 520 MHz and 6 560-6 640 MHz

Study new frequency bands:

- on a global level: 38-39.5 GHz,
- on a regional level, in Region 2: 21.4-22 GHz and 24.25-27.5 GHz



Res. 160 (WRC-15)

Agenda Item 1.14 – HAPS

	Frequency bands (GHz) being considered by some countries of the Region							
	6 440- 6 520 MHz	21.4-22 (Region 2 only)	24.25-27.5 (Region 2 only)	27.9-28.2 and 31-31.3	38-39.5	47.2-47.5 and 47.9-48.2		
СЕРТ	MOD			MOD	MOD	MOD		
ASMG	NOC	NOC	NOC	NOC	NOC	NOC		
RCC	MOD	MOD	MOD	MOD	MOD	MOD		
АРТ				MOD M-C	MOD M-C			
ATU				MOD	MOD	MOD		
CITEL		MOD	MOD M-C		MOD	MOD M-C		

Grey color indicates:

Reference docs:

https://www.itu.int/en/ITU-R/conferences/wrc/2019/Pages/reg-prep.aspx

- Support in initiating studies in these bands
- Multi-country proposal (not regional)
- Bands are still under consideration

Agenda Item 1.16 – RLAN



1.16 to consider issues related to wireless access systems, including radio local area networks (WAS/RLAN), in the frequency bands between 5 150 MHz and 5 925 MHz, and take the appropriate regulatory actions, including additional spectrum allocations to the mobile service, in accordance with Resolution 239 [COM6/22] (WRC-15)

Res. 239 (WRC-15)

Agenda Item 1.16 – RLAN

	Frequency bands (GHz) being considered by some countries of the Regio							
	5 150-5 250 MHz	5 250-5 350 MHz	5 350-5 470 MHz*	5 725-5 850 MHz	5 850-5 925 MHz*			
СЕРТ		NOC	NOC		NOC			
ASMG		NOC	NOC		NOC			
RCC	MOD	NOC	NOC	NOC	NOC			
APT		NOC	NOC		NOC			
ATU	NOC/MOD	NOC	NOC	NOC/MOD	NOC			
CITEL	MOD	NOC	NOC	NOC	NOC			

Grey color indicates:

Reference docs:

• Support in initiating studies in these bands

https://www.itu.int/en/ITU-R/conferences/wrc/2019/Pages/reg-prep.aspx

Multi-country proposal (not regional)

* Bands that would require additional mobile allocation

Bands are still under consideration

Agenda Item 1.6 – non-GSO FSS

to consider the development of a regulatory framework for non-GSO FSS satellite systems that may operate in the frequency bands 37.5-39.5 GHz (space-to-Earth), 39.5-42.5 GHz (space-to-Earth), 47.2-50.2 GHz (Earth-to-space) and 50.4-51.4 GHz (Earth-to-space), in accordance with Resolution 159 [COM6/18] (WRC-15);

Res. 159 (WRC-15)



Agenda Item 1.5 – ESIM

1.5 to consider the use of the frequency bands 17.7-19.7 GHz (space-to-Earth) and 27.5-29.5 GHz (Earth-to-space) by earth stations in motion communicating with geostationary space stations in the fixed-satellite service and take appropriate action, in accordance with Resolution 158 [COM6/17] (WRC-15);

Res. 158 (WRC-15)





Thank you

Mario Maniewicz 2019





McKinsey & Company

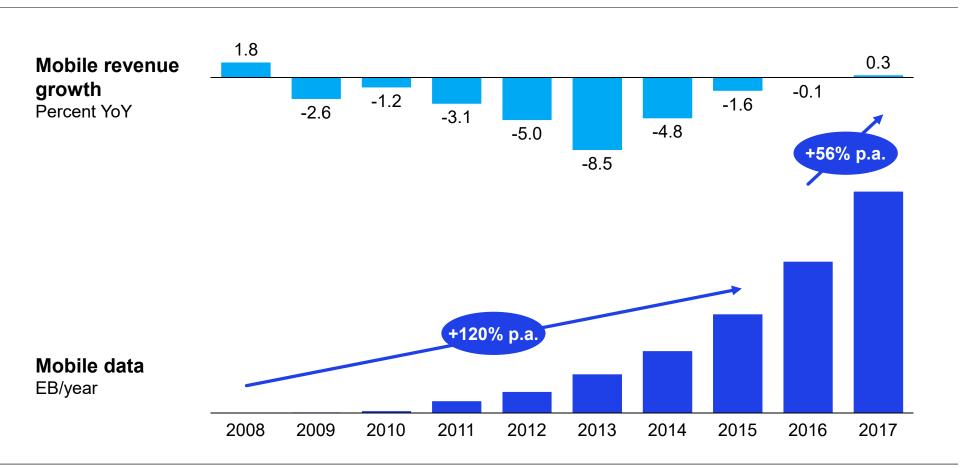
The 5G inflection point

Operator perspective

Rolando Balsinde | Port Vila, July 12 2019



Business performance has been challenging – falling revenues despite exploding usage



Source: Ovum, Cisco

McKinsey & Company

The inevitable race for 5G has begun and all operators are defining their strategies

Challenger network

Best network (at scale)

First-movers

Disruptors – attacking incumbents, but without a long-term strategy to lead in network









First and best - brand value built on offering the best network *first* – focused on premium and early adopter customers









Wait-and-see

Fast-followers – challengers content with awaiting proof of concepts, then following











T · · Mobile

Stable leaders - focused on long-term network leadership - less so on moving first leaders that launched 4G after market challengers





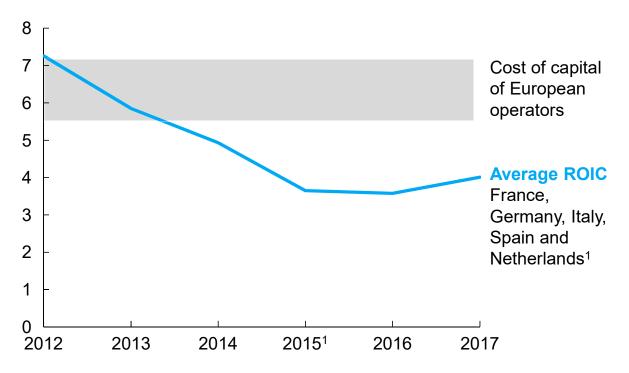


Source: McKinsev McKinsey & Company

Operators are badly positioned to take on further investments with return of invested capital (ROIC) below cost of capital

Evolution of European MNOs return on invested capital

Percent





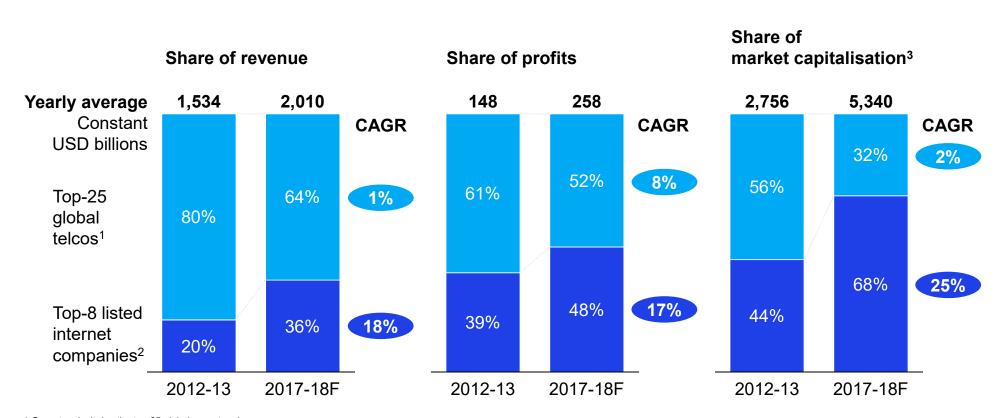
Without and inversion of trend, further investment in the sector would look increasingly unattractive

1 Does not include Movistar (Telefonica) figures for Spain in 2015 due to the temporary impact of a plan for voluntary employment suspension

Source: Bloomberg; annual reports

McKinsey & Company

Over the last five years telcos have lost significant ground to new internet companies



¹ Operators includes the top 25 global operators by revenue

Source: Capital IQ McKinsey & Company

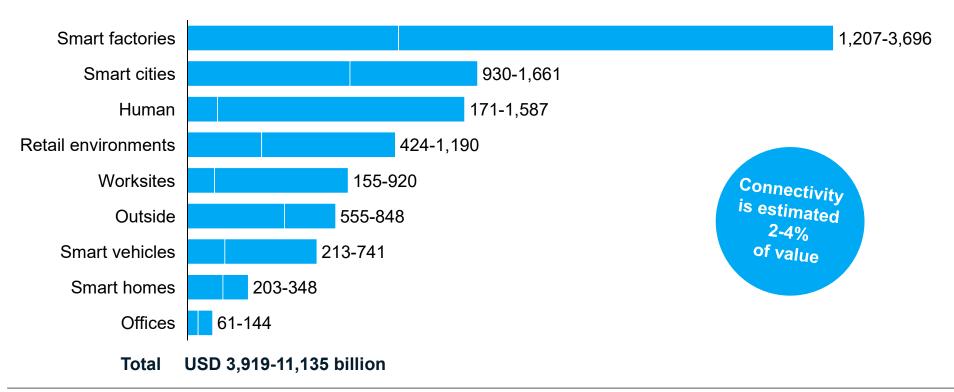
² Internet companies comprise of FANG, BAT and Apple

³ Based on December 2017 and September 2018 average, excluding companies that were not around in 2012

Going forward value pools will shift "up-stack" with diminishing value of connectivity

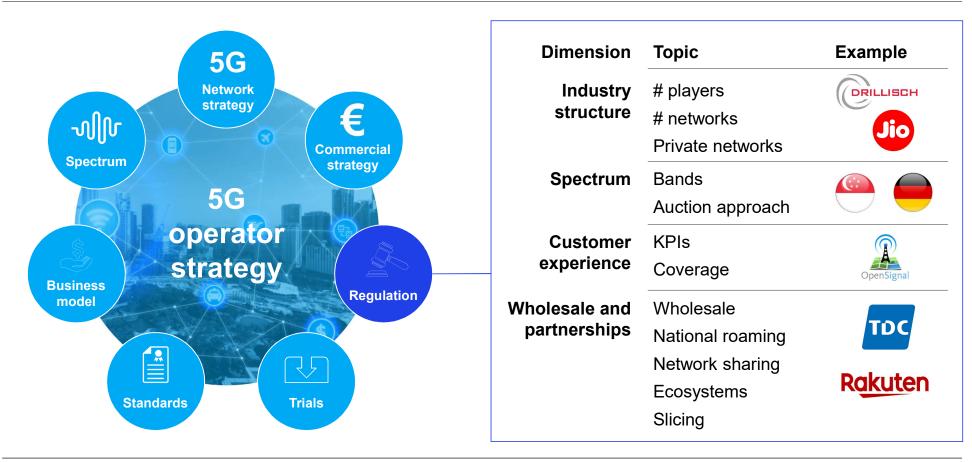


USD billions



Source: Machina; MGI McKinsey & Company

Regulators need to define an industry strategy and approach



Source: McKinsey & Company

There are several difficult but important trade-offs inherent in designing 5G regulation

Designing spectrum auctions to encourage Maximizing revenue from spectrum licenses VS investment in networks Award spectrum to non-traditional players for Concentrate spectrum to players at scale VS experimentation with private networks optimize effectiveness of use Strive for infrastructure competition from Encourage network sharing (e.g., national VS network) to drive down industry costs multiple networks as means of ensuring quality Use regulation to drive affordability of Allow pricing flexibility to ensure operators VS services (e.g., mandated wholesale) make sufficient returns to fund investments

Source: McKinsey & Company 8

McKinsey & Company

McKinsey on regulation – contact for further questions

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